



## **How Outsourcing Legal Research and Writing Can Provide More Time (and More Profit) for Solo and Small Firm Lawyers.**

**Performing comprehensive, in depth legal research can be difficult and time-consuming,** especially for the solo or small firm lawyer. Outsourcing that work to a licensed and experienced contract attorney can save you valuable time –which you could spend networking, building your practice, or having a life. Outsourcing enables you to manage the busy periods in your practice, without having to hire an associate.

**Performing legal research in-house requires access to research databases** that can quickly become expensive. Many times, a basic subscription to Lexis® or Westlaw® is insufficient to find answers to complicated legal issues, particularly if you're faced with a pressing deadline. Let's face it, these databases can get quite expensive, and for many solos and small firms, they're not used frequently enough to justify the high cost.

**Outsourcing legal research and writing is affordable.** Hiring an associate to assist in research and writing requires a significant investment in your time and money. Bringing in a new lawyer requires weeks (if not months) of training, as well as increased payroll costs, malpractice insurance premiums and a host of other employer/employee issues. In hiring a new attorney, firms are often faced with months of time and expense before your practice will realize a net financial gain. Hiring a research attorney avoids these complications and allows you to affordably obtain legal research and writing services as much, or as little, as needed.

**Outsourcing legal research and writing can make you more profitable.** The American Bar Association has found that an attorney may make a profit in connection with work performed

by a contract lawyer, as long as the total charges to the client are reasonable. Most other states have followed the ABA on this issue.

**Outsourcing legal research can deliver personalized results.** Unlike many competitors, at Mazur Legal Research your research and writing work is personally performed by Ryan Mazur, a licensed and experienced attorney. I understand that it's your client relationship - and your reputation - that's on the line. There are no "project managers" who farm your assignment out to an unknown third-party. And you don't have to worry about your work being performed by a paralegal, law student or foreign attorney. You get personalized, professional legal research services from a licensed and experienced attorney.

Prior to forming Mazur Legal Research, Ryan practiced civil litigation in Miami for over seven years. While in practice, Ryan represented a diverse group of clients, and has dealt with issues ranging from international business disputes to catastrophic personal injury claims. He has experience representing plaintiffs in wrongful death actions, title insurance carriers in real estate disputes, spouses in high-asset dissolution of marriage proceedings, and corporate entities in complex commercial litigation.

In addition to being a member of the Florida bar, Ryan is also a member of the Legal Writing Institute and Scribes – The American Society of Legal Writers.

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research, writing, and litigation support services to U.S. Attorneys.*

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