GAMINGLEGALNEWS



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DICKINSON WRIGHT ENTERS INTO STRATEGIC REFERRAL ARRANGEMENT WITH LEADING PERU GAMING LAW FIRM VARELA & FONSECA ABOGADOS

Dickinson Wright and Varela & Fonseca Abogados, headed by wellknown and highly regarded gaming attorneys Jaime Varela Vidal and Carlos A. Fonseca Sarmiento, are pleased to announce that they have entered into a strategic referral arrangement to provide comprehensive legal services to their respective clients.

Peru is a growing hub for Latin American commerce and, in particular, gaming. The Latin American market in many respects is the last great frontier in the global gaming industry. Industry leaders are increasingly looking to Latin America for future expansion opportunities.

Lima, Peru, is the home of one of the leading gaming law firms in Latin America, Varela & Fonseca Abogados. Varela & Fonseca Abogados is the first law firm in Latin America to exclusively specialize in gaming and entertainment law dedicated to the Latin American market. Varela & Fonseca Abogados is the law firm of choice for gaming businesses expanding in Latin America. Co-founding partner Carlos A. Fonseca Sarmiento is the author of the leading Latin American gaming treatise, *Juegos de Azar y Apuesta: Aspectos Tenicos y Legales*.

Dickinson Wright, with ten offices in the United States and Canada, is a full-service business law firm well known for the breadth and depth of its international expertise in land-based gaming and i-gaming, automotive, finance, corporate, intellectual property, and immigration. Dickinson Wright recognized the significant and continually growing role of gaming in Latin America and that Varela & Fonseca Abogados is an industry leader in gaming law in Latin America. As a result, it was natural for the two firms to establish a strategic referral arrangement that enhances and strengthens the depth and breadth of legal services that both firms can provide to their respective clients and other businesses seeking to enter the North American and Latin American markets.

For more information about Varela & Fonseca Abogados, visit their website at <u>www.varelafonseca.com</u>. Jaime Varela Vidal can be reached by e-mail at jvarela@varelafonseca.com and by telephone at +011 51-1 267-0004. Carlos A. Fonseca Sarmiento can be reached by e-mail at <u>cfonseca@varelafonseca.com</u> and by telephone at +011 51-1 267-0004. Dickinson Wright's website is at <u>www.dickinsonwright.com</u>.

