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DME Competitive Bidding - Get Prepared for Round Two

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Round Two of the competitive bidding program to become an approved supplier to provide certain DMEPOS items is approaching. CMS announced that bidder registration will begin in the fall, with bidding to occur in the winter.

The Round One categories were expanded by: (1) combining standard manual wheelchairs, standard power wheelchairs, and scooters to form a new expanded standard mobility device product category and (2) adding negative pressure wound therapy pumps and related supplies and accessories as a new product category. Additionally, the bidding for support surfaces was expanded to include all Round Two areas. The Round One complex rehabilitative power wheelchairs and related accessories category was, however, eliminated from the Round Two bidding.

Thus, the final product categories for Round Two are:

- Oxygen, oxygen equipment, and supplies.
- Standard (Power and Manual) wheelchairs, scooters, and related accessories.
- Enteral nutrients, equipment, and supplies.
- Continuous Positive Airway Pressure (CPAP) devices and Respiratory Assist Devices (RADs) and related supplies and accessories.
- Hospital beds and related accessories.
- Walkers and related accessories.
- Negative Pressure Wound Therapy pumps and related supplies and accessories.
- Support surfaces (Group 2 mattresses and overlays).

A complete [list of the Round Two items \[PDF\]](#) in each product category and the associated Healthcare Common Procedure Coding System (HCPCS) codes are available on the Competitive Bidding Implementation Contractor's (CBIC) website.

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There are 91 Metropolitan Statistical Areas (MSAs) in Round Two, i.e., 70 previously identified by CMS and another 21 added by the 2010 healthcare reform legislation. CMS maintains the list of the [MSAs](#) for Round Two. Three of the 91 MSAs are further subdivided into multiple Competitive Bidding Areas (CBAs), resulting in a total of 100 CBAs in Round Two. The specific zip codes included in each of the [CBAs \[PDF\]](#) is also maintained on the CBIC's web site.

In preparation for Round Two bidding, CMS advises DMEPOS suppliers to take the following actions:

- Prior to completing the bidder registration process, set to begin in the fall, ensure that the contact information (i.e., the correspondence address) in your enrollment file is current and consider adding an additional Authorized Official to assist with the registration process. Remember that any CMS 855S submission to update data requires that any and all outdated data (including information for governing body members and managing employees) be updated.
- Obtain all state licenses and accreditation required to supply the product categories in which you will be submitting a bid.

In addition to the Round Two DMEPOS items, CMS will simultaneously conduct a national mail-order competition for diabetic testing supplies. The CBA for mail-order diabetic testing supplies includes all zip codes throughout the U.S., including the 50 states, the District of Columbia, Puerto Rico, the U.S. Virgin Islands, Guam, and American Samoa. The list of the [mail-order diabetic testing supplies \[PDF\]](#) and the associated HCPCS codes are also available on the CBIC website.

Ober|Kaler's Comments

If you provide any of the competitive bid items in Round Two and provide services to beneficiaries in any of the identified CBAs, now is the time to begin to prepare for submitting a Round Two bid.