

The Cost Benefit of Shifting Work to Paralegals

By Kris L. Canaday, Freelance Paralegal

You've heard about the many benefits of utilizing paralegals and paralegal support services. Those benefits include more time, less stress, increased morale, a better work-life balance, increased profits, and reduced legal fees for clients. The details are highlighted throughout *Paralegal Support 101* and are discussed regularly in the legal community. If you've heard about these benefits directly from paralegals and paralegal support services but have never actually worked with one, you may have some reservations about how it all could possibly be true. That's certainly understandable; I probably would, too.

The good news is there are many resources available that corroborate this information. A significant source of research and information comes from none other than the American Bar Association (ABA). Through the work of its Standing Committee on Paralegals, the ABA has published some great resources on the use of paralegals; so much so that I could dedicate an entire post simply to sharing those resources.

For now, though, I focus on the one that caught your attention to begin with – that of cost benefits. Take a look at the ABA's [Shifting Work to Paralegals](#). The ABA has posted an excerpt from Arthur G. Greene and Therese A. Cannon's book, *Paralegals, Profitability, and the Future of Your Law Practice* (a great resource, by the way, for taking your practice to the next level).

Greene and Cannon show, through the use of numbers, how delegating work to a paralegal can supercharge your practice, give you more time, and make your clients very happy. It's a great visual explanation of the cost benefit of utilizing paralegals. The numbers speak for themselves.

Take a look and tell us what you think!

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