

# Zen & The Art of Legal Networking

INSIGHTS & COMMENTARY ON RELATIONSHIP BUILDING WITHIN THE INTERNATIONAL LAWYERS NETWORK

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### **ILN-interviews: Paul Feldman, Davis, Malm & D'Agostine, P.C.**

Welcome to ILN-interviews, a series of profiles of ILN member firm attorneys, designed to give a unique insight into the lawyers who make up our Network. For our latest interview, we chose ILN member, [Paul Feldman](#) of our newest member firm, [Davis, Malm & D'Agostine](#) in Boston.

#### ***In one sentence, how would you describe your practice?***

I have a business practice specializing in real estate, environmental, and contract disputes.

#### ***Who would be your typical client?***

Large publically traded companies and mid-sized closely held companies.

#### ***What would you like clients and potential clients to know about you?***

My style of practice is to get the job done effectively and efficiently.

#### ***What has been your most challenging case? Why?***

A multi-million dollar contract dispute, that involved calculating damages by analyzing some 80,000 transactions.



***What has been your proudest moment as a lawyer?***

The US First Circuit Court of Appeals reversed a trial judge's jury instruction in a copyright infringement case I tried resulting in a new trial and a favorable outcome for the client.

***What do you do when you're not practicing law?***

I spend time with my family, attempt to play golf and frequently attend music concerts.

***What would surprise people most about you?***

Despite my Type A personality and aggressive advocacy for my clients, I am a softie.

***What has been your most memorable ILN experience?***

The Saturday evening dinner at the Palace in Lisbon.

***What career would you have chosen if you weren't a lawyer?***

I love seeing things built- a real estate developer or architect.

***If a movie were made of your life, who would you want to play you?***

Harrison Ford.

***How would you like to be remembered?***

Great dad and husband.

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