

## Software Licensing Trends CLE Presented by Scott & Scott, LLP

**Summary:** Trends in software licensing transactions and disputes is an upcoming CLE presentation by [Robert J. Scott](#) at the Austin Bar Association Technology and Computer Section on September 19<sup>th</sup>. The lawyer's role in counseling clients in software contract negotiations will be covered as well as how to prepare and defend clients in software audits.

Southlake, Texas, (PRWeb) September 11, 2012. Robert J. Scott, Managing Partner, Scott & Scott, LLP, an intellectual property and technology law firm, will examine recent trends in software licensing and disputes with major publishers including Microsoft, Autodesk, IBM, and Symantec in a CLE "Recent Trends in Software Licensing Transactions & Disputes" hosted by the [Austin Bar Association Technology and Computer Section](#).

Rob Scott will cover the lawyer's role in counseling clients in negotiating software license terms and highlight the key legal and business terms to focus on. In addition, attendees will learn how to prepare and defend clients in [software audits](#) initiated by software publishers and their trade groups including the Business Software Alliance (BSA) and Software & Information Industry Association (SIIA).

Additional topics include:

- Microsoft Enterprise & SPLA Agreements
- IBM Virtualization and Subcapacity
- Developing an Audit Response Policy
- Responding to Requests for Software Audit
- Negotiating Pre-Audit Agreements
- Determining the Amount in Controversy
- Drafting Counteroffers
- Determining Settlement Values
- Drafting Post-Dispute License Agreements
- Litigation Considerations

**WHO:** **Robert J. Scott** is the managing partner of Scott & Scott, LLP in Southlake, Texas. His practice focuses on software licensing transactions and disputes.

**WHAT:** "Recent Trends in Software Licensing Transactions & Disputes" 1 hr. CLE & Luncheon

**WHEN:** Wednesday, September 19, 2012, 12:00-1:30 PM

**WHERE:** Headliners Club  
Austin, Texas

**About Us:** Scott & Scott, LLP ([www.scottandscottllp.com](http://www.scottandscottllp.com) and [www.softwareaudit.com](http://www.softwareaudit.com)) is a leading law and technology services firm representing businesses in matters involving software licensing. Scott & Scott's legal and technology professionals provide software audit defense and software compliance solutions, all protected by attorney-client and work-product privileges.

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