

Use These Tips to Cut Defense Costs: Texas Lawyer

Alan Bush is a routine a freelance contributor for *Texas Lawyer*. His latest article, "Use These Tips to Cut Defense Costs," appeared in the January 20, 2014 issue.

A reasonable hourly rate, of course, matters to controlling a defense spend. But it goes a lot further. Here's what Alan had to say about it:

"No." At the bargaining table, that's the most powerful word in the English language. Although in -house counsel may desperately want to say "no" to a high settlement demand from an employee-turned-plaintiff, defense costs can force a company to settle for nuisance value. Getting a handle on these costs can empower a company to do the right thing.

A solid dispute resolution system — whether it's an arbitration policy fortified with some key provisions or a plain old jury waiver — is key to taming even the most ferocious defense costs. Enforcing a lean mentality among litigators is the final step in crafting a company's winning strategy...

Read the <u>full article</u> for more. In it, Alan lays out some practical thoughts on:

- Streamlined arbitration procedures;
- Arbitration class waivers which might make class and collective actions obsolete;
- Jury waivers to secure a bench trial; and
- Lean HR defense principles.



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