

Effective Short Sale Tips

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[Short sales](#) are becoming more popular across the country. If you are considering the short sale of your home, you may be wondering how you can capture your lender's attention and get your sale closed as quick as possible. Below are a few tips for processing your short sale transaction:

1. **Short Sale Package.** It is important that your short sale package is complete when it is delivered to your lender. For information on what to include in your package, please read my blog titled [“Short Sale in Surprise, Arizona: What do you include in the lender package?”](#)
2. **Cooperate with your lender.** This may seem like obvious advice, but many short sale homeowners get frustrated and just “check out.” The more willing you are to work with your lender, the more willing they will probably be to work with you.
3. **Establish contacts.** If you can establish a relationship with the people handling your file on behalf of your lender, it can help. Remember that a short sale benefits the lender also (avoids the expense of foreclosure), so if they view your case as one that can successfully close, they will work hard to get it done.
4. **Use social media.** The larger lenders have established social media accounts to help service their clients' needs. You may be able to draw attention to yourself and get your issues resolved by contacting your lender via [Facebook](#) or [Twitter](#).

You have to be realistic in your expectations. With any corporate process, it is going to take some time and work. However, if you take the above steps and act in a respectful manner, your file will likely get the attention it deserves. **If you need the assistance of a short sale attorney, contact [Dan Dodds](#) to assist you.**

If you would like a down-to-earth approach and a lawyer who will listen carefully to all your questions and concern, call [The Dodds Law Firm, PLC](#) at [623-209-8923](tel:623-209-8923). Dan Dodds serves clients primarily in the areas of Chapter 7 and Chapter 13 bankruptcies, real estate issues, violations of the Fair Debt Collection Practices Act, and issues of Unfair or Deceptive Business Practices. Mr. Dodds and his staff know how to listen carefully, and how to explain the law and procedures involved in a legal matter, as well as your rights and options, so that you can make informed choices. If you live in the area of Surprise, Arizona, call The Dodds Law Firm, PLC.