

Zen & The Art of Legal Networking

INSIGHTS & COMMENTARY ON RELATIONSHIP BUILDING WITHIN THE INTERNATIONAL LAWYERS NETWORK

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ILN-interviews: Emre Özcan, Özcan & Natan

Welcome to ILN-interviews, a series of profiles of ILN member firm attorneys, designed to give a unique insight into the lawyers who make up our Network. For our latest interview, we chose ILN member, [Emre Özcan](#) of our member firm [Özcan & Natan](#) in Istanbul, Turkey.

In one sentence, how would you describe your practice?

Our practice is working to expand in the corporate-commercial, finance and real estate fields of law without losing its boutique nature.

Who would be your typical client?

Foreign or local entities who have

business with an international nature.

What would you like clients and potential clients to know about you?

I would like them to know me as a solution-provider and problem/dispute preventative.

What has been your most challenging case? Why?

A case to strike a decision issued by the Turkish Treasury, for the cancellation of the Free Zone license of a factory. We had to file an action for the cancellation of the complete communiqué issued by the Prime Ministry, but in the end succeeded and forced the administration to amend the communiqué and re-issue the license.

What has been your proudest moment as a lawyer?

The day I took the attorneys' oath at the Istanbul Bar Association.

What do you do when you're not practicing law?

I like to follow local and foreign politics as well as football. Politics is sometimes more fun!

What would surprise people most about you?

I was almost entering auditions of state acting school instead of the university exams.

What has been your most memorable ILN experience?

The fun we had when we hosted the European Meeting in Istanbul in 2007, especially when I saw how good lawyers could party at the club we went to after the gala dinner!!!

What career would you have chosen if you weren't a lawyer?

I would either choose to be an actor or a diplomat.

If a movie were made of your life, who would you want to play you?

Bruce Willis

How would you like to be remembered?

Knew how to enjoy life to the fullest!

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