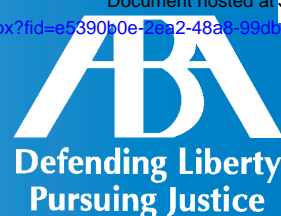


Committee News



Winter 2009

The SIRMon

News From the Self-Insurers and Risk Managers Committee



IS SELF-INSURANCE REALLY INSURANCE? UM AND PIP COVERAGE OBLIGATIONS FOR SELF-INSURERS

By: John Fetters and Teena Killian

In these tough economic times, many businesses are looking for ways to cut expenses. For many, self-insurance is one solution. Before switching to a system of self-insurance, it is important for businesses to understand the various obligations of self-insurers. For instance, is a self-insurer required to provide personal injury protection (“PIP”) or uninsured/underinsured motorist (“UM”) coverage? This article reviews Washington, Oregon, and California law as it relates to UM and PIP coverage and discusses the corresponding obligations of self-insurers in those states.¹

WHAT IS SELF-INSURANCE?

The term “self-insurance” can be a bit of a misnomer because many view self-insurance as simply no insurance—i.e., all risks not otherwise insured are self-insured.² Self-insurance, however, should be distinguished from what is known as “going bare.”³ Some commentators have noted that a true self-insurance plan includes a fund based on projections of future losses.⁴ The plan identifies possible and actual claims so that money from the fund may be set aside to pay those claims if and when they come due.⁵

Choosing to self-insure may be a smart move, especially if a company has a large number of similar risks that are small in relation to the size of the business.⁶ Some of the benefits of self-insurance include greater control over funds and claims, the opportunity to earn

Continued on page 6

IN THIS ISSUE:

Is Self-Insurance Really Insurance? UM And PIP Coverage Obligations For Self-Insurers	1
SIRMon From The Chair	3
Letter From The Chair-Elect..	3
Quill Of The Editor	4
Proper Policy: Excess Insurer Liability Following Settlements For Less	5
2009 TIPS Calendar	10

¹ There are several other regulatory issues that a business should consider before switching to a system of self-insurance. This article discusses the issue of a self-insurer’s UM and PIP obligations only. In addition, this article does not address the legal implications of using a system of “captive insurance,” where a business forms a wholly-owned insurance company subsidiary to insure the parent company’s risks. Ultimately, a business should seek the advice of experienced counsel before switching to an alternate system of insurance.

² See 1A Steven Plitt et. al., *Couch on Insurance* § 10:1 (3d ed. 2007).

³ Alan D. Windt, *Insurance Claims and Disputes* § 11:31 (5th ed. 2007).

⁴ See, e.g., *id.*

⁵ *Id.*

⁶ Eric Mills Holmes et al., *Appleman on Insurance* §2.18 (2d ed. 1996).

Chair

Arnold F Mascali Jr
AON Global Risk Consulting
199 Water St
New York, NY 10038-3526
(212) 274-9100
Fax: (212) 479-4672
arnold_mascali@aon.com

Chair-Elect

Jessie Lee Harris
Williams Kastner
Ste 4100
601 Union St
Seattle, WA 98101-2380
(206) 628-2436
Fax: (206) 628-6611
jharris@williamskastner.com

Last Retiring Chair

David S Cohen
Angels Baseball LP
2000 E Gene Autry Way
Anaheim, CA 92806-6143
(714) 940-2065
Fax: (714) 940-2251
david.cohen@angelsbb.com

Membership Vice-Chair

Christophe D Greinke
Wolfe & Wynnman LLP
Ste 1100
5 Park Plz
Irvine, CA 92614-8502
(949) 475-9200

Newsletter Vice-Chair

James Tortorella
AON Global Risk Consulting
Fl 9
199 Water St
New York, NY 10038-3551
(212) 274-9100
Fax: (212) 274-8575
james_tortorella@aonhorizon.com

Website Vice-Chair

Daniel R Spragg
3519 Runnymede Dr
Newtown Square, PA 19073-3050
(610) 727-3973
dspragg@alvarezandmarsal.com

Vice-Chairs

Christopher Holmes Anderson
Ste 4650
701 Fifth Ave
Seattle, WA 98104-7030
(206) 749-0094
Fax: (206) 749-0194
chris@fsav.com

Catherine Clarke
7823 Rustic Park
San Antonio, TX 78240-5226
(706) 247-2811
clarkecc@gmail.com

Sarah J Crooks
Perkins Coie LLP
Fl 10
1120 NW Couch St
Portland, OR 97209-4128
(503) 727-2252
Fax: (503) 727-2222
scrooks@perkinscoie.com

Judith F Goodman
Goodman & Jacobs LLP
Fl 30
75 Broad St
New York, NY 10004-2415
(212) 385-1191
Fax: (212) 385-1770
jgoodman@goodmanjacobs.com

Ronald Hornback
5414 Garden Village Dr
Kingwood, TX 77339-1262
r3hornback@yahoo.com

Karina Juarez
Brown Law Group
Ste 1650
600 B St
San Diego, CA 92101-4517
(619) 330-1714
Fax: (619) 330-1701
juarez@brownlawgroup.com

Joseph Loporto
Brown Brothers Harriman Trust Company NA
140 Broadway
New York, NY 10005-1108
(212) 493-7245
Fax: (212) 493-7200
joseph.loporto@bbh.com

Arthur D Perschetz
Kilpatrick Stockton LLP
Ste 900
607 14th St NW
Washington, DC 20005-2019
(202) 686-8624
Fax: (202) 966-9404
aperschetz@kilpatrickstockton.com

Timothy A Peterson
Peterson & Colantoni
Ste 100
999 Corporate Dr
Ladera Ranch, CA 92694-2149
(949) 481-0400
Fax: (949) 481-0440
tpeterson@pcli.net

Kevin Quigley
Hamilton Quigley & Twait
First Natl Bnk Bldg W Ste 1450
332 Minnesota St
Saint Paul, MN 55101-1314
(612) 602-6262
Fax: (612) 602-9976

Dora Tartakovsky
B
2009 Hanover Pike
Hampstead, MD 21074-1321
dtart001@umaryland.edu
Law Student Vice-Chair

Richard J Tugman
Scott Insurance
1503 Clayton Ave
Lynchburg, VA 24503-2313
(434) 832-2134
Fax: (434) 455 8862
rtugman@scottins.com

Christopher H Westrick
Golden Rothschild Spagnola et al
1011 Route 22 W
PO Box 6881
Bridgewater, NJ 08807-0881
(908) 722-6300
Fax: (908) 722-0029
cwestrick@grsl.com

©2009 American Bar Association, Tort Trial & Insurance Practice Section, 321 N Clark St, Chicago, Illinois 60654; (312) 988-5607. All rights reserved.

The opinions herein are the authors' and do not necessarily represent the views or policies of the ABA, TIPS or the Self-Insurers and Risk Managers Committee. Articles should not be reproduced without written permission from the Tort Trial & Insurance Practice Section.

Editorial Policy: This Newsletter publishes information of interest to members of the Self-Insurers and Risk Managers Committee of the Tort Trial & Insurance Practice Section of the American Bar Association — including reports, personal opinions, practice news, developing law and practice tips by the membership, as well as contributions of interest by nonmembers. Neither the ABA, the Section, the Committee, nor the Editors endorse the content or accuracy of any specific legal, personal, or other opinion, proposal or authority.

Copies may be requested by contacting the ABA at the address and telephone number listed above.



SIRMON FROM THE CHAIR

Our Committee is off to a great start in 2009, and I am pleased to report on the progress on the goals set by our leadership. We planned to challenge ourselves in three key areas: to increase and diversify our membership; to better focus the spotlight on our mission statement; and to educate our members and others on relevant and interesting topics. So far, we are on track on all three goals.

We have connected our Committee with the Young Lawyers Division leadership to promote the benefits our members can offer that group. We are working on ways to facilitate communication with younger lawyers who might be interested in self-insurance or insurance in general. Also, at a time when some younger lawyers might need to expand their network like never before, our experienced membership could play a vital role in mentoring and guiding them through the challenges in our profession. Much more to come on this.

Conversations with many of you seem to suggest that our Committee has struggled to articulate a clear value proposition. Indeed, many cannot precisely state our mission statement. Of course, without clear direction, goals cannot be set, and metrics cannot be measured. We are working towards a more specific and simple mission statement that will help focus our Committee now and in the future.

Finally, as I have stated often, our Committee members rank among the finest in our profession. As leaders within the insurance industry, we must take a role in educating other lawyers and insurance professionals on the latest developments in our field. Currently, we are planning a webinar for the spring and will also co-sponsor a program at the Annual Meeting in Chicago. We will continue to encourage all members to publish interesting and informative articles in our Newsletter, and look for ways to foster interaction among more members of our Committee.

In sum, our Committee has maintained the momentum created over the last few years, and is looking to build upon that energy. We have a terrific group of leaders ready to take the reins in August, and an enthusiastic membership ready to take on more responsibility. As always, please drop me a note with your thoughts on how to improve our Committee, or just to keep in touch. ⚖️

Regards,
Arnold (Arnie) Mascali
AON Horizon Consultants Inc



LETTER FROM THE CHAIR-ELECT

Greetings!

I had the pleasure of joining our Newsletter Editor James Tortorella at the ABA Annual Meeting in Boston. We attended a plenary session put on by the Scope and Correlation Committee. The plenary session was well attended and consisted of an overview of the strategic planning process and a discussion on the broader purpose and objectives of the General Committee structure. We then attended breakout sessions where Committee Chairs and Vice-Chairs in attendance were presented with the opportunity to iron out individual strategic plans. Our planning session was facilitated by our Scope Committee Liaison, James Young. James did a masterful job in helping us focus on SIRM's many strengths and opportunities going forward.

Upon completing our strategy session, we left with a great deal of enthusiasm and affirmation that our Committee, under the leadership of Arnold Mascali has been heading in the right direction.

The Midyear Meeting also afforded us the opportunity to network with Vice-Chairs of other Committees with overlapping focus. Arnold Mascali and I intend to have further discussions with other Committees to explore ways we can collaborate on programs of mutual benefit. As always, we welcome your thoughts on ways to keep our Committee connected and moving forward! ⚖️

Best regards,
Jessie L. Harris
Williams Kastner

QUILL OF THE EDITOR

Welcome to the Winter 2009 edition of the SIRMon. A few weeks ago I had the opportunity to attend a strategic planning session with Jessie Harris at the ABA Midyear Meeting in Boston. Together with our facilitator, James Young, we identified the strong foundation of our Committee as well as the potential opportunities for our Committee going forward.

We are excited about this momentum and encourage all of our members to stay actively involved in building on this momentum. One such way to contribute is through our quarterly Newsletter, and I encourage everyone to submit materials for consideration to my attention.

In this edition, we are pleased to highlight articles from Teena Killian and John Fetters on UM and PIP coverage obligations for self-insurers. In addition, we have a Quick Note by Louis Russo, which highlights a recent decision from California on the obligations of excess insurers when a primary layer settles for less than limits.

Thank you for your support and please enjoy this edition of the SIRMon. ⚖️

James R. Tortorella
Assistant Vice President
Aon Inc
New York, New York
james_tortorella@aon.com

AMERICAN BAR ASSOCIATION	ABA GROUP PROGRAM
--------------------------	-------------------



By focusing on the needs of an organization, the ABA Group Program is an efficient way for law firms, law schools, government offices, corporate counsel offices, associations, and other entities to manage individual ABA memberships through one centralized point. This exclusive membership offers a single consolidated invoice, specialized product offerings, and an increased level of member engagement beyond that of the general ABA member. To learn more about enrolling your organization in the ABA Group Program, please call our dedicated Group Program specialists at **1.800.285.2221, ext. 5503**.

JOIN

THE TORT TRIAL & INSURANCE PRACTICE SECTION
FOR ADDED BENEFITS — WWW.ABANET.ORG/TIPS/ABOUT

Visit Us On The Web

<http://www.abanet.org/tips/selfrisk/home.html>

PROPER POLICY: EXCESS INSURER LIABILITY FOLLOWING SETTLEMENTS FOR LESS

By: Louis A. Russo¹

An excess insurer typically becomes liable when the underlying primary policy is exhausted. In this context, settlements between insureds and primary insurers for less than policy limits create an interesting legal issue to be deciphered by the courts. Namely, should these settlements for less than the full value of the primary policy be deemed exhausted thereby triggering excess coverage? Many courts faced with this issue have answered affirmatively; however, the California Court of Appeal recently broke rank.

In *Qualcomm, Inc. v. Underwriters at Lloyd's*,² Qualcomm, Incorporated (“Qualcomm”) was previously sued by several of its employees relating to the right to unvested stock options. These various suits ultimately cost Qualcomm \$29 million to defend or settle.

Qualcomm had a \$20 million director and officer insurance policy with National Union Fire Insurance Company of Pittsburg, P.A. (“National Union”). Qualcomm also had a \$20 million first layer excess policy (the “Policy”) with certain underwriters at Lloyd’s, London (“Lloyd’s”). The Policy contained a maintenance clause requiring Qualcomm to maintain the full underlying National Union policy limit and also a “Limit of Liability” provision stating that:

This Policy provides excess coverage only. . . . This Policy does not provide coverage for any loss not covered by the [National Union policy] except and to the extent that such loss is not paid under the [National Union policy] solely by reason of the reduction or exhaustion of the Underlying Limit of Liability through payments of loss thereunder. . . . Lloyd’s shall be liable only after the insurers under each of the Underlying Policies *have paid or have been held liable to pay the full amount* of the Underlying Limit of Liability. [“Exhaustion Provision”]³

National Union’s total payout under the primary policy after settling with Qualcomm was \$16 million (\$4 million less than the full value of the policy). Qualcomm asked Lloyd’s to cover its remaining \$9 million unreimbursed loss that exceeded the \$20 million National Union policy limit. Lloyd’s refused.

Qualcomm filed suit for breach of contract and sought a judicial declaration that the Policy had been triggered. Lloyd’s demurred, arguing that Qualcomm had failed to maintain and exhaust Qualcomm’s primary coverage, and therefore Lloyd’s excess policy had not been triggered. The trial court granted the demurrer finding that Qualcomm failed to maintain the National Union policy limit by settling for less than the full \$20 million policy amount.

At issue on appeal before the California Court of Appeal was whether primary insurance should be deemed exhausted and an excess carrier liable for losses exceeding the actual limits of underlying primary insurance, even where the primary insurer settled for less than the actual policy limits. On this point, the court addressed two distinct arguments which both focused on policy.

Lloyd’s argued that the clear and unambiguous language of the **Policy** should control the court’s analysis. Coverage under the Policy had not been triggered, according to Lloyd’s, because National Union, by settling for \$16 million, or 75% of the full value of its policy, had not truly “paid” or been “held liable” to pay the \$20 million policy limit as was required by the Exhaustion Provision.

Qualcomm, on the other hand, argued that such an interpretation was not required in light of the parties’ awareness of contrary authority existing at the time the Policy was issued (*Zeig v. Massachusetts Bonding & Ins. Co.*⁴ (“Zieg”) and its progeny in particular). Qualcomm argued that the parties’ awareness of such authority which broadly interpreted similar exhaustion clauses to include settlements for less was enough to create an ambiguity as to the parties’ understanding of the Exhaustion Provision, thus, making dismissal premature. The court disagreed.

The court reasoned that there was no good reason why Lloyd’s should be imputed with knowledge of only the *Zeig* line of cases because there also was authority to it before the parties entered into the Policy in 1999. In addition, the court was not persuaded by Qualcomm’s reliance on *Zeig*. It disagreed with the

¹ Mr. Russo is an associate in the Litigation and Dispute Resolution Department of *Proskauer Rose LLP*’s New York office.

² 73 Cal. Rptr. 3d 770 (Cal. Ct. App. 2008)


³ Emphasis supplied.

⁴ 23 F.2d 665 (2d Cir. 1928).

Zeig court’s refusal to require absolute and actual collection of the primary insurance in interpreting the word “payment” in the exhaustion clause. Furthermore, the *Zeig* court admitted there may be circumstances where settlements for less might not trigger excess liability—where the excess policy explicitly required actual payment as a condition precedent to coverage. The court in *Qualcomm* believed the Exhaustion Provision, which required that National Union “*have paid or have been held liable to pay the full amount,*” fell squarely within this exception.

Most troubling to the *Qualcomm* court, however, was the *Zeig* court’s focus on **public** policy. The *Zeig* court rejected an “unnecessarily stringent” standard of

requiring actual collection of funds by the insured from the primary insurer because to do so “would in many, if not most, cases involve delay, promote litigation, and prevent an adjustment of disputes which is both convenient and commendable [- a] result harmful to the insured, and of no rational interest to the insurer.” *Qualcomm* argued that the court should consider giving these public policy concerns equal weight. In the end, the court refused citing its disapproval of the *Zeig* court’s placement of public policy concerns over the explicit language of the Exhaustion Provision.

As a result, the California Court of Appeal ultimately affirmed the judgment of the trial court. 

UM AND PIP...

Continued from page 1

interest on reserve funds, the possibility of administering the plan at a lower cost than a commercial insurer, and the ability to keep all monies saved where the loss experienced is less than the loss expected.⁷ In addition, a company can always cap its exposure by purchasing excess insurance or reinsurance to cover claims over a certain amount.

PIP AND UM OBLIGATIONS FOR SELF-INSURERS

An issue can arise for a self-insurer where a self-insured vehicle is involved in an accident with an uninsured or underinsured vehicle. Is the self-insurer obligated to provide PIP and/or UM coverage?

Generally, every motor vehicle liability insurance policy must include PIP and UM coverage unless the named insured rejects the coverage in writing.⁸ For example, Washington law requires the following levels of PIP coverage: medical and hospital benefits of \$10,000; funeral expense benefit of \$2,000; income continuation benefits of \$10,000, subject to a limit of \$200 per week, and loss of services benefits of \$5,000, subject to a limit of \$200 per week.⁹ Typical

coverage under a UM statute includes \$25,000 for bodily injury or death of a person, \$50,000 for bodily injury or death of two or more persons, and \$10,000 for property damage.¹⁰

Courts in the majority of states have held that self-insurance is not a “motor vehicle liability insurance policy.”¹¹ As a result, additional insureds and third parties cannot make a claim against a self-insurer on the basis that, by virtue of the self-insured retention, it issued insurance in the amount of the retention.¹² The majority of decisions hold that UM requirements apply only to insurance policies that have been “issued” as such.¹³ Because a certificate of self-insurance is not a liability policy and has not been issued, a self-insurer is not required to furnish UM coverage.¹⁴

For example, in *Cann v. King County*, a passenger injured on a King County, Washington, bus brought an action against the self-insured county to recover UM benefits.¹⁵ In response to the plaintiff’s argument that as a self-insurer, King County had a liability policy and was therefore required to provide UM coverage for its passengers, the court observed that the Washington State Supreme Court has held that self-insurance is not a liability policy under the UM statute.¹⁶ Self-insurance

⁷ 1A Steven Plitt et. al., *Couch on Insurance* § 10:1 (3d ed. 2007). A variety of income and tax implications arise when a business decides to self-insure. Those considerations are not dealt with in this article.

⁸ See Wash. Rev. Code §§ 48.22.030, .085; Cal. Ins. Code §§ 11580, 11580.2. Oregon law allows the insured to elect, in writing, lower limits, so long as the election does not go below the prescribed amount to meet the requirements of Or. Rev. Stat. § 806.070 for bodily injury or death. See Or. Rev. Stat. § 742.502(2)(a).

⁹ Wash. Rev. Code § 48.22.095

¹⁰ See, e.g., Or. Rev. Stat. § 806.070.

¹¹ See *Cann v. King County*, 86 Wash. App. 162, 937 P.2d 610 (1997); *Thompson v. Estate of Pannell*, 176 Or. App. 90, 29 P.3d 1184 (2001); *O’Sullivan v. Salvation Army*, 85 Cal. App. 3d 58, 147 Cal. Rptr. 729 (1978).

¹² Alan D. Windt, *Insurance Claims and Disputes* § 11:31 (5th ed. 2007).

¹³ *Automobile Liability Insurance* § 19:26 (4th ed. 2008).

¹⁴ *Id.*

¹⁵ *Cann v. King County*, 86 Wash. App. 162, 937 P.2d 610 (1997).

¹⁶ *Id.* (citing *Kyrkos v. State Farm Mut. Auto Ins. Co.*, 121 Wash. 2d 669, 674, 852 P.2d 1078 (1993)); Wash. Rev. Code § 48.22.030(1).

does not involve the type of third party relationship that insurance policies contemplate.¹⁷ Therefore, the County, as a self-insurer, had no liability policy and no duty to provide UM coverage.¹⁸

The Washington Supreme Court, in *Kyrkos v. State Farm Mut. Auto Ins. Co.*, discussed why self-insurers have no duty to provide UM coverage. Wash. Rev. Code § 48.01.040 defines “insurance” as “a contract whereby one undertakes to indemnify another or pay a specified amount upon determinable contingencies.”¹⁹ Self-insurance does not involve this type of third party arrangement:

Self-insurance is a misnomer. It is not insurance, but instead is one of four methods by which a person can satisfy the financial responsibility statute. Consequently, the certificate of self-insurance cannot be considered a “policy” for the purposes of underinsured motorist coverage requirements under the statute.²⁰

The *Kyrkos* court held that an exclusion contained in the policy—purporting to exclude vehicles owned or operated by a self-insurer up to the extent that bodily injury UM limits were payable—was void.²¹ The court emphasized that the exclusion impermissibly denied coverage “when the [UM] statute, by its terms, requires coverage.”²² The court also noted that “the Legislature has not authorized these exclusions in defining underinsured motorists even though it has amended the statute a number of times, including authorization of specific exclusions.”²³

Likewise, requiring self-insurers to provide UM coverage in California would require courts in that state to exceed the limits of statutory interpretation and legislate in the area of financial responsibility.²⁴ For example, *Glens Falls Ins. Co. v. Consolidated Freightways*, involved a self-insured common carrier engaged in the trucking business.²⁵ There, the court noted that Defendant Consolidated was not an insurance carrier.²⁶

Consolidated is merely an authorized self-insurer or, to put it more exactly, a company to which the motor vehicle department has issued a certificate of self-insurance. Neither the Vehicle Code sections referring to self-insurance (§§ 16055, 16056) nor any other sections of said code contain any provisions that such certificate is or constitutes a policy of motor vehicle liability insurance or that said certificate shall be deemed to incorporate or embrace [*sic*] provisions required in such policies (§ 16451). Indeed the Vehicle Code nowhere intimates any connection between section 16451 and sections 16055, 16056. A certificate of self-insurance is not a motor vehicle liability policy of insurance.²⁷

“While an extension of the uninsured motorist concept to self-insurers may [] have persuasive social virtues, to date the Legislature in its wisdom has not seen fit to require that of self-insurers.”²⁸

Oregon courts also hold that self-insurance is not a “motor vehicle liability insurance policy.”²⁹ The Oregon financial responsibility statute, however, provides specific coverage obligations for self-insurers. For example, in *Thompson v. Estate of Pannell*,³⁰ the court construed the following statutes:

Or. Rev. Stat. § 806.010 provides for the offense of “driving uninsured,” that is, driving while not in compliance with the motor vehicle-related “financial responsibility” requirements. Or. Rev. Stat. § 806.060 sets out methods by which the financial responsibility requirements can be satisfied. It provides, in part:

- (1) To meet the financial responsibility requirements, a person must be able to respond in damages in amounts not less than those established under the payment schedule under ORS 806.070.
- (2) A person may only comply with the financial responsibility requirements of this state

¹⁷ *Id.* at 164.

¹⁸ *Id.* at 163.

¹⁹ *Kyrkos v. State Farm Mut. Auto Ins. Co.*, 121 Wash. 2d 669, 674, 852 P.2d 1078 (1993).

²⁰ *Id.* at 674–75.

²¹ *Id.* at 672.

²² *Id.*

²³ *Id.* at 673. Interestingly, the Court did not address the fact that the Washington State Office of the Insurance Commissioner had presumably approved the policy at issue in *Kyrkos*.

²⁴ *O’Sullivan*, 85 Cal. App. 3d at 62.

²⁵ *Glens Falls Ins. Co. v. Consol. Freightways*, 242 Cal. App. 2d 774, 785, 51 Cal. Rptr. 789 (1966).

²⁶ *Id.* at 785.

²⁷ *Id.*

²⁸ *O’Sullivan*, 85 Cal. App. 3d at 62.

²⁹ See *Thompson*, 176 Or. App. at 97.

³⁰ 176 Or. App. 90, 29 P.3d 1184 (2001).

by establishing the required ability to respond in damages in one of the following ways:

(a) Obtaining a motor vehicle liability policy meeting the requirements under ORS 806.080 that will provide at least minimum limits necessary to pay amounts established under the payment schedule under ORS 806.070.

...

(d) Becoming self-insured as provided under ORS 806.130.

Or. Rev. Stat. § 806.070 provides that an insurance policy described under Or. Rev. Stat. § 806.080 must provide for payment of at least \$25,000 because of bodily injury to or death of any one person in any one accident.

Or. Rev. Stat. § 806.130 sets out requirements for self-insurers. A self-insurer must obtain a “certificate of self-insurance” from the Department of Transportation and must “[a]gree to pay the same amounts with respect to an accident occurring while the certificate [of self-insurance] is in force that an insurer would be obligated to pay under a motor vehicle liability insurance policy, including uninsured motorist coverage and liability coverage to at least the limits specified in ORS 806.070.”

The *Thompson* court held that based on a reading of the above statutes, the requirements for a “motor vehicle liability insurance policy” apply to self-insurers only to the extent that those requirements are made applicable to self-insurance by operation of Or. Rev. Stat. § 806.130 or other statutes setting out requirements for self-insurance.³¹ Or. Rev. Stat. § 806.130(3) requires that self-insurers provide UM and PIP coverage to at least the limits set out in Or. Rev. Stat. § 806.070.³²

It is important to note, however, that in Oregon, just because a self-insurer agrees to provide the same level of UM and PIP coverage that a commercial insurer would be obligated to pay, it does not mean that self-insurer provides same “scope of coverage” required in an insurance policy under Or. Rev. Stat.

§ 806.080(1)(b).³³ Or. Rev. Stat. § 806.080(1)(b) provides the following requirement:

[The motor vehicle liability insurance policy] must insure the named insured and all other persons insured under the terms of the policy against loss from the liabilities imposed by law for damages arising out of the ownership, operation, use or maintenance of those motor vehicles by persons insured under the policy. The policy must include in its coverage all persons who, with the consent of the named insured, use the motor vehicles insured under the policy, except for any person specifically excluded from coverage under ORS 742.450.³⁴

Or. Rev. Stat. § 806.130, which controls the minimum coverage amounts that self-insurers must provide, makes no reference to Or. Rev. Stat. § 806.080.³⁵ Section 806.080 applies “only to insurers who issue insurance policies insuring others against risk in consideration of premiums.”³⁶ Thus, even though self-insurers in Oregon are required to provide UM and PIP coverage at least to the limits set out in § 806.070, they are not required to provide “omnibus coverage” under § 806.080.

“DROP DOWN” COVERAGE REQUIREMENTS FOR EXCESS-INSURERS

Another question can arise when self-insurers purchase excess or umbrella insurance to cap their exposure to cover claims over a certain amount. In such a case, is the excess insurer required to “drop down” to provide PIP or UM benefits? The Washington UM statute provides, in pertinent part, that:

The coverage required to be offered under this chapter is not applicable to general liability policies, commonly known as umbrella policies, or other policies which apply only as excess to the insurance directly applicable to the vehicle insured.³⁷

In *MacKenzie v. Empire Ins. Cos.*,³⁸ the Washington Supreme Court concluded that “a comprehensive automobile liability insurance endorsement contained in a special multi-peril policy is exempt from Washington’s [UM] statute insofar as such insurance policy merely

³¹ *Thompson*, 176 Or. App. at 98.

³² *Id.*

³³ *Farmers Ins. Co. of Oregon v. Snappy Car Rental, Inc.*, 128 Or. App. 516, 519, 876 P.2d 833 (1994).

³⁴ Or. Rev. Stat. § 806.080(1)(b).

³⁵ *Snappy Car Rental, Inc.*, 128 Or. App. at 521.

³⁶ *Id.*

³⁷ Wash. Rev. Code § 48.22.030(2).

³⁸ 113 Wash. 2d 754, 782 P.2d 1063 (1989).

provides coverage in excess of the primary automobile coverage.”³⁹

The court so held despite plaintiff’s argument that there is a general public policy underlying the UM statute of increasing the public’s protection against automobile accidents. While recognizing the existence of this general policy, the *MacKenzie* court stated that it “is not sufficient by itself to justify our disregarding the carefully reasoned and well-supported holding in *Thompson v. Grange Association*.”⁴⁰ The *Thompson* court had reasoned that “catastrophic-type policies pick up where primary coverages end.”⁴¹ “They provide coverage excess to that provided by the primary policies.”⁴² The *Thompson* court held, therefore, that Washington’s UM statute did not apply to a “catastrophe” or “umbrella” policy.⁴³

In discussing *Thompson* and other applicable authorities, the *MacKenzie* court noted that “umbrella” policies, a type of excess coverage, are different in nature than primary liability coverage:

Umbrella policies serve an important function in the industry. In this day of uncommon, but possible, enormous verdicts, they pick up this exceptional hazard at a small premium . . . it may assume as a primary carrier certain coverage not included elsewhere, such as invasion of privacy, false arrest, etc., but *there is no intention to supplant the basic carriers on the homeowners or automobile coverages. Therefore, these should not even enter into our current consideration [of UM coverage]*.⁴⁴

The *MacKenzie* court went on to observe that the *Appleman* treatise had “conceded” that some courts have held to the contrary, but concluded that “those decisions reflect a ‘misunderstanding of the courts as to the nature of such coverages.’”⁴⁵

The *MacKenzie* court also discussed the fact that in 1985, subsequent to the accident that resulted in the *Thompson* litigation, the Washington legislature had

amended the UM statute to, “in effect, write the *Thompson* holding into the [UM] statute.”⁴⁶ The amendment added the above-quoted language exempting excess carriers from the UM requirements embodied in Wash. Rev. Code § 48.22.030.⁴⁷

California law is generally on par with Washington Law. For example, in *Wiemann v. Indus. Underwriters Ins. Co.*, the court observed that the California legislature specifically exempted excess or umbrella insurers from the obligations of Cal. Ins. Code § 11580.2:

(a)(1) No policy of bodily injury liability insurance covering liability arising out of the ownership, maintenance, or use of any motor vehicle . . . shall be issued . . . unless the policy contains, or has added to it by endorsement, a provision . . . insuring the insured . . . for all sums within such limits which he . . . shall be legally entitled to recover as damages for bodily injury or wrongful death from the owner or operator of an uninsured motor vehicle. . . . *A policy shall be excluded from the application of this section . . . if the automobile liability coverage is provided only on an excess or umbrella basis.*⁴⁸

Thus, subject to the terms of the excess policy, generally, an excess insurer’s coverage becomes applicable only when the self-insurer’s liability exceeds its self-insured retention.⁴⁹

Of particular note, was the court’s holding in *Wiemann* that an excess insurer is not required to provide UM coverage, even when the insured was not registered with the California Department of Motor Vehicles as a self-insured entity.⁵⁰ The court held that the insured’s failure to obtain a valid DMV certificate as a self-insurer did not create an obligation on the part of the excess insurer to provide UM coverage.⁵¹ The court stated, “[p]etitioner has not supplied this court, nor has our research disclosed, any statutory or decisional law which imposes on an excess carrier [] the duty to supply uninsured motorist coverage or to

³⁹ *Id.* at 760.

⁴⁰ *Id.* (citing *Thompson v. Grange Association*, 34 Wash. App. 151, 660 P.2d 307, *rev. denied*, 99 Wash. 2d 1011 (1983)).

⁴¹ *MacKenzie*, 113 Wash. 2d at 759 (citing *Thompson*, 34 Wash. App. at 156–157).

⁴² *Id.*

⁴³ *Id.*

⁴⁴ *Id.* at 757-58 (citing *Appleman*, *Insurance* § 5071.65 at 107).

⁴⁵ *Id.* at 758 (citing *Appleman*, *Insurance* § 5071.65 at § 5071.65).

⁴⁶ *Id.* at 759.

⁴⁷ *Id.*

⁴⁸ *Wiemann v. Indus. Underwriters Ins. Co.*, 177 Cal. App. 3d 38, 41, 222 Cal. Rptr. 705 (1986) (citing Cal. Ins. Code § 11580.2(a)(1)) (court’s emphasis).

⁴⁹ *Id.* at 43, ft. 2 (citing *O’Sullivan v. Salvation Army*, 85 Cal. App. 3d 58, 147 Cal. Rptr. 729 (1978)).

⁵⁰ *Id.*


⁵¹ *Id.*

require its self-insured policyholder [] to first obtain such a certificate from the DMV before issuing an excess coverage policy.”⁵²

In Oregon, whether an excess insurer is obligated to “drop down” to provide UM or PIP benefits does not appear to be an issue. The Oregon financial responsibility statute provides that self-insurers must “[a]gree to pay the same amounts with respect to an accident occurring while the certificate [of self-insurance] is in force that an insurer would be obligated to pay under a motor vehicle liability insurance policy, including uninsured motorist coverage and liability coverage to at least the limits specified in ORS 806.070.”⁵³ Thus, there would never be a need for the excess insurer to “drop down” to pay the required UM or PIP benefits because the self-insurer is already obligated to do so.

CONCLUSION

Courts in Washington and California seem to rely heavily on the notion that they cannot create

obligations for self-insurers in the area of UM and PIP coverage, no matter how socially desirable, because to do so would be to usurp the function of the legislature. Perhaps those states’ legislatures will follow the Oregon state legislature’s lead and create UM and PIP coverage requirements for self-insurers. At any rate, courts in all three states are in agreement that a self-insurer does not, by virtue of its status, issue a “motor vehicle liability insurance policy.” 

John Fetters is an Associate in the Seattle office of *Williams Kastner*. His practice focuses on business litigation.

Teena Killian is Of Counsel in the Seattle office of *Williams Kastner*. She concentrates her practice on complex commercial litigation including insurance coverage disputes, on behalf of both policyholders and insurers, and professional liability litigation, with emphasis on attorney malpractice and ethics issues.

⁵² *Id.*

⁵³ Or. Rev. Stat. § 806.130.

2009 TIPS CALENDAR

March

- | | | |
|--------------|---|---|
| 10 | Hot Topics in Energy Resource Development and Litigation on Tribal Lands | Multi-Site Teleconference |
| 10-13 | Labor and Employment Law 2009 Midwinter Seminar & Conference of the Workers Compensation Committee | Hotel InterContinental New Orleans, LA |
| 21-25 | TIPS National Trial Academy | Grand Sierra Hotel Reno, NV |

April

- | | | |
|------------|---|--|
| 2-3 | Emerging Issues Motor Vehicle Litigation | Arizona Biltmore Resort & Spa Phoenix, AZ |
|------------|---|--|