

## Most Popular Posts from July 2010

Posted by [Martha Newman, J.D., PCC, TopLawyerCoach, LLC](#) • August 5, 2010 • [Printer-friendly](#)



### *Noteworthy Articles from Last Month*

In July, readers seemed to gravitate toward articles about job hunting and relationship-building.

Which of these most popular posts from July was your favorite?

#### 1. [10 Job Hunting Tips to Help You Get Your Foot in the Door](#)

*When it comes to job hunting- politeness, professionalism, and perseverance go a long way! Follow these tips and an employer will NOTICE YOU – not the others in the bunch.*

#### 2. [5 Ways to Build Business Rapport with People](#)

*Connecting with people – really getting them to think, feel, and be involved – is a communication skill that takes practice. Here are some ways to help you get in sync and start building relationships.*

#### 3. [Words that Make or Break a Client Relationship](#)

*Learning how to nurture a new client partnership is worth your time and commitment! Focus on inclusion by following these 5 rules for building – and maintaining – a healthy relationship.*

**Top Lawyer Coach, LLC**  
601 Penn Street  
Fort Worth, TX 76102

817/992-6711  
[newman@toplawyercoach.com](mailto:newman@toplawyercoach.com)



#### **4. Poll Results RE: Email Mistakes**

*We're all guilty of making an email mistake at one point or another. But, instead of hiding under a blanket of embarrassment, readers of Top Lawyer Coach have candidly shared their own experiences – no holds barred!*

#### **5. Clients Gravitate to Great Listeners!**

*The true strength of a great lawyer comes from their ability to LISTEN. Here are four ways you can strengthen your client relationships during a conversation.*

#### **6. How a Simple Checklist can Improve Your Practice**

*If clutter and “to do” reminders are invading your work space, it's time to GET ORGANIZED. And the best way to impose order, the experts say, is by creating a very simple CHECKLIST.*

#### **7. 4 Things You Should Know about Office Gossip**

*Whether it's cruel and catty or just plain benign, the effects of gossip in any form are almost always NEGATIVE!*

#### **8. Going Virtual from Home**

*If you're a successful, practicing attorney who's tired of working out of a stale office or dealing with daunting staff issues, don't despair! Take your law practice VIRTUAL at HOME!*

#### **9. How to Keep Referrals Flowing into Your Pipeline**

*If you think your referral network refers matters to you whenever an opportunity arises – think again. Referral sources commonly say they don't have the information they need to capitalize on a referral opportunity.*

#### **10. Use Social Media to Interact with Clients**

*Social media are a lot more than just status updates and virtual games. They're a MARKETING TOOL! If your firm doesn't have a social networking presence yet, here's some advice for connecting to your market.*

Questions?

Email your comments to [Top Lawyer Coach](#) today!

**Top Lawyer Coach, LLC**  
601 Penn Street  
Fort Worth, TX 76102

817/992-6711  
[newman@toplawyercoach.com](mailto:newman@toplawyercoach.com)

