October 10, 2016

### CFPB Forgoes Traditional Rulemaking Process in Announcing that the Equal Credit Opportunity Act and Regulation B Prohibit Discrimination Based on Gender Identity and Sexual Orientation

#### By Leonard N. Chanin and Amanda J. Mollo

Richard Cordray, director of the Consumer Financial Protection Bureau ("CFPB"), issued a <u>letter</u> dated August 30, 2016 ("Cordray Letter"), expressing the CFPB's views on whether credit discrimination on the basis of gender identity and sexual orientation violates the Equal Credit Opportunity Act ("ECOA") and Regulation B. The Cordray Letter was issued in response to an inquiry from Services & Advocacy for GLBT Elders ("SAGE"). Specifically, the Cordray Letter addresses whether discrimination on the basis of an applicant's sex under the ECOA and Regulation B includes discrimination based on gender identity and sexual orientation, including discrimination based on "actual or perceived nonconformity" with gender-based stereotypes. The Cordray Letter concludes that the ECOA and Regulation B prohibit such actions.

It is worth noting, in particular, that the CFPB issued its interpretation about this issue in a "private" letter to SAGE, rather than by proposing changes to Regulation B and allowing the public to comment on the interpretation. And, oddly enough, the Cordray Letter does not appear to be available on the CFPB's website.

#### FOCUS OF THE LETTER

The Cordray Letter takes the form of an advocate's legal brief, and analyzes court decisions (primarily in the employment field) in determining whether discrimination on the basis of gender identity and sexual orientation constitutes discrimination on the basis of sex under the ECOA and Regulation B. The Cordray Letter sets forth legal arguments supporting the CFPB's view that the term "sex" under the ECOA should include gender identity and sexual orientation, based on what Director Cordray characterizes as "recent developments in the law." The interpretation of the scope of the term "sex" under the ECOA and Regulation B pronounced in the Cordray Letter is primarily based on interpretations of the prohibition on discriminating on the basis of "sex" in the employment law context. Much of the letter is dedicated to describing case law and Equal Employment Opportunity Commission interpretations of "sex" that include gender identity and sexual orientation. The director notes that courts have been guided by decisions under Title VII in their interpretations of the ECOA and Regulation B, consistent with the legislative history of the ECOA and prior case law.

Although the Cordray Letter does not directly characterize any particular action as a violation of Regulation B, the conclusion of the Cordray Letter is clear and states that "the current state of the law supports arguments that the prohibition of sex discrimination in ECOA and Regulation B affords broad protection against credit discrimination on the bases of gender identity and sexual orientation." The Cordray Letter further states that such discrimination would include "discrimination based on actual or perceived nonconformity with sex-based or gender-based stereotypes, as well as discrimination based on one's associations."

#### ISSUANCE OF INTERPRETATION BY LETTER RATHER THAN BY RULE

For an agency that prides itself on openness and transparency, it is peculiar, to say the least, that the CFPB provided an important and significant new interpretation of the ECOA and Regulation B through a process that is neither open nor transparent. First, the CFPB chose not to issue the interpretation via a proposed amendment to Regulation B, thus depriving the public of the opportunity to be apprised of the proposed interpretation and provide views and comments on the approach. Issuance of a proposed rule could well have provided commenters with the opportunity to raise practical compliance and operational issues, and enabled the CFPB to address issues and questions that creditors will no doubt face in complying with the newly-announced interpretation. By choosing not to publish the interpretation via a change to Regulation B, the CFPB also failed to provide creditors with any advance opportunity to establish policies and procedures to ensure compliance and take other steps, such as by training employees, about the issue. This is not the first time the CFPB has issued a legal interpretation B without using the regulatory process; one can only hope, however, that it is the last time.

#### **Contact:**

 Leonard N. Chanin
 Amanda J. Mollo

 (202) 887-8790
 (202) 778-1609

 Ichanin@mofo.com
 amollo@mofo.com

© 2016 Morrison & Foerster LLP | mofo.com Attorney Advertising

#### **Financial Services Team**

California		New York	
Michael J. Agoglia	(415) 268-6057	James M. Bergin	(212) 468-8033
Alexis A. Amezcua	(415) 268-6557	Tiffani B. Figueroa	(212) 336-4360
Elizabeth Balassone	(415) 268-7585	David J. Fioccola	(212) 336-4069
Roland E. Brandel	(415) 268-7093	Marc-Alain Galeazzi	(212) 336-4153
Sarah Nicole Davis	(415) 268-7478	Adam J. Hunt	(212) 336-4341
Henry M. Fields	(213) 892-5275	Jessica Kaufman	(212) 336-4257
Joseph Gabai	(213) 892-5284	Mark P. Ladner	(212) 468-8035
Angela E. Kleine	(415) 268-6214	Jiang Liu	(212) 468-8008
Jim McCabe	(415) 268-7011	David H. Medlar	(212) 336-4302
James R. McGuire	(415) 268-7013	Barbara R. Mendelson	(212) 468-8118
Mark David McPherson	(212) 468-8263	Michael B. Miller	(212) 468-8009
Ben Patterson	(415) 268-6818	Judy Man Ni Mok	(212) 336-4073
Sylvia Rivera	(213) 892-5734	Jeffrey K. Rosenberg	(212) 336-4130
Nicholas Alan Roethlisberger	(415) 268-7534	Mark R. Sobin	(212) 336-4222
Grant C. Schrader	(415) 268-6635	Joan P. Warrington	(212) 506-7307
William L. Stern	(415) 268-7637		
Nancy R. Thomas	(213) 892-5561		
Lauren Lynn Wroblewski	(415) 268-6458		

Washington, D.C.		Washington, D.C. (continued)	
Leonard N. Chanin	(202) 887-8790	Donald C. Lampe	(202) 887-1524
Rick Fischer	(202) 887-1566	Jeremy R. Mandell	(202) 887-1505
Adam J. Fleisher	(202) 887-8781	Amanda J. Mollo	(202) 778-1609
Natalie A. Fleming Nolen	(202) 887-1551	Obrea O. Poindexter	(202) 887-8741
Calvin D. Funk	(202) 887-6930	Ryan J. Richardson	(202) 887-8761
Julian E. Hammar	(202) 887-1679	Sean Ruff	(202) 887-1530
Oliver I. Ireland	(202) 778-1614	Trevor R. Salter	(202) 887-1527
Crystal N. Kaldjob	(202) 887-1687	Nathan D. Taylor	(202) 778-1644
Steven M. Kaufmann	(202) 887-8794		

#### About Morrison & Foerster:

We are Morrison & Foerster—a global firm of exceptional credentials. Our clients include some of the largest financial institutions, investment banks, Fortune 100, technology and life science companies. We've been included on *The American Lawyer*'s A-List for 13 straight years, and *Fortune* named us one of the "100 Best Companies to Work For." Our lawyers are committed to achieving innovative and business-minded results for our clients, while preserving the differences that make us stronger. This is MoFo. Visit us at <u>www.mofo.com</u>.

Because of the generality of this update, the information provided herein may not be applicable in all situations and should not be acted upon without specific legal advice based on particular situations. Prior results do not guarantee a similar outcome.