

[Your Career and Life: Discovering What You Really Want](#)

By [Cordell Parvin](#) on October 28th, 2014

Some of the lawyers I coach tell me they are challenged to figure out what they really want and what is most important to them. I understand the problem. It is not easy to look inside and discover what is really important to you.



Here are some questions that might get you started:

- Why did you want to become a lawyer?
- What kind of work do you really enjoy?
- What do you feel are your unique talents?
- What do you want to achieve in the next 10 years?
- Who are lawyers you really admire, and why?
- How would you describe your ideal client?
- What do you believe is your life purpose?
- What is your career purpose?
- When are you most happy?

If you were retiring:

- What would you want your colleagues and other lawyers to say about you?
- What would you want your clients to say about you?
- What would you want your family to say about you?

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DEVELOPING THE NEXT GENERATION OF LAW FIRM RAINMAKERS

Cordell M. Parvin built a national construction practice during his 35 years practicing law. At Jenkins & Gilchrist, Mr. Parvin was the Construction Law Practice Group Leader and was also responsible for the firm's attorney development practice. While there he taught client development and created a coaching program for junior partners. In 2005, Mr. Parvin left the firm and started Cordell Parvin LLC. He now works with lawyers and law firms on career development and planning and client development. He is the co-author of *Say Ciao to Chow Mein: Conquering Career Burnout* and other books for lawyers. To learn more visit his Web site, www.cordellparvin.com or contact him at cparvin@cordellparvin.com.