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CFPB 2014 Regulatory Outlook: Nonbanks

Webinar January 8, 2014, 2:00 – 3:30 pm ET Venable LLP, Washington, DC Jonathan L. Pompan, Moderator Suzanne F. Garwood Allyson B. Baker Andrew Olmem











Agenda

- Welcome
- A look back at 2013
- Enforcement Actions:
 - Who's at risk and what to expect
- Nonbank Supervision and Examination:
 - Lessons learned and which markets are next?
- Rulemaking Updates:
 - The latest on rulemakings and proposals related to mortgage, small dollar loan, debt collection, arbitration, and more
- Congress:
 - Reform and criticism





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A look back at 2013...







A Look Back at 2013



Richard Cordray confirmed to a 5-year term as Director (July 16, 2013)



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A Look Back at 2013 (cont'd.)

- Enforcement
 - Enforcement actions against credit card companies netted over \$400 million to over 2 million consumers
 - Assessed over \$50 million in Civil
 Monetary Penalties
- Rulemakings
 - \$10 trillion mortgage market
 - Remittance Transfers
 - Debt Collection Market
- Reports / Roundtables

- Bulletins
- Examinations
 - Mortgage
 - Debt Collection
 - Credit Bureaus
- Consumer Education and Engagement
 - Student loans
- Over, 1,300
 employees (from 58
 employees at the
 beginning FY2011)
- Complaint portal usage increases





Enforcement Actions







CFPB Has Taken Action Against...

Examples from 2013:

- Credit Card Lenders
- Mortgage Servicer(s)
- Small Dollar Lender(s)
- Loan Modification Provider(s)
- Debt Relief Companies (and payment processor)
- National Mortgage
 Insurers

Hot Subject Matter:

- UDAAP (including state law compliance)
- Debt Collection (robosigning)
- MARS Rule
- Telemarketing Sales Rule
- RESPA
- Home MortgageDisclosure Act





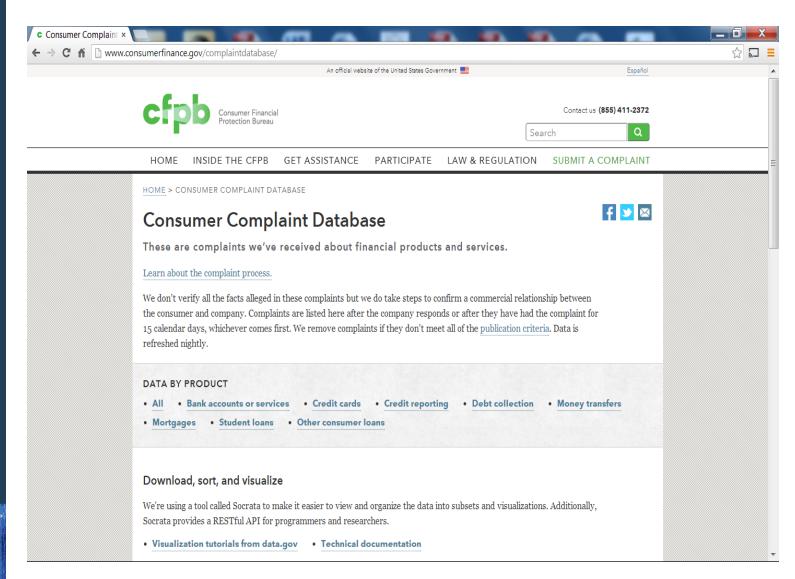
Enforcement: What to Expect in 2014

- More joint enforcement actions with other banking regulators
- More joint enforcement actions with the Department of Justice:
 - Criminal Referrals, Joint Civil Actions, Fair Lending
- More enforcement actions that grow out of supervisory activities
- More enforcement actions that rely on "Related Person," and "Substantial Assistance," as well as state law compliance and other aggressive theories of liability.
- More enforcement actions with larger dollar numbers
 - Restitution and civil money penalties





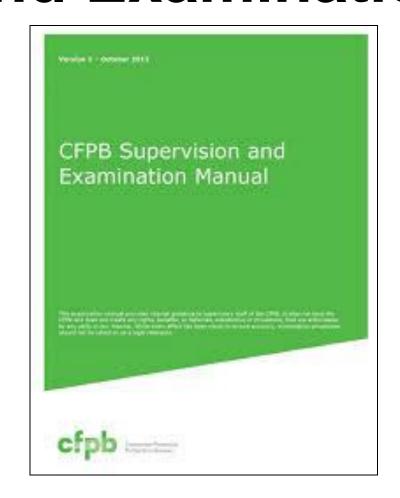
Consumer Complaint Database







Nonbank Supervision and Examination







Why is a Compliance Management System (CMS) Important?

As contemplated by the CFPB, a CMS is how a supervised entity:

- 1. Establishes its compliance responsibilities;
- Communicates those responsibilities to employees;
- 3. Ensures that responsibilities for meeting legal requirements and internal policies are incorporated into the business process;
- 4. Review operations to ensure responsibilities are carried out and legal requirements are met; and
- 5. Takes corrective action and update tools, systems and materials as necessary.





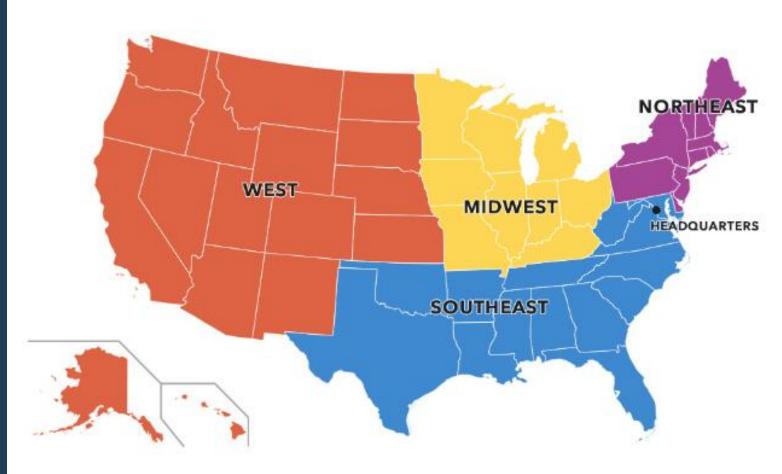
What is a Compliance Management System?

- 1. Operations
- 2. Policies and Procedures
- 3. Training
- 4. Audits
- 5. Complaints





CFPB Supervision by Regions





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The CFPB Examination Process

Pre-examination / Scoping

Review and analyze available information to identify risks, areas of inquiry, and focus

Request and review documents and information needed to begin examination (e.g., internal policies, audit reports, training materials, recent data)

Make initial plan for on-site testing and review

Examination (offsite and onsite)

Interview senior managers, loan officers, compliance officers, and account personnel as appropriate

Observe operations (e.g., call center, branches)

Compare policies and procedures to actual practices by reviewing a sample of transactions

Compare conduct to legal requirements and policy guidance

Monitoring

Nonbank: Product / market analysis

Bank: Periodic checks on institution activities; calls and meetings

Both:

Risk Assessment Review reports and information Review status of corrective actions Scoping for the next exam

Communicate conclusions and required corrective action

Communicate findings and expected corrective actions to management and Board of Directors

Pursue appropriate supervisory agreement or formal enforcement action as needed





Which nonbanks are being supervised and who is next?

- Mortgage originators and servicers
- Private student loan originators
- Small dollar lenders
- Student loan servicers
- Larger debt collectors
- Larger consumer reporting agencies
- Companies that pose risk to consumers
- Who's next?
 - Consumer credit and related activities
 - Money services businesses (money transmitting, check cashing, and related activities)
 - Prepaid cards
 - Debt relief service providers
 - Other enumerated markets within Dodd-Frank (e.g., financial advisory services)





CFPB 2013 Bulletins

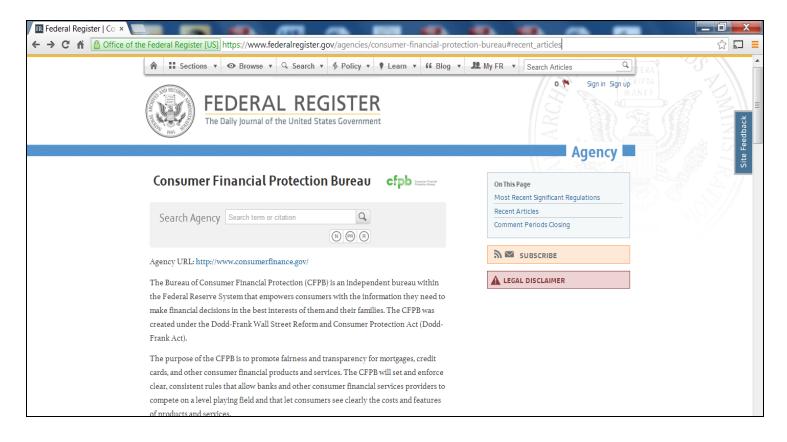
- December 11, 2013 FFIEC Guidance on Social Media
- November 8, 2013 Bulletin on Homeownership Counseling list requirements
- October 15, 2013 Implementation guidance for certain mortgage servicing rules
- October 9, 2013 Home Mortgage
 Disclosure Act (HMDA) and Regulation
 C Compliance Management; CFPB
 HMDA Resubmission Schedule and
 Guidelines; and HMDA Enforcement
- September 24, 2013 Interagency guidance on privacy laws and reporting financial abuse of older adults
- September 12, 2013 Bulletin on payroll card accounts (Regulation E)
- September 4, 2013 Bulletin on the FCRA's requirement to investigate disputes and review "all relevant" information provided by consumer reporting agencies about the dispute.

- July 10, 2013 Bulletin on prohibition of unfair, deceptive, or abusive acts or practices in the collection of consumer debts
- July 10, 2013 Bulletin on representations regarding effect of debt payments on credit reports and scores
- June 25, 2013 Bulletin about responsible business conduct: selfpolicing, self-reporting, remediation, and cooperation
- April 10, 2013 Disclosure of consumer complaint data as published in the Federal Register
- May 20, 2013 Bulletin about the SAFE
 Act uniform state test for statelicensed mortgage loan originators
- March 21, 2013 Bulletin about indirect auto lending and compliance with the Equal Credit Opportunity Act
- February 11, 2013 Bulletin about mortgage servicing transfers





Rulemaking Updates







Rulemaking Updates

- Mortgage rules
 - Regs. B, X, and Z
- Debt collection
 - Reg. F
- Larger participant
 - Supervision
- Small dollar lending

- Overdraft
- Prepaid cards
 - Reg. E
- Annual privacy notice
- Arbitration





The Role of Fair Lending

- Overarching policy supervision, enforcement, and regulatory
- Overt
- Disparate treatment
- Disparate impact





CFPB and Congress











Senior Staff Testimony before Congress

- February 14, 2013: Richard Cordray before the Senate Committee on Banking, Housing, and Urban Affairs, "Wall Street Reform: Oversight of Financial Stability and Consumer and Investor Protections";
- March 12, 2013: Richard Cordray before the Senate Committee on Banking, Housing, and Urban Affairs, "Nominations Hearing";
- April 23, 2013: Richard Cordray before the Senate Committee on Banking, Housing, and Urban Affairs, "The Consumer Financial Protection Bureau's Semi-Annual Report to Congress";
- May 7, 2013: Corey Stone before the Senate Subcommittee on Consumer Protection, Product Safety, and Insurance, "Credit Reports: What Accuracy and Errors Mean for Consumers";
- May 16, 2013: Gail Hillebrand before Thanks. House Energy and Commerce Committee, "Fraud on the Elderly: A Growing Concern for a Growing Population";
- May 21, 2013: Peter Carroll and Kelly Cochran before the House Committee on Financial Services, "Qualified Mortgages: Examining the Impact of the Ability to Repay Rule";
- June 18, 2013: Steven Agostini before the House Financial Services Committee, "CFPB Budget Review":
- June 25, 2013: Rohit Chopra before the Senate Committee on Banking, Housing, and Urban Affairs, "Private Student Loans: Regulatory Perspectives";

- July 9, 2013: Steven L. Antonakes before the House Committee on Financial Services, "Examining How the Consumer Financial Protection Bureau Collects and Uses Consumer Data":
- July 17, 2013: Corey Stone before the Senate Committee on Banking, Housing, and Urban Affairs' Subcommittee on Financial Institutions and Consumer Protection, "Shining a Light on the Consumer Debt Industry";
- July 23, 2013: Hollister K. Petraeus before the Senate Committee on Homeland Security and Governmental Affairs, "The 90/10 Rule: Improving Educational Outcomes for Our Military and Veterans":
- July 24, 2013: David Silberman before the Senate Special Committee on Aging, "Payday Loans: Short-term Solution or Long-term Problem";
- July 31, 2013: Hollister K. Petraeus before the Senate Committee on Veterans' Affairs, "Preserving the Rights of Servicemembers, Veterans, and their Families in the Financial Marketplace"; and
- September 12, 2013: Richard Cordray before the House Committee on Financial Services, "The Semi-Annual Report of the Consumer Financial Protection Bureau".





CFPB and Congress: Pending Proposals

House Financial Services Committee

- H.R. 2385 CFPB Pay Fairness Act
- H.R. 2446 Responsible Consumer
 Financial Protection Regulations Act
- H.R. 2571 Consumer Right to Financial Privacy Act
- H.R. 3183 Free Annual Disclosure of CFPB Information on consumers
- H.R. 3193 Consumer Financial
 Protection Safety and Soundness Act
- H.R. 3519 the CFPB Accountability and Transparency Act

Introduced in Current Congress

- H.R. 3770 CFPB Inspector General Reform Act
- S. 1803 Student Loan Borrower Bill of Rights
- S. 113 Know Before You Owe Private
 Student Loan Act
- S. 897 Bank on Student Loan Fairness
- S. 1773 Andrew Prior Act (Discharge of Student Loans upon death or disability)
- S. 1867 Prepaid Card Protection Act
- S. 1741 Military Savings Act o f2013
- H.R. 3389 CFPB Slush Fund Elimination Act
- S. 1577 Mortgage Choice Act
- H.R. 1553 Financial Institutions
 Examination Fairness Act
- S. 451 Dodd-Frank Technical Corrections Act





Congressional Outlook for 2014

- Student loans
- Prepaid cards
- Payday loans
- Community bank regulatory relief
- Housing finance reform
- Event driven (e.g., data breach)





CONNECTING ALL THE PIECES OF THE CFPB PUZZLE



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