

Most Popular Posts from November 2010

Posted by [Martha Newman, J.D., PCC, TopLawyerCoach, LLC](#) • December 7, 2010 • [Printer-friendly](#)

Top 5 Posts from Last Month



Networking, personal development, Internet marketing, and trying to cope with an unsavory colleague were all topics that hit home with readers last month.

Which one of these posts was most beneficial to you?

1. [Right and Wrong Ways to WORK A ROOM](#)

Many lawyers confuse networking with socializing. Revise your “work the room” tactics by learning these fundamental dos and don’ts.

2. [How to Attract Your Target Audience ONLINE!](#)

To get new clients online, you must create personal relationships with the people who visit your site. How? Start by taking advantage of the power of the Internet and your own good writing!

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3. How to Handle OBNOXIOUS Opposing Counsel

Losing control and plotting revenge is a waste of time and energy! Deal with the situation with dignity and grace by learning how to identify when someone is truly goading you and control your own reactions.

4. Business Holiday Party Etiquette: How to Avoid Disaster!

Don't let your behavior – or other people – ruin the party! Enjoy and even make it work for you by following these business holiday party etiquette tips.

5. Be a Polished and Persuasive Public Speaker

What you say, and how you get your message across, are the most important components of a persuasive public speech.

Questions?

Email them to [Top Lawyer Coach!](mailto:toplawyercoach@toplawyercoach.com)

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