Law Firm Marketing: Bing Brings More Facebook Search Results on Board

By: Stephen Fairley

http://www.TheRainmakerInstitute.com

Bing is betting we'd all like a little more help from our friends when it comes to search, so it has added even more Facebook into its search results in an effort to steer more search traffic from giant rival Google.

Microsoft, the owner of Bing and a minority owner in Facebook, thinks that making this data available in search will prove to be a large competitive advantage since Google does not have access to this data, and is unlikely to anytime soon.

To integrate your friends' likes into your search results, you'll need to let Bing access your Facebook account. Then, every time you search, you'll see which sites your friends have liked for that search term. If you want to ask one of your friends a question, you click on their profile picture to send them a Facebook message.

If you're shopping on Bing and happen to be one of those people who likes input from others, you can post a photo of your choices to your Facebook wall and ask just one or all your friends what they think.

There's also a new Bing toolbar with a "universal Like button" that allows users to more easily "Like" a web page. And if you're looking for something in a particular city – say, Orlando hotels – images of your friends who live in the Orlando area will pop up, just in case you need to ask their opinion on your choices.

With social media becoming more integrated with search, it is even more important for attorneys to integrate social media into their law firm marketing programs. The fact is, many attorneys cannot devote the time necessary to become educated about it, nor devote the time it takes to do it effectively. This is why we developed the Rainmaker Automated Blogging and Social Media Program. You can get new leads for your law firm through blogging and social media done for you, for one simple and affordable monthly investment.

The Rainmaker Institute will develop, maintain, manage, track and measure your blogging and social media program across multiple platforms, including Facebook, Twitter, LinkedIn, JDSupra, Avvo, YouTube and more.

То	learn	more	about th	ne Rain	maker	Automated	Blogging	and Social	Media	Program,	<u>click</u>	<u>here</u>
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Stephen Fairley, M.A., RCC, CEO

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Stephen Fairley is a nationally recognized law firm marketing expert and has helped more than 6,000 attorneys from hundreds of law firms across the country to discover the secrets of generating more referrals and filling their practice.

He is the international best-selling author of 10 books and 5 audio programs.

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