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February 2024 Newsletter



Who is the Importer of Record: Security Interests and the Right to Act As IOR

By: [Adrienne Braumiller](#), **Founding Partner**, and [Gavin Andersen](#), **Law Clerk**, Braumiller Law Group

Last June (2023), in response to a ruling request from Your Special Delivery Services Specialty Logistics (YSDS), Customs and Border Protection (CBP) issued

HQ H324098, clarifying what it means to be an “owner or purchaser” with sufficient financial interest to act as importer of record (IOR).

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BIS Unveils Enhanced Voluntary Self Disclosure Protocols

By [Adrienne Braumiller](#), Managing Partner, Braumiller Law Group



On January 16, 2024, the Bureau of Industry and Security (BIS) under Assistant Secretary for Export Enforcement, Matthew Axelrod, disclosed significant enhancements to the process for Voluntary Self-Disclosures (VSDs) related to the Export Administration Regulations (EAR). These adjustments are strategically designed to streamline export control compliance for U.S. governmental bodies, the commercial sector, and academic entities.

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Suspension of Mexican Importer Registration (Padron de Importadores)

By [Brenda Cordova](#), Braumiller Law Group Mexico Legal Counsel

One of the most important requirements for importing goods into Mexico is to be registered as an importer under the Mexican importer's registry. There are 2 types of registries for importers, one is for general importers (*Padron de Importadores*), and the other is for importers of specific industry sectors (*Padron the Importadores de Sectores Especificos*) which may import goods identified by the MX tariff code (i.e. chemical products, firearms, cigars, footwear, textiles, alcohol, hydrocarbons, steel, automotive, etc.).

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What is the "First Sale" Rule and How Does it Affect Me?

By [Bruce Leeds](#), Senior Counsel, Braumiller Law Group

Carol works in import compliance for Acme Corporation. Her customs broker advises her of a shipment from Kung Pao Industrial Company in China and asks for clearance instructions. Carol has never heard of Kung Pao Industrial Company so she does some research. The commercial invoice shows the purchase order number so Carol contacts the Procurement Department. She is directed to the Procurement Specialist responsible for the order.



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Parallel Imports, A Global Phenomenon, And a Very Grey Area Regarding International Trade

By [Bob Brewer](#), Braumiller Law Group

At the core of the definition, a Parallel import is a non-counterfeit product imported from another country without the permission of the intellectual property owner. They are also goods that are not authorized for importation into the U.S. It's a global phenomenon, a very grey area, and their presence varies across different parts of the globe. For example, in the European Union, parallel imports are generally allowed, while in the United States, they are prohibited.

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Assessing the Benefits and Challenges of Tokenizing Real World Assets

By [James Holbein](#) and [Justin Holbein](#)

Introduction. The world of cryptocurrencies on blockchains and the world of traditional assets in markets have often stood in stark contrast to one another since Bitcoin's creation in 2008. The lack of a reliable bridge between these two worlds has limited the impact of cryptocurrencies on assets in the real-world outside of on-chain



speculation and prevented adoption of the benefits that blockchain technologies can bring to real world processes.

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Maximizing Duty Savings Series Leveraging Bonded Warehouse and Free Trade Zones

By [Kerry Wang](#), Senior Associate Attorney,
Braumiller Law Group

Welcome to our new series, where we'll share simple yet effective ways for savvy importers to save on import duties. In this series, we'll break down different strategies, making them easy to understand, regardless of your level of experience in international trade. Let's delve into the world of bonded warehouses and free trade zones, topics that recently arose in a client consultation and serve as excellent examples of duty-saving strategies.

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Taiwan, Invasion & Trade, Part 2

By [Victoria Holmes](#), Braumiller Law Group

President elect Lai Ching-te's victory in Taipei ignited tensions across the Taiwan strait and now the geopolitical field waits to see if China will kick off World War Three. I'm only slightly joking, but Beijing has exerted diplomatic pressure on nations maintaining close ties with the island in the past and Taiwan's decision to remain a democracy will no doubt ramp up China's reunification process in the coming months. But how will that affect trade relations?



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Suspensión del Padron de Importadores

Por [Brenda Cordova](#), Braumiller Law Group Mexico Legal Counsel



Uno de los requisitos más relevantes para importar bienes a México es estar inscrito como importador. Existen dos tipos de registros, uno es el Padrón de Importadores, que pueden realizar importaciones de bienes en general, y el otro es el Padrón de Importadores de Sectores Específicos, los cuales pueden importar bienes específicos

identificados por fracción arancelaria de México (por ejemplo: productos químicos, armas de fuego, cigarrillos, calzado, textiles, alcohol, hidrocarburos, acero, automotriz, etc.).

[LEER MAS](#)



Feb. 7th -9th ATCC (Advanced Topics in Customs Compliance) conference in Houston, TX Managing Partner Adrienne Braumiller and Partner Vicky Wu will be speaking on the topic of Prior Disclosures. (sold out)

February 27th our D.C. Counsel, Jim Holbein will conduct an ICPA webinar on Incoterms Info: [Summary - Webinar: Incoterms \(cvent.com\)](#).

March 7th, Bruce Leeds continues his monthly webinar series with a webinar on Assistance with Assists Info and registration:

https://www.bigmarker.com/braumiller-law-group-pllc/Assistance-with-Assists?show_live_page=true

March 12th- 14th Adrienne Braumiller and Bruce Leeds will provide an update on Forced Labor at the Partnering for Compliance conference in Orlando, Fl.

Info: [Partnerships International, Inc. - Training and Education Program Registration \(partneringforcompliance.org\)](https://www.partneringforcompliance.org)

March 17th-20th, Several of our Attorneys will be speaking at the upcoming ICPA conference in San Diego Info: [Info Sheets 2023 - Annual 2023 Pending \(5\).jpg \(icpainc.org\)](#)

April 4th Bruce Leeds presents a webinar on What is a First Sale transaction, and what do you do with it? Info and registration:

https://www.bigmarker.com/braumiller-law-group-pllc/What-is-a-First-Sale-transaction-and-what-do-you-do-about-it?show_live_page=true

April 16th, Partner Paul Fudacz and Senior Associate Attorney Kerry Wang will conduct an ICPA webinar on Free Trade Agreements – Strategies for Utilization and Compliance” Info. and registration: [Summary - Webinar: Free Trade Agreements – Strategies for Utilization and Compliance \(cvent.com\)](#)

April 23rd -25th Managing Partner Adrienne Braumiller will be speaking at the ICPA European Conference in Dublin Ireland Info: [Summary - 2024 ICPA Europe Conference - Dublin \(cvent.com\)](#)

May 21st Braumiller Law Group Mexico Legal Counsel Brenda Cordova and Francisco De La Cruz will conduct an ICPA webinar on Origin Verification Audits on NAFTA and USMCA conducted by MX Customs Info and registration: [Summary - Webinar: USMCA & NAFTA - Origin Verification Audits Implemented by MX Customs \(cvent.com\)](#)

May 29th-30th Senior Counsel Bruce Leeds will be speaking at the ICPA ITAR conference in Ft. Worth, TX Info: [ITAR-Agenda-for-ICPA-Site-2024.pdf \(icpainc.org\)](#)

July 7th - 8th, Adrienne Braumiller, Brenda Cordova, will be speaking at the ICPA Toronto Canada Conference Agenda to date: [Agenda-2024-Canada.pdf \(icpainc.org\)](#)



If you are so inclined and have a moment, or two, or ten, check out our podcasts and videos regarding all things in

International Trade Compliance

Podcasts:

[BLG & BCG Podcasts - Braumiller Consulting Group](#)

Videos:

[Videos - Braumiller Consulting Group](#)

Make some time to stop by our booth at the **Advanced Topics in Customs Compliance** conference in Houston Feb. 7th-9th. Drop in a business card for a chance to win a beautiful Kendra Scott necklace, or some Apple AirPods Max. Both valued @ \$600



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