

Paul Conover, Irfan Lateef, & Patent Law Update for Medical Curtis Huffmire Device Companies 2018 MedTech Strategist Innovation Summit

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Medical Device Patents and IPR Proceedings

- What is an IPR?
- Latest trends in IPR filings
- Important changes in IPR proceedings

Background on IPR proceedings

- IPR stands for *Inter Partes Review*
- The procedure was initiated on September 16, 2012 upon the signing of the America Invents Act (AIA)



IPR Stages

- Initial Petition "reasonable likelihood" of proving patent is invalid
- Three judge panels of administrative law judges in the Patent Office (Patent Trial and Appeal Board – PTAB)
- Within 6 months, PTAB reviews petition and decides whether to proceed
- Parties hire expert witnesses and conduct discovery
- Trial ending with oral hearing, followed by written ruling within 1 year
- **It's expensive**: typical cost for full proceeding is several hundred thousand dollars, but usually much cheaper than litigation in court

IPR Trends Over Time

 Patent Trial and Appeal Board at Patent Office demonstrated early that it would be **aggressive** in invalidating patents



• Initial concerns of Chief Judge of U.S. Court of Appeals:

"acting as death squads"

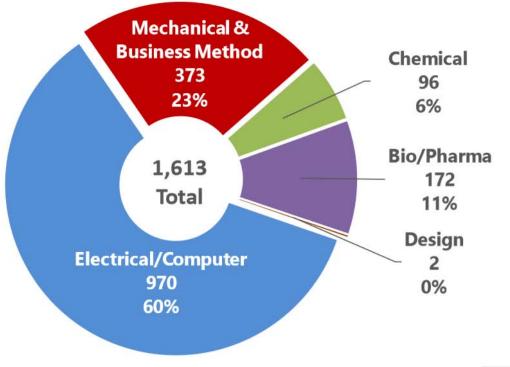
in "killing intellectual property rights"



Supreme Court confirmed constitutionality of IPRs

- Last year, we reported that IPR proceedings were challenged as unconstitutional in Oil States Energy Services v Greene's Energy Group
- **<u>Summary of argument</u>**: patents are a private right that cannot be taken away without a jury trial
- In April 2018, the Supreme Court affirmed the constitutionality of IPR's
- Dissent by Justice Gorsuch, joined by Chief Justice Roberts

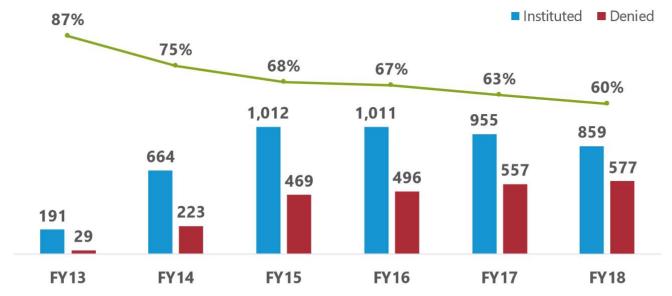
Who is filing IPR's?





Early and current statistics on IPRs in all technology areas

- Initially: fiscal year 2013 had 87% trial institution rate
- Current trend: 2018 had 60% trial institution rate
- In most cases, it's about winning the petition at the beginning because, after institution, PTAB has invalidated some or all claims in 80% of trials



New Director of the Patent and Trademark Office

- Andre lancu was appointed by President Trump in February 2018
- Former patent litigator, believer in strong patent rights



Current Patent Office Trends Impacting IPR's

- Institution rate is **decreasing** and invalidation rate is **decreasing** (gradually)
- Patent **claim amendments** will be allowed more frequently
- Patent claims will be **interpreted more narrowly**, consist with court proceedings, resulting in **less claims being invalidated** in IPR's



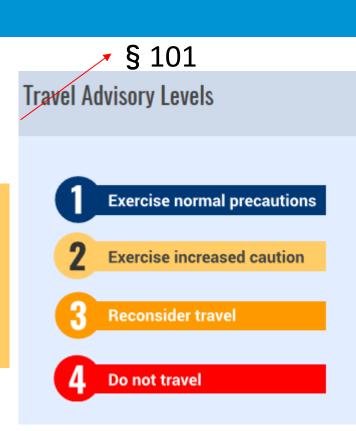
Patent Litigation Update – Irfan Lateef

Not Everything is Patentable

- 35 U.S.C. § 101: "Whoever invents or discovers any new and useful process, machine, manufacture, or composition of matter, or any new and useful improvement thereof, may obtain a patent"
- Mayo and Alice Supreme Court decisions:
 - Laws of nature, natural phenomena, and <u>abstract ideas</u> are <u>not</u> patent eligibile
- Two Step Test for Eligibility
 - 1. Are the claims directed to an abstract idea?
 - 2. Do the claims' elements, considered individually and as a combination, recite an inventive concept sufficient to transform the claimed abstract idea into a patent-eligible application?

Medical Device Claim Types

- 1. Robots/Control/Sensor Improvements
- 2. Medical Imaging (MRI, CT, etc.)
- 3. Structured User Interface
- 4. Biochem (lab on a chip, test strip, etc.)
- 5. Determination of a Parameter
- 6. Information Management (EMR, cloud storage, telemedicine)



Abstract ides

- Collecting and analyzing data Electrical Power Grid
- Internet filtering maybe (*Bascom*)
- Encoding and decoding image data (*Recognicorp*)
- Voter verification and tabulation (Voter Verified)

Exergen v. Kaz

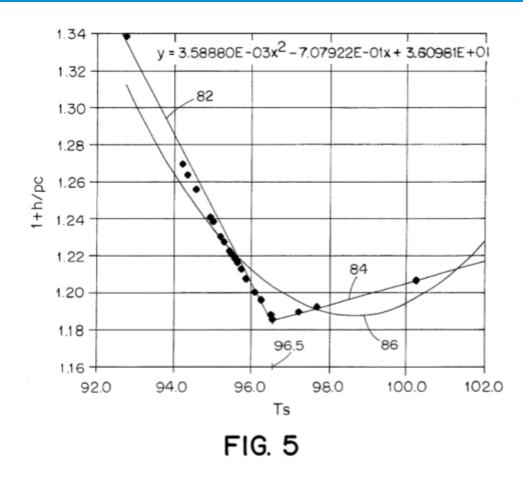
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The Invention



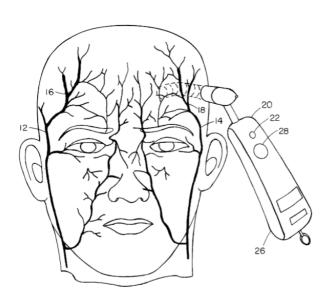


FIG. I

Exergen

• 48. A body temperature detector comprising:

a radiation detector; and

electronics that measure radiation from at least three readings per second of the radiation detector as a target skin surface over an artery is viewed, the artery having a relatively constant blood flow, and that process the measured radiation to provide a body temperature approximation, distinct from skin surface temperature, based on detected radiation.

Decision?

- Step 1: directed to natural law
 - Measuring body temperature
- Step 2: significantly more?
 - "[S]tep two dispute in this case turns entirely on whether the combination of elements was well-understood, routine, and conventional at the time of the invention."

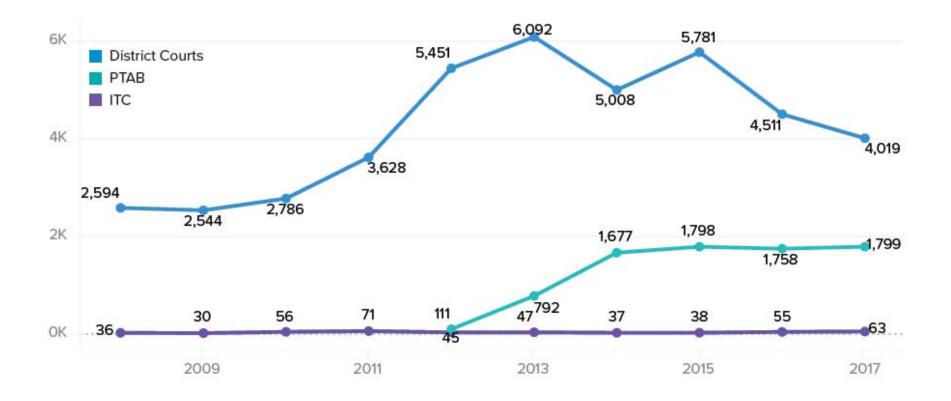
Not "Conventional, Routine, and Well-Understood"

- The district court's conclusion that these claim elements were not well-understood, routine, and conventional is a question of fact to which we must give clear error deference.
- "Following years and millions of dollars of testing and development, the inventor determined for the first time the coefficient representing the relationship between temporal-arterial temperature and core body temperature and incorporated that discovery into an unconventional method of temperature measurement."

Dissent

- The novel feature is identification through empirical testing of the coefficient that governs the relationship between core temperature and the temperature of skin above the temporal artery.
- Even under a deferential standard of review, the district court clearly erred by finding that the claims embody an inventive concept.
- Absent the patent-ineligible law of nature, the claimed invention consists entirely of elements already combined by the prior art.

Decreased District Court Litigation due to IPRs



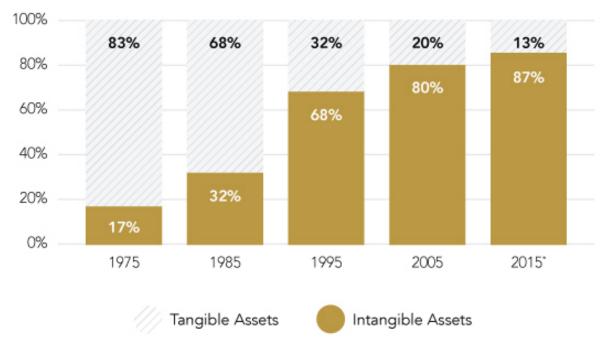
Source: Docket Navigator



Intellectual Property Drives Med Tech – Curtis Huffmire

Increasingly, Businesses Value Intangible Assets

COMPONENTS of S&P 500 MARKET VALUE

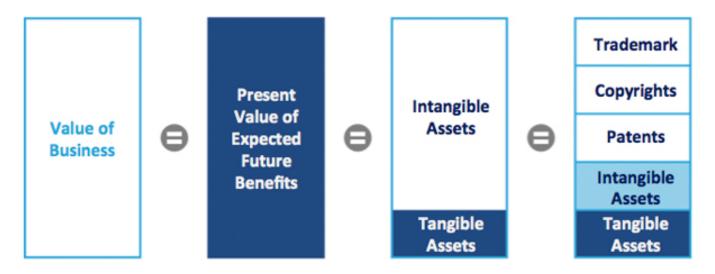


SOURCE: OCEAN TOMO, LLC

Categories of Intangible Assets

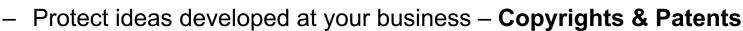
IP Valuation

IP depends on other assets and resources in order to generate economic benefits



Protecting Med Tech IP

- Intellectual Property plays a more significant role in valuations and acquisitions of medical device & biotech companies
 - Non-obvious nature of technical solutions to physiological problems
 - Complexity of the data & its interpretation
 - Novel manufacturing methods
 - Novel materials
- Focus on all areas of IP protection



- Protect good-will generated by your business Trademarks
- Protect trade secrets generated by "sweat equity" Trade Secrets
- Create barriers of entry to competition important to attract VC funding
- Provide legal rights that have value that can be monetized



Copyrights

Protects your <u>content</u>

- Provided to authors of "original works of authorship" fixed in a tangible medium of expression
- Exclusive right to a work of expression, such as a written story, a photograph, or a computer program
- Not for things that are functional (that's utility patents)
- Protection lasts for a very long time
 - 70 years after death; 95+ years for corporate author

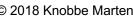




Trademarks

Protects your brand •

- Identifies the source of goods and services Tool for Marketing •
- Words, logos, colors, sounds, and more ٠
- Protects consumer from counterfeit goods ٠
- Lasts as long as you continue using it •
- Standard of infringement: "consumer confusion" ٠











Trade Secrets

- Protects your <u>secrets</u>: Any formula, pattern, device, or compilation of information which has value as used in one's business and gives a competitive advantage
 - Secret formula, internal manufacturing processes, customer lists, internal company know-how (both what does/doesn't work)
- Immediately protectable, uniqueness is not important
- Prohibits misappropriation (stealing) of the trade secret
- Does not prevent reverse engineering or independent creation
- When secrecy is lost, rights are lost





Patents

- **Protects your** <u>ideas</u> that are (1) novel, (2) useful, and (3) non-obvious processes, machines, manufactures, or compositions of matter
- Gives owner right to exclude others from practicing the patent (~20 yrs)
- Does NOT provide right to practice invention



Rights you may think a patent provides (right to do whatever you want inside fence)



Rights a patent actually provides (right to exclude others from trespassing)

Strategic Tips for Med Tech Patent Strategy

- Patent strategy should include C-Level consideration
- Build strong patent portfolio Evaluate your own patents
 - Do claims target key clinical features?
 - Evaluate potential to design around?
 - Consider validity searching?
 - Difficulty of proving infringement?
 - Claims track revenue model? (disposables, kits, services)
- Know your competition Evaluate third party patents
 - Are there patents that can block your technology?
 - What are your options to avoid infringement?
- Make sure you own the IP Evaluate your agreements





Ten Strategies For Aggressively Building A Patent Portfolio

- 1. Educational seminars (online or in-person)
 - What can be patented
 - How to document invention and submit for consideration
 - Why patents are important to the company
 - How not to deal with patents of others



- 2. Provide a simple idea submission form
 - Simple form that can be completed in 5 to 15 minutes
 - Periodically email link with reminder message



Ten Strategies For Aggressively Building A Patent Portfolio

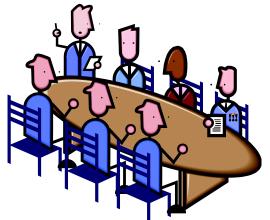
- 3. Implement a patent incentive program
 - \$1000 to \$3000 per inventor upon filing (typical)
 - Additional award upon issuance (if still employed)
- 4. Conduct periodic "brainstorming sessions"
 - 1-hour sessions with groups of 5 to 15
 - Not limited in scope to ideas currently being implemented
 - No idea is too basic to be considered
 - Conduct at least once per year



Ten Strategies For Aggressively Building A Patent Portfolio

• 5. Form a Patent Committee

- Evaluate each identified invention based on various criteria
 - Will infringements be detectable?
 - Is invention important to company and competitors?
 - Will the technology become obsolete in a few years?
 - Likelihood of getting a patent?
- For each invention, decide whether to
 - file regular patent application
 - file provisional application
 - do nothing
 - create defensive publication (e.g., using IP.com)



Ten Strategies For Aggressively Building A Patent Portfolio

• 6. Conduct an IP audit

- Review (or create) standard employee agreement, consulting agreement, and company NDA *focused on IP ownership issues*
- Review (or create) internal procedures for making disclosures to, and entering into agreements with, other entities
- Review existing license and joint development agreements



- 7. Reassess pending patent applications
 - Compare claims to current activities of company and competitors; mine specification for unclaimed features

Ten Strategies For Aggressively Building A Patent Portfolio

• 8. Keep a continuation pending

- Enables patent owner to: 1) pursue additional claims, 2) eliminate infringement loopholes, 3) have newly discovered references considered, 4) eliminate problems caused by new case law
- Puts company in much stronger position for licensing and litigation
- 9. Consider Track 1 Prioritized Examination (PE)
 - PTO goal of "final disposition" within 12 months; OA in ~2-3 mo. Cost (PTO fee): \$4,000 for large entities, \$2,000 for small
- 10. Buy patents and applications
 - Via patent auction, broker, or directly from patent owners



Thank you!

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