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12 13 14	STRAUS FAMILY CREAMERY, INC. and HORIZON ORGANIC HOLDING CORPORATION. Plaintiffs,	 ISCO DIVISION Case No.: C 02 1996 BZ PLAINTIFFS' MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION FOR SUMMARY
 15 16 17 18 19 20 21 22 	vs. WILLIAM B. LYONS, JR., Secretary, California Department of Food and Agriculture, Defendant.	 JUDGMENT Hearing Date: July 30, 2003 Time: 10:00 a.m. Department: G Judge: Magistrate Judge Bernard Zimmerman
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	STRAUS v. LYONS; No. C 02 1996 BZ - PL. P & A. I	1 N SUPPORT OF MOTION FOR SUMMARY JUDGMENT

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I. INTRODUCTION

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In this action, Plaintiffs Straus Family Creamery, Inc. ("Straus") and Horizon Organic Holding Corporation ("Horizon"), challenge the constitutionality of California's milk stabilization and pooling laws as applied. Defendant requires plaintiffs, who process organic dairy products, to pay money into a pool that is designed to provide a sustainable pay price to conventional (but not organic) dairy farmers, from whom plaintiffs cannot, by law, purchase milk. Defendant has further held that he could not alter this requirement without the assent of all dairy farmers, the vast majority of whom produce conventional milk.

As applied to plaintiffs' organic dairy businesses the pooling requirement violates plaintiffs' constitutional right to equal protection and substantive due process because it is arbitrary and irrational to: (1) require plaintiffs to pool their revenues with conventional dairy farmers from whom they cannot purchase milk; (2) require plaintiffs to participate in a pool that is not designed to, and that does not, provide a sustainable pay price to the organic dairy farmers from whom plaintiffs purchase milk; and (3) calculate the amount of money that plaintiffs must pay into the pool without any regard for the costs incurred by organic dairy farmers and processors. Accordingly, summary judgment on plaintiffs' first and second claims is warranted.

Further, allowing conventional dairy farmers, from whom plaintiffs' cannot purchase milk, and who have a financial interest that is adverse to plaintiffs, to perpetuate the unconstitutional application of the pooling requirement violates plaintiffs' constitutional right to procedural due process. Summary judgment on plaintiffs' third claim is warranted.

II. STATEMENT OF ISSUES

A) Whether requiring plaintiffs to pool their revenues with the conventional dairy industry, even though plaintiffs cannot and do not purchase conventional milk, and the pool does not create a sustainable price for organic dairy farmers from whom plaintiffs do purchase milk, is rationally related to a legitimate state interest; and

B) If so, whether calculating plaintiffs' Pool Obligation based on the costs of producing conventional milk and the value of conventional manufactured dairy products, and without regard to the unique factors and costs imposed on organic dairy operations by the organic food laws, is rationally related to a legitimate state interest; and

C) Whether determination that he cannot amend the Pooling Plan to account for the additional costs that organic producers are required to incur, without first submitting the proposed change to a referendum of all market milk producers in California violates plaintiffs' right to procedural due process.

III. STATEMENT OF FACTS

A. LEGAL BACKGROUND

1. The Milk Stabilization Laws

In 1935, the California legislature enacted the Milk Stabilization Act, Food & Agr. Code §§ 61801-62403, to ensure that milk producers receive a fair and reasonable price for their milk and are thereby able to comply with applicable health and safety regulations. <u>Id</u>., §§ 61802, 61805. The purpose of the Milk Stabilization Act is to "establish minimum producer prices at fair and reasonable levels so as to generate reasonable producer incomes." <u>Id</u>. § 61802(h); <u>Hillside Dairy, Inc. v. Lyons</u>, 529 U.S. _ (2003). Toward this end, the Milk Stabilization Act authorizes the defendant to "determine minimum prices to be paid to producers by handlers [processors] for market milk which are necessary due to varying factors of costs of production, health regulations, transportation and other factors." Id., § 61805(a), (d). The Milk Stabilization Act divides processed milk products, such as fluid milk, yogurt and cheese, into different "Classes"; fluid milk is designated as "Class 1," and has the highest value. Food & Agr. Code §§ 61931-61937; Joint Statement of Undisputed Facts ("Jt. Stmt."), ¶ 19. Prior to 1967, the Milk Stabilization Act and implementing regulations required processors to pay producers different prices for their milk depending upon the "Class", or use, to which the processor put the milk, in accordance with the Minimum Class Prices established by defendant's predecessors. Id.; Jt. Stmt., ¶ 4.

The legislature authorized the defendant to promulgate market stabilization plans and establish Minimum Class Prices by adopting methods or formulas whereby the prices can be determined. Food & Agr. Code § 62062. The legislature directed that, in establishing the prices, the defendant "shall take into consideration any relevant economic factors, including, but not limited to . . . the reasonable and economic soundness of market milk prices for all classes, giving consideration to the combined income from those class prices, in relation to the cost of producing and marketing market milk for all purposes" and "the cost of management and a reasonable return on necessary capital investment." Food & Agr. Code § 62062. The legislature mandated that the defendant take into consideration the "varying costs of production, health regulations, and other factors of costs of production" resulting from "varying conditions of production." <u>Id.</u> § 61807. Defendant has established formulas from which the Minimum Class Prices are derived regulations called Stabilization and Marketing Plans for Market Milk. Jt. Stmt., ¶ 3. The variable inputs into these formulas are all based on the prices of conventional dairy products. <u>Id</u>.

2. The Milk Pooling Laws

Under the system of Class pricing in effect prior to 1967 (pre-pooling), dairy producers who sold milk to processors of Class 1 milk products received a higher price for their milk, leading to heavy competition for those sales. Jt. Stmt., ¶ 4. The legislature determined that this resulted in "unfair, unjust, destructive and demoralizing trade practices." Food & Agr. Code § 62701. In response, the legislature enacted the Gonsalves Milk Pooling Act, (the "Pooling Act"), which authorized the defendant to "equalize gradually the distribution of Class 1 usage among producers of this state." Id., § 62702. The regulations that defendant has implemented to equalize the distribution of Class 1 usage are known as the Pooling Plan. Jt. Stmt., ¶ 4.

The Pooling Plan establishes prices ("Pool Prices") to which producers are entitled for their milk, regardless of the use to which the purchasing processor puts the milk. Jt. Stmt., \P 5. The Pool Price is a function of the volume of milk used by processors for each Class of manufactured milk product. Pool Prices are the result of pooling the dollars received from all Grade A milk sales to processors according to the Class 1, 2, 3, 4a and 4b prices. Because Class 1 milk has the highest value, a reduction in the amount of Class 1 milk participating in the Pool results in a reduction in the Pool Price. <u>Id</u>.

Under the Pooling Plan, if the total value of a processor's class usage is greater than the amount owed producers for their milk (based on Pool Prices), the processor pays the difference into the pool equalization fund ("Pool"). <u>Id</u>., ¶ 6. Conversely, if the amount owed producers (based on Pool Prices) is more than the value of the processor's class usage, the processor receives this difference from the Pool. <u>Id</u>. As described in <u>Lehigh Valley Cooperative Farmers</u>, <u>Inc. v. United States</u>, 370 U.S. 76, 79-80, 82 S.Ct. 1168 (1962).¹

Lehigh describes the federal pooling act, but the California Pooling Plan works the same way.

Adjustments among handlers [*i.e.*, processors] are made by way of a "Producer Settlement Fund," into which each handler contributes the excess of his "use value"² over the uniform price paid by him to his producer. Handlers whose "use value" of the milk they purchase is less than the uniform price they are required to pay may withdraw the difference from the fund. The net effect is that each handler pays for its milk at the price it would have paid had it been earmarked at the outset for the use to which it was ultimately put. But the farmer who produces the milk is protected from the effects of competition for premium outlets since he is automatically allotted a proportional share of each of the different "use" markets.

Thus, the Minimum Prices determine both the Pool Prices and the amount of money that a processor must pay into the pool each month (the Pool Obligation). Jt. Stmt., \P 7. The legislature enacted the Pooling Act, and the defendant implemented the Pooling Plan, in the late 1960s, well before the passage of the California Organic Food Act of 1990 and the National Organic Program, effective October 2002. Id., \P 8.

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3. The Organic Food Laws

In addition to being subject to the health and safety regulations applicable to all producers and processors of milk, producers and processors of organic dairy products are subject to strict organic regulations. Plaintiffs' Separate Statement of Undisputed Facts ("Sep. Stmt."), ¶ 1. Prior to October 2002, the California Organic Foods Act of 1990 specified the standards with which producers and processors of organic dairy products were required to comply. California Health and Safety Code § 110810, *et seq*. Beginning in October 2002, all organic dairy producers and processors became subject to the more stringent requirements of the National Organic Program ("NOP") 7 CFR Part 205, et seq.

The NOP requires, among other things, that:

a. Organic milk or milk products must be from animals that have been under continuous organic management beginning no later than 1 year prior to the production of

² "Use value' is the price the processor would have had to pay, at the prevailing minimum Class Price, had it purchased the milk at a price reflecting its ultimate disposition." \underline{Id} , fn.5.

the milk or milk products that are to be sold, labeled, or represented as organic (with some exceptions) (\S 205.236(a)(2));

b. All feed, including pasture and forage, must be organically produced and handled (§ 205.237(a));

c. Producers may not: (1) Use animal drugs, including hormones, to promote growth; (2) Provide feed supplements or additives in amounts above those needed for adequate nutrition and health maintenance for the species at its specific stage of life; (3) Feed plastic pellets for roughage; (4) Feed formulas containing urea or manure; (5) Feed mammalian or poultry slaughter by-products to mammals or poultry; or (6) Use feed, feed additives, and feed supplements in violation of the Federal Food, Drug, and Cosmetic Act. (§ 205.237(b));

d. The producer must establish and maintain preventive livestock health care practices, including: (1) Selection of species and types of livestock with regard to suitability for site-specific conditions and resistance to prevalent diseases and parasites; (2) Provision of a feed ration sufficient to meet nutritional requirements, including vitamins, minerals, protein and/or amino acids, fatty acids, energy sources, and fiber (ruminants); (3) Establishment of appropriate housing, pasture conditions, and sanitation practices to minimize the occurrence and spread of diseases and parasites; (4) Provision of conditions which allow for exercise, freedom of movement, and reduction of stress appropriate to the species; (5) Performance of physical alterations as needed to promote the animal's welfare and in a manner that minimizes pain and stress; and (6) Administration of vaccines and other veterinary biologics. (§ 205.238(a));

e. A producer must use synthetic medications when necessary to treat an ill animal, but must withdraw the treated animal from organic production (§ 205.238(b));

f. A producer must not (1) Sell, label, or represent as organic any animal or edible product derived from any animal treated with antibiotics, any substance that contains a synthetic substance not allowed under § 205.603, or any substance that contains a nonsynthetic substance prohibited in § 205.604; (2) Administer any animal drug, other than vaccinations, in the absence of illness; (3) Administer hormones for growth promotion; (4) Administer synthetic parasiticides on a routine basis; (5) Administer synthetic parasiticides to slaughter stock; (6) Administer animal drugs in violation of the Federal Food, Drug, and Cosmetic Act; or (7) Withhold medical treatment from a sick animal in an effort to preserve its organic status. All appropriate medications must be used to restore an animal to health when methods acceptable to organic production fail. (§ 205.238(c))

g. Producers must maintain optimal living conditions for their animals (§ 205.239).

Certification that a manufactured dairy product is "organic" is a certification that every participant in the chain of that product has complied with the requirements of the NOP. Jt. Stmt. ¶ 32.

B. FACTUAL BACKGROUND

Plaintiffs are processors of certified organic dairy products. Sep. Stmt., ¶ 1. Pursuant to the regulations promulgated by the National Organic Program ("NOP"), plaintiffs may only use certified organic milk in their organic dairy processing operations. <u>Plaintiffs cannot and do not purchase milk from producers of non-organic ("conventional") milk.</u> NOP, Section 205.236; California Health and Safety Code § 110810, *et seq.*; Sep. Stmt., ¶ 1. As a direct result of complying with the regulations promulgated by the National Organic Program ("NOP"), and the predecessor organic food laws, the cost of producing certified organic milk is higher than the cost of producing conventional milk. Sep. Stmt., ¶¶ 2-14. As a direct result of the mandates of the NOP, producers of certified organic milk engage in different methods of production than conventional producers. <u>Id</u>. The costs of producing certified organic milk vary based on different factors than the costs of producing conventional milk. Id.

The NOP mandates that organic dairy farmers only feed their cows organic feed. NOP, § 205.237(a). Feed costs are the highest single expense of a dairy. Sep. Stmt., ¶ 4. Organic feed costs much more than conventional feed. Id., ¶ 5. Organic grain costs nearly twice as much as conventional grain. Id. Organic feeds cost at least \$100 more per ton than conventional feeds. Id. Currently, the cost of organic cotton feed, which is the best feed to promote milk production, is about \$200 more per ton than conventional cotton feed. Id. This feed is prohibitively expensive, when it is available at all. Id. The NOP prohibits the use of pesticides or herbicides in the production of organic feed. NOP § 205.237(a). The cost of an organic feed will go up if

there is an infestation of weeds or insects, which would not significantly affect a conventional feed grower who can use pesticides to control the infestation. Sep. Stmt., \P 6.

Because the cost of organic feeds is so high, and because the NOP requires that organic producers provide their cows with pasture, organic dairies need substantial pasture land to graze cows. NOP § 205.238(a); Sep. Stmt., ¶ 7. The pasture used for organic cows must be chemical free for at least three (3) years before use. Sep. Stmt., ¶ 7; NOP § 205.202(b). Acquiring enough pasture to run an organic dairy can be a major obstacle and expense for a conventional dairy that wants to convert to organic production. Sep. Stmt., ¶ 7. Even the pasture that organic dairies have are only sufficient to feed the cows during the time of year when the pasture is green. Id., ¶ 8. During the dry season, organic dairies must rely entirely on more expensive organic feeds. Id. An especially dry year can impact an organic dairies' feed costs dramatically. Id. The NOP prohibits the use of herbicides or other chemicals to eliminate weeds and thistles that can harm the cows and make the pastures unusable. NOP § 205.237(a); Sep. Stmt., ¶ 9. Organic dairy operators must manually remove weeds and thistles from their pastures, which requires them to incur labor costs that conventional producers do not have. Id. Organic dairies cannot maximize the cows' production to the same extent as conventional producers: a. The NOP prohibits the use of growth hormones, fertility drugs, worming compounds, or any of the many chemical products that are sold to increase a cows' milk production. The NOP also prohibits the use of artificial stimulants. b. While pasture is necessary both to reduce feed costs and because it is required by the NOP, pasture does not provide the most nutritious form of feed. The use of pasture results in lower milk production. Conventional dairy producers are able to

c. The quality and types of feed that best promote milk production are often not available to organic producers or they are prohibitively expensive.

maximize milk production in their cows by the consistent use of cheap and available high

nutrition mixes of purchased feed throughout the year.

d. The NOP requires that organic producers withdraw a cow from production if it becomes sick and requires medication, and requires that organic producers take preventive measures to reduce stress for their cows. Organic producers cannot milk the cows as aggressively as conventional producers because this increases the risk of mastitis and other infections, which require medication.

NOP, §§ 205.237, 205.238; Sep. Stmt., ¶¶ 10.

The NOP requires that organic producers establish appropriate housing, pasture conditions, and sanitation practices to minimize the occurrence and spread of diseases and parasites, and that organic producers take preventive measures to protect against illness. NOP §§ 205.238-205.239; Sep. Stmt., ¶ 11. Organic dairies typically hire a veterinarian to regularly test the cows for illness. Id. It is critical for an organic producer to find out if a cow is ill as soon as possible, both to avoid a loss of production for that cow, as well as to avoid the spread of the cow's illness to the rest of the cows. Id. Unlike organic dairies, if a conventional producer's cows become ill they can be treated with medication with little, if any, loss of production. Id. If an organic producer's cows become ill and require medication, there is a substantial loss of income because the cows must be withdrawn from organic production. Id.; NOP §§ 205.236-205.238. An organic dairy must pay approximately \$5,000 annually for organic certification. Sep. Stmt., ¶ 12.

The cost and risk of transitioning from a conventional to an organic dairy, or of starting an organic dairy, can be very high. A transitioning producer must incur the high expenses of running an organic operation for at least a full year, during which the producer could only sell the milk at conventional prices. NOP § 205.236. Alternatively, a producer must purchase an entire herd of organic cows, which are substantially more expensive than conventional cows. <u>Id</u>.; Sep. Stmt., ¶ 13. A study conducted by Professor Leslie J. Butler of the U.C. Davis Department of Agriculture Economics concluded that, as a direct result of the requirements of the California Organic Food Act of 1990, the cost of producing organic milk was not only higher than the cost of producing conventional milk, it was higher than the Pool Prices. Sep. Stmt., $\P\P$ 2, 14-17.

However, defendant establishes the Minimum Prices, which in turn determine the Pool Prices and Pool Obligations of processors, "without regard to whether the milk is produced or marketed as organic." Jt. Stmt., ¶ 13. Defendant conducts surveys regarding the costs of producing milk, but does not differentiate between organic producers and conventional producers in these surveys. Id., ¶ 14. In fact, the defendant does not even gather information from which he can determine the cost of producing organic milk or from which he can determine the relationship between the cost of producing organic milk and the Minimum Prices. Id., ¶ 15.

While defendant establishes Minimum Prices at fair and reasonable levels so as to generate reasonable producer incomes for <u>conventional</u> producers, defendant concedes that he has no knowledge as to whether the Pool Prices or the Minimum Prices are sufficient to generate reasonable incomes for organic producers. Jt. Stmt., ¶ 15. The defendant does not differentiate between processors of conventional and organic dairy products in calculating the Pool Obligation of a processor. Jt. Stmt. ¶ 25. Defendant calculates plaintiffs' required Pool Obligation each month based on the difference between the Pool Prices, which bear no relationship to the costs of organic production, and the Minimum Prices, which bear no relationship to the value of manufactured organic dairy products. Pooling Plan for Market Milk as Amended, Articles 9 & 10 (and particularly Section 1004). Each month, defendant requires plaintiffs to contribute tens of thousands of dollars to the Pool, which supports a Pool Price designed only to provide a sustainable price for conventional dairy producers from whom plaintiffs do not, and cannot, purchase milk. Sep. Stmt., ¶ 15-21.

On October 23, 2000, plaintiffs requested that defendant conduct a hearing to amend the Pooling Plan to account for the different costs of production that organic producers incur and the resulting higher price that organic processors must pay to organic producers in calculating plaintiffs' Pool Obligation. Jt. Stmt., ¶ 27. Prior to the hearing on plaintiffs' petition, defendant created an illustration entitled "Where Does the Proposed Organic Milk Credit Come From?" Cuyler Decl., ¶ 8, Exhibit G. By this document the CDFA purported to illustrate that a reduction in the pool obligation of organic processors would effectively transfer money from the "gross pool revenues" back to organic processors for payment to organic producers. <u>Id</u>. Defendant also created a spreadsheet that demonstrated that crediting organic processors for their increased cost to purchase organic milk would reduce the Pool Price. <u>Id</u>., ¶ 9, Exhibit H.

Following the hearing, the defendant issued a Statement of Determination and Order in which he determined that "[t]he standards governing organic milk production result in higher production costs. Organic milk producers do incur a higher cost of production as indicated in the study 'Organic Milk Production in California' (Hearing Exhibit #63) prepared by Dr. Leslie Butler." Sep. Stmt., ¶ 2; Cuyler Decl., ¶¶ 3, 4, Exhibit C, pp.7-8, 9, Exhibit B, p.7. Defendant concluded, however, that the proposed credit would "reduce the amount of Class 1 usage value that will be available to be distributed among all producers." Cuyler Decl., ¶ 4, Exhibit C, p.10. Defendant denied the relief requested in plaintiffs' petition based, in part, on the conclusion that, because the amendment would "significantly reduce the obligation of organic processors to the pool," he "would not make such a change effective without first issuing the proposed change to referendum vote of market milk producers. Given testimony presented at the hearing, the proposed change would be defeated overwhelmingly by producers in a statewide referendum." 1

Id., Exhibit B, p.2; Sep. Stmt., ¶ 23.³ Dairy producers would vote against the proposal because the vast majority of them produce conventional milk,⁴ and they economically benefit by maximizing the plaintiffs' contributions to the pool. Sep. Stmt., ¶ 24. Furthermore, organic dairy products compete with conventional dairy products in the market place, thus providing an incentive to conventional producers to drive up the cost of organic milk. Jt. Stmt., ¶ 33. IV. ARGUMENT STANDARD FOR GRANTING MOTION FOR SUMMARY JUDGMENT A. Under Rule 56(c), summary judgment is proper "if the pleadings, depositions, answers to interrogatories, and admissions on file, together with the affidavits, if any, show that there is no genuine issue as to any material fact and that the moving party is entitled to a judgment as a matter of law." Celotex Corp. v. Catrett, 477 U.S. 317, 322, 106 S. Ct. 2548 (1986). B. THE STABILIZATION AND POOLING LAWS, AS APPLIED BY DEFENDANT, VIOLATE PLAINTIFFS' CONSTITUTIONAL RIGHT TO EQUAL PROTECTION AND SUBSTANTIVE DUE PROCESS 1. The Court's Review is Based on the Rational Basis Test The First Claim of Plaintiffs' complaint asserts that the Stabilization and Pooling Laws, as applied, violate plaintiffs' constitutional right to equal protection. The Fourteenth Amendment to the United States Constitution provides that "[n]o State shall . . . deny to any person the equal protection of the laws." Equal protection of the laws requires not only that the law treat similarly situated people similarly, but that the law differentiate between classes of people: "Fundamental injustice would undoubtedly result if the law were to treat different At that hearing, representatives of the largest milk producer and processor organizations testified against the petition. Jt Stmt. ¶ 32.

⁴ "[T]otal production of organic milk in California in 1999 was about 36 million lbs., which was approximately 0.12% of the total milk produced in California - a very small amount." Cuyler Decl., Exhbit A, p.3.

people as though they were the same." <u>Faulkner v. Jones</u>, 10 F.3d 226 (4th Cir. 1993). Indeed, "[s]ometimes the grossest discrimination can lie in treating things that are different as though they were exactly alike." <u>Cornwell v. Hamilton</u>, 80 F.Supp.2d 1101, 1103 (S.D.Cal. 1999), <u>quoting</u>, Jenness v. Fortson, 403 U.S. 431, 442, 91 S.Ct 1970 (1971).

The Second Claim of Plaintiffs' complaint asserts that the milk Stabilization and Pooling Laws, as applied, violate plaintiffs' constitutional right to substantive due process. "Substantive due process refers to certain actions that the government may not engage in, no matter how many procedural safeguards it employs. Substantive due process protects a liberty or property interest in pursuing the common occupations or professions of life." Lebbos v. Judges of the Superior Court, 883 F.2d 810, 818 (9th Cir. 1989). "[T]he right to hold specific private employment and to follow a chosen profession free from unreasonable governmental interference comes within the 'liberty' and 'property' concepts of the Fifth Amendment." Greene v. McElroy, 360 U.S. 474, 492, 79 S.Ct. 1400 (1959).

The Court's review under both the Substantive Due Process and Equal Protection and the substantive due process clauses is based on the rational basis test, i.e., the means used by the state must be rationally related to a legitimate state interest. See <u>Exxon Corp v. Governor of</u> <u>Maryland</u>, 437 U.S. 117, 124-25, 98 S.Ct. 2207 (1978). "In order to prove a substantive due process claim, [a plaintiff] must plead [and prove] that the government's action was 'clearly arbitrary and unreasonable, having no substantial relation to the public health, safety, morals, or general welfare." <u>Lebbos</u>, 883 F.2d at 818 (quoting <u>Village of Euclid v. Ambler Realty Co.</u>, 272 U.S. 365, 395, 47 S.Ct. 114 (1926)). The same standard applies with regard to the Equal Protection claim. See <u>City of Cleburne v. Cleburne Living Center, Inc.</u>, 473 U.S. 432, 439-40, 105 S.Ct. 3249 (1985); <u>Cornwell</u>, 80 F.Supp 2d at 1105-1106. While the rational basis test gives deference to the State:

[t]here must be some congruity between the means employed and the stated end or the test would be nullity. The question is: given the State's inherent leeway, has the State regulated in a rational manner? For instance . . . while the State of California has the undoubted latitude to define the practice and necessary skills of law and architecture, to require would-be lawyers and architects to take course work and pass a licensing exam in cosmetology would be irrational. There are limits to what the State may require before its dictates are deemed arbitrary and irrational.

Cornwell, 80 F.Supp 2d at 1106. The defendant in this case has exceeded those limits.

2. <u>Defendant's Application of the Stabilization and Pooling Laws</u> to Plaintiffs is Arbitrary and Irrational

The purpose of the Stabilization and Pooling laws is to "establish minimum producer prices at fair and reasonable levels so as to generate reasonable producer incomes," and to equalize the distribution of Class 1 usage among producers and thereby eliminate competition and unfair practices resulting from producers competing to obtain the highest valued Class 1 contracts. Food & Agr. Code §§ 61802(h), 62701, 62702. While plaintiffs do not dispute that these are legitimate purposes, the application of the Stabilization and Pooling Laws to organic processors such as plaintiffs does not bear a rational relationship to the State's purposes, in fact contravenes them, and is arbitrary and irrational.

a. <u>It is Irrational to Require Plaintiffs to Subsidize Conventional</u> <u>Producers</u>

The vast majority of dairy producers produce only conventional milk, and they economically benefit from maximizing plaintiffs' contributions to the Pool. Sep. Stmt., ¶ 24. Requiring plaintiffs to contribute to the Pool results in a higher Pool Price to be paid to conventional producers. Sep. Stmt. ¶¶ 23, 24; Jt. Stmt ¶¶ 19, 20. Requiring organic dairy processors to pool their revenues with the conventional dairy industry is arbitrary and irrational because organic dairy processors do not and cannot purchase milk from conventional dairy

producers. Jt. Stmt., ¶ 16. It is arbitrary and irrational to require plaintiffs to contribute to a Pool that is designed to generate reasonable producer incomes for conventional producers, but not for organic producers. Sep. Stmt., ¶¶ 14-21. It is also arbitrary and irrational to require plaintiffs to contribute to a pool that is designed to eliminate competition for Class 1 sales to conventional processors, but has no relation to or effect on Class 1 sales to organic processors. Jt. Stmt., ¶ 16.

1.

Plaintiffs Do Not and Cannot Purchase Milk from Conventional Producers

Requiring plaintiffs to participate in the Pool is not rationally related to the State's asserted purpose of preventing unfair competition for Class 1 contracts by equalizing the distribution of Class 1 usage among all producers in the state. Food & Agr. Code § 62702. Plaintiffs do not, and as a matter of law cannot, purchase milk for their organic processing operations from conventional producers. 7 CFR Part 205, Section 205.236(a)(2). Conventional producers could not, under any circumstances, compete for, or obtain, Class 1 contracts with plaintiffs. Id. Because no conventional producer could receive the benefit of plaintiffs' "Class 1 usage," plaintiffs' inclusion in the Pool cannot further the purpose of equalizing the distribution of Class 1 usage among all conventional producers. See e.g. Thompson v. Consolidated Gas Utilities Corp., 300 U.S. 55, 57 S.Ct. 364 (1937); Kass v. Brannan, 196 F.2d 791, 796-797 (2nd Cir. 1952).

In <u>Kass</u>, the Secretary of Agriculture attempted to require a New York milk dealer who purchased milk in Ohio for resale in New York to pay a Pool Obligation to the New York pool. <u>Id</u>., at 792-793. The court held that this pooling obligation was equivalent to a "penalty" that was discriminatory, particularly because the Secretary required the dairy processor to pay money into the Pool even when the processor could not have purchased milk from New York dairy producers. <u>Id</u>., at 795. As in <u>Kass</u>, the defendant in this case requires plaintiffs to contribute to the conventional pool even though plaintiffs cannot purchase milk from the conventional dairy producers who benefit from the Pool.

In <u>Thompson</u>, the United States Supreme Court held that certain gas proration orders were arbitrary and unconstitutional. While acknowledging that the State may validly issue proration orders to "to prevent waste, and to create and protect correlative rights of owners in a common reservoir of gas to their justly proportionate shares thereof," the Court explained that "obviously, the proration orders would not be valid if shown to bear no reasonable relation either to the prevention of waste or the protection of correlative rights, or if shown to be otherwise arbitrary." <u>Id</u>., at 69-70. The Court held that, because there was no evidence of waste, or that the conduct of the plaintiff gas companies implicated a common reservoir of gas, the proration orders, served no other purpose than to require some gas companies to support other gas companies who could not otherwise lawfully sell their gas. This was arbitrary and unconstitutional.

Similarly in this case, the evidence establishes that plaintiffs' organic operations do not implicate any Class 1 milk for which conventional producers could compete, or which could possibly be the subject of unfair competition among them. Therefore, the Pooling Plan as applied to plaintiffs bears no reasonable relation to equalizing the distribution of Class 1 usage among producers. The regulations serve only to require organic processors to support conventional producers, from whom they cannot lawfully purchase milk for their operations. This is arbitrary and unconstitutional.

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2. <u>The Defendant Does Not Even Attempt to Rationally</u> <u>Relate the Pool to Organic Production and Processing</u>

Requiring plaintiffs to participate in the Pool is also not rationally related to the State's asserted purpose of ensuring reasonable incomes for dairy producers. The Minimum Prices, the Pool Prices and plaintiffs' Pool Obligations are determined without any regard to the cost of producing organic milk and without any regard to the value of organic dairy products. Jt. Stmt. ¶¶ 13, 14 15, 25. Defendant's application of the Stabilization and Pooling Laws is designed to ensure reasonable incomes for conventional producers only. In applying these laws the defendant does not even gather the information that would be needed to apply the laws in a way that would ensure reasonable incomes for organic producers. Jt. Stmt. ¶¶ 14, 15. The Pool Prices, in fact, are not sufficient to sustain organic producers, much less to allow them to make "a reasonable return on necessary capital investment." Food & Agr Code § 62062; Sep. Stmt., ¶¶ 14-21. Indeed, the <u>cost</u> of producing organic milk is not only higher than the Pool Prices, it is almost always even higher than the highest Class 1 price set by the defendant. Cuyler Decl., Exhibit D, p.37.

In <u>Cornwell</u>, 80 F.Supp.2d at 1106-1108, the court held that it was arbitrary and irrational to require the plaintiffs, who were "natural hair care practitioners" to undergo the same cosmetology training and certification as all other cosmetologists when this training primarily involved the study of areas of cosmetology unrelated to natural hair care. Requiring natural hair care practitioners, who represented a "significant and legitimate branch of cosmetology," to undergo this training did little to further the State's asserted interest in ensuring that these cosmetologists were properly trained. <u>Id</u>. To the contrary, requiring these cosmetologists to expend their resources to obtain training that was unrelated to their practice impeded their ability to successfully pursue their occupation. <u>Id</u>.

Similarly, in this case, organic dairy production and processing is a significant (albeit relatively small) and legitimate branch of the dairy industry. Yet, the Stabilization and Pooling Plans do not take into consideration the costs of producing organic milk or the value of processed organic dairy products. Jt. Stmt., ¶¶ 13-15. The Plans do not "establish minimum producer prices at fair and reasonable levels so as to generate reasonable producer incomes" for organic producers. Sep. Stmt, ¶¶ 14-21. It is arbitrary and irrational to require organic dairy processors to contribute to a Pool that supports conventional dairy producers from whom organic processors cannot purchase milk and, that does not even attempt to further the State's asserted interest with respect to organic producers, from whom plaintiffs do purchase milk. Requiring organic processors to contribute to a Pool that supports only conventional producers transfers money from participants in one industry to members of another. This impedes the ability of organic processors to pay organic producers the amounts that are necessary to sustain them.

Organic dairy processors do not operate in the same market as conventional dairy producers any more than orange juice manufacturers operate in the same market with plum growers. Organic processors cannot purchase milk from conventional dairy producers. Sep. Stmt., ¶ 1. Organic producers must use different methods of production that result in different, and higher, costs of production, none of which are accounted for in the Pool Plan. Sep. Stmt., ¶¶ 2-14. There is no rational basis to require plaintiffs to participate in a Pool that benefits only the conventional milk industry.¹

⁵ Indeed, Congress acknowledged the distinction between organic dairy producers and processors and conventional dairy producers and processors by exempting organic dairy products from the assessments imposed under the federal dairy marketing laws. 7 U.S.C. 7401(E) (2002).

b. <u>Calculating Plaintiffs' Pool Obligation Based on Conventional Milk</u> <u>Values Is Arbitrary and Irrational</u>

The manner in which defendant calculates plaintiffs' Pool Obligation is arbitrary and irrational. A pooling plan that requires all members of a broadly defined group to pool their money "regardless of their individual obligations and the varying conditions found in their respective enterprises, cannot be justified as consistent with due process." <u>See Railroad Retirement Board v. Alton Railroad Co.</u>, 295 U.S. 330, 356-360, 55 S.Ct. 758 (1935). Pooling plans are only constitutional to the extent that the pooling obligation is rationally related to the participants' circumstances. <u>Id., citing, Mountain Timber Co. v. Washington</u>, 243 U.S. 219, 37 S.Ct. 260 (1917); <u>Noble State Bank v. Haskell</u>, 219 U.S. 104, 31 S.Ct. 186 (1911); <u>Cf. United States v. Rock Royal Cooperative, Inc.</u>, 307 U.S. 533, 573, 59 S.Ct. 993 (1939) (upholding milk pooling plan because, unlike the plan in <u>Railroad Retirement Board</u>, the milk pooling plan contained differentials to account for variations in costs and values); <u>See also e.g. Kass</u>, 196 F.2d 796-797.

The California legislature apparently recognized this when it mandated that, in establishing the Minimum Prices, defendant take into consideration the "varying costs of production, health regulations, and other factors of costs of production" (§ 61807), including "any relevant economic factors," (§ 62062(b)), such as "the cost of producing and marketing market milk for all purposes." § 62062(a), (c).

Notwithstanding this legislative direction, defendant sets the Minimum Prices, which in turn determine the Pool Prices and Pool Obligation, without regard to whether the milk is produced or marketed as organic. Jt. Stmt. ¶ 13. Defendant does not even gather information from which he can determine the costs of producing organic milk or how those costs vary, or from which he can determine the relationship between the cost of producing organic milk and 19

Stmt., ¶¶ 3, 7. This method of calculating plaintiffs' Pool Obligation cannot be justified as consistent with due process or equal protection. <u>Railroad Retirement Board</u>, at 356-360; <u>See also Kass</u>, at 795-796.

In <u>Pringle v. U.S. of America</u>, 1998 U.S.Dist.LEXIS 19378 (E.D.Mich. December 8, 1998), the court held that it was arbitrary, irrational and capricious for the government to fail to establish a separate disaster payment rate for organic beans. <u>Id.</u>, at *16-24. The government agency "took the position that there was only one . . payment rate that could be made for a specific crop, however it was grown." <u>Id.</u>, at 20. Here, as in <u>Pringle</u>, because the majority of producers are conventional, the payment rate was based on the conventional marketplace. In <u>Pringle</u>, the defendant was "unable to explain why a singular payment was required such that chemical farmers would receive a windfall once they are the minority growers, or why organic farmers should be shortchanged until, if ever, they represent a majority of farmers." <u>Id</u>.

As applied to conventional dairy processors, the Stabilization and Pooling Laws work together rationally to require the processor to pay out-of-pocket an amount that is based on the actual value of the processed dairy product for which the milk is used, *i.e.* the Minimum Price. By contrast, the Stabilization and Pooling Plans arbitrarily require organic processors to pay out-of-pocket an amount that bears no relationship to the actual value of the processed dairy product for which the milk is used. The Minimum Prices, and therefore the Pool Prices and plaintiffs' Pool Obligations, are based on the fiction that plaintiffs could obtain the milk necessary for their operations at the Pool Prices. A conventional processor can obtain the milk it needs by paying the Pool Price, and then paying into or receiving from the Pool an adjustment, 1

so that, in the end, its out-of-pocket payments are equal to the value of the milk it acquired. But an organic processor must pay organic producers a price sufficient to allow those producers to cover their costs and sustain their operations (which is higher than the Pool Price), and, in addition, pay an amount into the Pool that is determined by assuming that the organic processor only had to pay the Pool Price. Thus the organic processor gets hit twice: once because, as a result of the costs of complying with the organic food laws, the cost of organic milk is higher, and again because the defendant requires the processor to contribute to the Pool based on the fiction that it could have purchased that milk at the lower Pool Price. This is arbitrary and irrational.

"Equality can be denied when government fails to classify, with the result that its rules or programs do not distinguish between persons who, for equal protection purposes, should be regarded as differently situated. So it was with the majestic equality of French law, which Anatole France described as forbidding rich and poor alike to sleep under the bridges of Paris." Lawrence H. Tribe, <u>American Constitutional Law</u> 1438 (2d ed. 1988). In this case, equity has been denied by the State's failure to distinguish between organic and conventional dairy production and processing.

C. <u>THE REFERENDUM REQUIREMENT, AS APPLIED BY DEFENDANT,</u> <u>VIOLATES PLAINTIFFS' CONSTITUTIONAL RIGHT TO PROCEDURAL</u> <u>DUE PROCESS</u>

Defendants' interpretation of Food & Agriculture Code § 62717 to require the approval of conventional producers before the Pooling Plan could be amended to alleviate the irrational application of the Plan to plaintiffs, violates plaintiffs' right to procedural due process because it subjects plaintiffs' property rights to the decision of others who have an adverse, personal, pecuniary interest in their decision. Defendant's refusal to amend the Pooling Plan to account for the increased cost of producing organic milk in calculating plaintiffs' Pooling Obligation on the basis that conventional producers would not assent to such an amendment, amounts to an unlawful delegation of government power that violated plaintiffs' right to procedural due process.

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1. <u>The Referendum Requirement, As Applied, Improperly Delegates</u> <u>Decision Making Authority Affecting Plaintiffs To Members Of A</u> <u>Distinct Industry Who Have A Direct Pecuniary Interest In Their</u> Decision

As a matter of well-established law, subjecting a party's property rights to the decision of others who have an adverse, personal, pecuniary interest violates the right to due process. Gibson v. Berryhill, 411 U.S. 564, 578-579, 93 S.Ct. 1689 (1973); Tumey v. Ohio, 273 U.S. 510, 522-524, 47 S.Ct. 437 (1927); Ward v. Village of Monroeville, 409 U.S. 57, 59, 93 S.Ct. 80 (1972); Bayside Timber Co., Inc. v. Board of Supervisors, 20 Cal.App.3d 1, 14 (1971). Defendant has interpreted and applied Section 62717 to allow producers of conventional milk to veto an adjustment in the amount of plaintiffs' monthly Pool Obligation to account for the legally required increased costs of organic production. See Statement of Determination and Order, p.10. As a matter of undisputed fact and law: plaintiffs do not, and cannot, purchase milk from these producers; these producers have a direct pecuniary interest in maximizing plaintiffs' participation in the Pool because that participation increases the Pool Price. Jt. Stmt., ¶ 19; Cuyler Decl., Exhibit G, H; See also Lehigh, at 88-89 (describing the impact on the Pool Price when milk is taken out of the pool). These producers' interests are also adverse to plaintiffs because organic milk competes with conventional milk in the marketplace and displaces sales of conventional milk. Jt. Stmt., ¶ 33.

The defendant's attempt to subject the property rights of processors of one commodity to the approval of producers of a separate, competing, commodity, appears to be unprecedented. It

is certainly unlawful. <u>See e.g. Carter v. Carter Coal Co.</u>, 298 U.S. 233, 311, 56 S.Ct. 855 (1936); and <u>Bayside Timber Co.</u>, Inc. v. Board of Supervisors, 20 Cal.App.3d 1, 10, 12-14 (1971) (subjecting regulations necessary to protect the environment to approval of timber industry violated the due process rights of the public, which had an interest adverse to the timber industry), <u>citing</u>, <u>Johnson v. Michigan Milk Marketing Board</u>, 295 Mich. 644, 659-660, 295 N.W. 346 (1940) (allowing industry members to determine the regulations that affected the plaintiff distributor differently than they affected other distributors, deprived that plaintiff of the right to due process.); <u>See also H.P. Hood & Sons, Inc. v. United States</u>, 307 U.S. 588, 598, 59 S.Ct. 1019 (1939) (holding that Secretary properly limited the producers entitled to vote in the referendum to those farmers who sold milk to processors within the affected market area.)

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2. <u>Defendant's Application of Section 62717 Is An Unlawful Delegation of</u> <u>Authority</u>

Defendant's application of the referendum requirement to justify perpetuating the invalid regulations violates plaintiffs' right to due process. As a matter of law, "one person may not be entrusted with the power to regulate the business of another, and especially that of a competitor. And a statute which attempts to confer such power undertakes an intolerable and unconstitutional interference with personal liberty and private property. The delegation is so clearly a denial of rights safeguarded by the due process clause . . ." <u>Carter</u>, at 311.

Laws that allow private parties to validate improper or unconstitutional regulations, or to effectively veto constitutional regulations, are equivalent to allowing private parties to create the law and are improper. <u>International Assoc. of Plumbing & Mechanical Officials v.</u> <u>California Building Standards Commission</u>, 55 Cal.App.4th 245, 254 (1997) (prohibition against allowing private parties to make the law "applies equally to any legislation that would abrogate the state's police power by giving a private party or parties a veto over the regulatory 23 function."). Because the private parties "are not bound by any official duty, but are free to withhold consent for selfish reasons or arbitrarily . . . The delegation of power so attempted is repugnant to the due process clause of the Fourteenth Amendment." <u>Washington ex rel. Seattle</u> <u>Title Trust Co. v. Roberge</u>, 278 U.S. 116, 121-122, 49 S.Ct. 50 (1928); <u>Young v. City of Simi</u> Valley, 216 F.3d 807, 819, 820 (9th Cir. 2000).²

In this case, the defendant held that Section 62717 would allow conventional producers to require defendant to continue to implement the Pooling Plan "without regard to whether the milk is produced or marketed as organic" (Jt. Stmt., ¶¶ 13-15; Answer to Complaint for Declaratory and Injuntive Relief, ¶ 11) notwithstanding the legislative mandate that he "establish minimum producer prices at fair and reasonable levels so as to generate reasonable producer incomes," taking into consideration the "varying costs of production, health regulations, and other factors of costs of production" (Food & Agr. Code §§ 61802, 61805, 61807, 62062, 61962) and his finding that "[t]he standards governing organic milk production result in higher production costs. Organic milk producers do incur a higher cost of production" (Sep. Stmt., ¶ 2; Cuyler Decl., Exhibit B, p.7, Exhibit C, p.9.)

The defendant has rendered the regulations and plaintiffs' property rights "subservient to selfish or arbitrary motivations" of conventional dairy producers, conferring upon those producers the power to perpetuate improper regulations. As in <u>Carter</u> and <u>Roberge</u>, the delegation at issue in this case violates plaintiffs' right to due process. <u>See also Young</u>, 216 F.3d at 820 (administrative decision making may not be rendered "subservient to selfish or arbitrary <u>See also Fry v. City of Hayward</u>, 701 F.Supp. 179, 182 (N.D.Cal. 1988) ("It is plain that the electorate as a whole, whether by referendum or otherwise, could not order city action

violative of the Equal Protection Clause, and the City may not avoid the strictures of that Clause by deferring to the wishes or objections of some fraction of the body politic."); and Jones, 440
F.Supp. at 489 (recognizing that "the referendum may not validate an otherwise invalid [milk marketing] order.")

motivations" of private parties). The defend	lant bears the ultimate responsibility to assure that
the regulations conform to the law. He cannot	ot abdicate that responsibility to private parties.
The amendment of regulations that are unco	nstitutional and contrary to the enabling statutes is
not properly contingent upon producer asser	nt. See, e.g., Zuber v. Freeman, 402 F.2d 660, 674-
675 & fn. 41 (D.C.App. 1968) (holding that	where provision in milk marketing plan was
unauthorized and thus invalid, amendment o	f plan to conform to statutory requirements did not
require remand to Secretary or producer refe	erendum).
V. <u>CONCLUSION</u>	
For the foregoing reasons, Plaintiffs'	Motion for Summary Judgment should be granted.
Dated: June 25, 2003	
CHILV	/ERS & TAYLOR PC
	<i>/s/ Aviva Cuyler</i> Aviva Cuyler
;	Attorneys for Plaintiffs Straus Family Creamery, Inc. and Horizon Organic Holding Corporation
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