King & Spalding

Client Alert

Global Islamic Finance & Investment Practice Group

November 11, 2016

For more information, contact:

Leroy Levy

+ 971 4 377 9910 + 966 11 466 9410 llevy@kslaw.com

Ray Witt

+ 81 3 4510 5607 rwitt@kslaw.com

King & Spalding *Rivadh*

(in affiliation with the Law Office of Mohammad Al-Ammar)
Kingdom Centre
20th Floor
King Fahad Road
PO Box 14702
Riyadh 11434
Saudi Arabia

Tel: +966 11 466 9400 Fax: +966 11 211 0033

Dubai

Al Fattan Currency House Tower 2, Level 24 DIFC | Dubai International Financial Centre P.O. Box 506547 Dubai, UAE Tel: +971 4 377 9900

Tel: +971 4 377 9900 Fax: +971 4 377 9955

www.kslaw.com

Saudi Arabia Takes First Steps to Privatise US\$50 Billion of Water Sector Assets

Ali Al-Hazmi Appointed Governor of Saline Water Conversion Corporation as Kingdom Proceeds with Vision 2030 Privatisation Initiative

The Kingdom of Saudi Arabia last week announced that Ali Al-Hazmi is replacing Abdulrahman Al-Ibrahim as governor of state-owned Saline Water Conversion Corporation (SWCC). This is the latest step in the Kingdom's drive towards fulfilling the water sector privatisation goals of its National Transformation Programme 2020 and Vision 2030.

SWCC is the world's largest producer of desalinated water with annual production of approximately one billion cubic meters. Abdulrahman Al-Ibrahim previously served both as SWCC's governor and CEO of the National Water Company (NWC), the Kingdom's water distribution and waste water company and SWCC's biggest customer.

Abdulrahman Al-Ibrahim will continue to run NWC but with Al-Hazmi, a former president of Saudi Aramco Shell Refinery Company (SASREF), now at the helm, SWCC can proceed with the privatisation of approximately SAR 200 billion (US\$53 billion) of assets. In addition to existing assets, the Kingdom expects that increases in demand will require additional water production capacity of approximately 2.2 million cubic meters per day (cm/d) by 2020.

Both the privatisation of existing water assets and the development of new assets present an opportunity for those looking to invest in Saudi Arabia on a public-private partnership basis. With approximately 40% of the overall financing required for Vision 2030 to come from the private sector, the Kingdom is looking to increase the percentage of desalinated water production through strategic partners from 16% to 52% by the end of 2020.

King & Spalding

Client Alert

For more on the role of PPP in Saudi Arabia and Vision 2030, please visit the <u>Middle East section</u> of King & Spalding's Energy Law Exchange.

Celebrating more than 130 years of service, King & Spalding is an international law firm that represents a broad array of clients, including half of the Fortune Global 100, with 900 lawyers in 18 offices in the United States, Europe, the Middle East and Asia. The firm has handled matters in over 160 countries on six continents and is consistently recognized for the results it obtains, uncompromising commitment to quality and dedication to understanding the business and culture of its clients. More information is available at www.kslaw.com.

This alert provides a general summary of recent legal developments. It is not intended to be and should not be relied upon as legal advice. In some jurisdictions, this may be considered "Attorney Advertising."