

MLM Company Profile: Vi-Tel Wireless



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Vi-Tel Wireless

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Editor's Note:

Welcome to **MLMLegal.Com Company Profiles** at www.mlmllegal.com. Here you will find brief summaries of pertinent information about hundreds of MLM, Direct Selling, Direct Sales, Network Marketing and Party Plan Companies. As a general matter, the summary information is derived from Company published information, generally posted at Company websites, public information releases or posts at industry trade sites.*

Founding Story

The founders of (www.mlmllegal.com) the company have over 55 years of combined experience in retail, wholesale, and direct sales/marketing. Vi-Tel Wireless is located in Spring, Texas.

Impact on the Industry

NA

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Discussion of Products

Vi-Tel Wireless offers cellular phones and packages, pre-paid cellular, 4G networks, Dish network, DIRECTV, and merchant services at discount prices.

Discussion of Opportunity

Vi-Tel Wireless offers the following compensation plan packages:

Marketing Representative Registration Documents	Agent Business Package	
<p>In order to become a licensed Vi-Tel reseller, complete the following documents:</p> <ul style="list-style-type: none"> • Accept Independent Sales Representative Terms & Conditions during enrollment process • Complete W9 and Fax to 800-906-8136 or Scan & Email to ;support@Vi-Telwireless.com • Enter Bank Routing & Account # if selecting Direct Deposit during enrollment process 	<ul style="list-style-type: none"> • \$49.95 Initial Sign Up (covers first months monthly Marketing Rep fee of \$19.95) • \$19.95 Recurring Monthly Fee • No Long-Term Contracts • No Annual Renewal Fees • Legal Care enrollment (details click) • Monthly Residuals • Vi-Tel Compensation Plan • Personal Website • License to Sell All Products 	
	<th data-bbox="675 592 1162 630">Master Business Package</th> <td data-bbox="675 630 1162 1117"> <ul style="list-style-type: none"> • \$79.95 initial Sign Up (cover first months monthly Master Business Package fee of \$39.95) • \$39.95 Recurring Monthly Fee • No Long-Term Contracts • No Annual Renewal Fees • Legal Care Enrollment • Roadside Assistance • Tire and Wheel Protection • Computer Services • Identity Theft Solutions and Recovery • Increased Residuals • Compensation Plan • Replicated Website • License to Sell All Products • FREE CAR PAYMENT PROGRAM Eligibility • Description of Benefits Can Be Found HERE </td>	Master Business Package

Representative levels are illustrated as follows:

Marketing Representative Levels	
Marketing Rep (MR)	Entry Level Sales Rep Position
Team Leader (TL)	7 Cumulative Direct or Group Sales credits or 5 sales in < 30 Days*
Area Sales Manager (ASM)	30 Cumulative Direct or Group Sales credits or 20 sales in < 45 Days*
Regional Sales Manager (RSM)	75 Cumulative Direct or Group Sales credits or 50 sales in < 60 Days*
National Sales Executive (NSE)	200 Cumulative Direct or Group Sales credits or 100 sales in < 90 Days*
<p>* No more than 75% sales credits from a single Sales Team (leg) is counted for promotion eligibility. The balance of sales credits may be earned through either your personal sales or development of additional Sales Teams(legs). You are allowed one "full" calendar month following enrollment date to meet Fast-Tracker requirements! Promotion commission rates are effective the month following the promotion requirement being met. Example; MR enrolls on November 15th, he/she has til End of December to meet TL requirements and TL rate of pay goes into effect January 1st. If MR enrolls on November 15th and meets TL requirement by End of November, the TL rate of pay goes into effect December 1st.</p>	

The company's compensation structure is provided as follows:

Direct Sales Commissions*	Team Override Commissions	Percentage of Gross Commissions Paid out by Level
<ul style="list-style-type: none"> MR - 40% of Commissions (CV) paid to Vi-Tel on all direct sales TL - 45% of Commissions paid to Vi-Tel on all direct sales ASM - 50% of Commissions paid to Vi-Tel on all direct sales RSM - 55% of Commissions paid to Vi-Tel on all direct sales NSE - 60% of Commissions paid to Vi-Tel on all direct sales 	<ul style="list-style-type: none"> MR - paid overrides on all Team Sales in Level 1 TL - paid overrides on Levels 1-2 ASM - paid overrides on Levels 1-3 RSM - paid overrides on Levels 1-4 NSE - paid overrides on Levels 1-5 	<ul style="list-style-type: none"> Level 1 – 15.5% of all team sales through level 1 Level 2 - 13% of all team sales through level 2 Level 3 – 10.5% of all team sales through level 3 Level 4 - 8% of all team sales through level 4 Level 5 - 6% of all team sales through level 5
<p><i>*Every product will carry a standard Commission Value (CV). Commission Values are subject to variations by vendors and their market requirements.</i></p>		

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The company provides the following matching bonuses:

Fast Start Bonus	Matching Bonus	Generational Bonus
<p>\$25 one-time "Fast Start Bonus" on first successful sale made by each personally enrolled Marketing Rep.</p>	<p>Matching Bonus is paid on the "Override Commissions" earnings of every Personally Enrolled rep. The Matching Bonus percentage paid is based on the sponsor's current Title as follows:</p> <ul style="list-style-type: none"> MR – Pays 3% TL – Pays 5% ASM - Pays 10% RSM - Pays 15% NSE - Pays 20% 	<p>Vi-Tel has two ranks that earn generational bonuses, "RSM" and "NSE". RSM income centers earn 3% up to 6 Generations of sales team. NSE income centers receive 5% generational bonuses paid up to 6 generations. Generational bonuses are paid on sections of sales team as defined by rank.</p> <ul style="list-style-type: none"> RSM - 3% Generational bonus up to 6 Generations of RSM's NSE - 5% Generational bonus up to 6 Generations of NSE's
<p>Senior Leadership Profit Sharing</p>		
<p>NSE - Participates in a company-wide 5% profit sharing pool based on quarterly net profits. This bonus is paid quarterly. Minimum Monthly Group Volume (GV) of \$7,500 must be maintained 2 of 3 months to retain eligibility following initial qualification. Refer to Compensation Plan Explanations document.</p>		

A complete compensation plan is available on the company's (www.mlmllegal.com) website.

Discussion of Distributor Base and Sales Volume in U.S.

Vi-Tel Wireless operates in all 50 states.

Company Website: <http://www.vitelwireless.com/>

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Jeffrey A. Babener, principal attorney in the Portland, Oregon, law firm Babener & Associates, represents many of the leading direct selling companies in the United States and abroad.

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