

Airbnb and Schuyler County Reach Tax Collection Agreement

Schuyler County Becomes Eighth New York County Where Airbnb Automatically Collects and Remits County Tax Revenue, While New York State Leaves Money on the Table

SCHUYLER COUNTY, NY - Today, Schuyler County and Airbnb announced an agreement to allow the world's largest home sharing platform to collect and remit county hotel occupancy taxes on behalf of thousands of guests who visit the county every year. The agreement, which goes into effect March 1, is expected to grow the county's tax base and allow the Airbnb community to contribute its fair share of taxes.

Schuyler Airbnb hosts cater to a range of travelers, from NASCAR fans in town for the Watkins Glen International to families looking for a comfortable place to vacation in the Finger Lakes. In 2016, the typical host in Schuyler County earned \$10,300, with many hosts using this supplemental income to start small businesses, save for retirement, repay student debt or pay their rent or mortgage..

Airbnb is also bringing new travelers to local small businesses, with hosts in Schuyler County welcoming over 3,300 guests in the last year alone. .

Schuyler joins Delaware, Essex, Franklin, Otsego, St. Lawrence, Sullivan, and Tompkins Counties in entering tax agreements with Airbnb. You can find more information about the agreements reached in the seven other counties [here](#).

Worldwide, Airbnb has collected and remitted over \$175 million in taxes in over 220 cities, states and countries, including Connecticut, Florida, Pennsylvania, Rhode Island, and Vermont. Unfortunately, New York State law prevents Airbnb from collecting and remitting taxes at a statewide level, leaving millions in potential tax revenue on the table.

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“We're excited to work with Schuyler County to welcome more visitors to the region and grow the County's tax base as we head closer to summer travel season. We hope the agreements we have reached with New York

counties will serve as models for how local and state governments can work collaboratively with our community to boost incomes and provide more tax revenue.”

— Josh Meltzer, Head of New York Public Policy, Airbnb

Airbnb collaborated with Schuyler County officials, including County Treasurer Harriett Vickio, County Attorney Steven Getman and County Administrator Tim O'Hearn to design and carry out the agreement.

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Schuyler County is pleased to partner with Airbnb and appreciates their willingness to enhance our efforts to collect lodging tax. This will greatly improve our tourism promotion efforts and continue Schuyler's mission to be the premier destination to live, visit, or work in the northeast.

— Tim O'Hearn, Schuyler County Administrator

New York State's 48,600 Airbnb hosts welcomed more than 2 million visitors in the last year alone, generating billions of dollars in economic activity. The typical host earns \$5,400 per year by sharing their home for an average of fewer than three nights a month, money they can use to save for retirement, repay student loans, pay their mortgage or rent or start a small business.

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***About Airbnb:** Founded in August of 2008 and based in San Francisco, California, Airbnb is a trusted community marketplace for people to list, discover, and book unique accommodations around the world — online or from a mobile phone or tablet. Whether an apartment for a night, a castle for a week, or a villa for a month, Airbnb connects people to unique travel experiences, at any price point, in more than 34,000 cities and 192 countries. And with world-class customer service and a growing community of users, Airbnb is the easiest way for people to monetize their extra space and showcase it to an audience of millions.*