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11	SAN FRANCISCO DIVI	SION
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13	STRAUS FAMILY CREAMERY, INC. and HORIZON ORGANIC HOLDING	Case No.: C 02 1996 BZ
14	CORPORATION,	DEFENDANT'S
15	Plaintiffs,	MEMORANDUM OF POINTS AND AUTHORITIES IN
		SUPPORT OF MOTION FOR
16	V.	SUMMARY JUDGMENT OR IN THE ALTERNATIVE,
17	WILLIAM LYONS, JR., in his official capacity as Secretary of the California Department of Food	SUMMARY ADJUDICATION Date: July 30, 2003
18	and Agriculture,	Time: 10:00 a.m.
19	Defendant.	Department: G Judge: Magistrate Judge Bernard
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I. INTRODUCTION

The dairy industry has long been subject to boom and bust cycles. Although cows produce year-round, their productivity varies with the seasons, and times of peak productivity do not coincide with peak demand. Because milk is highly perishable and cannot simply be stored until demand picks up, the industry is subject to boom and bust cycles that threaten the supply of milk. To protect the supply of milk to the consumer, the California Legislature has enacted a complex set of laws that are designed to stabilize the dairy industry. These laws achieve this end by setting minimum prices for milk based on the end-use of that milk, and creating a pool that equalizes the minimum prices paid to the producers. The Legislature has directed that all market milk $^{1/2}$ produced in California is subject to these laws. Because organic milk is market milk, it is subject to the pooling and pricing laws.

Plaintiffs in this action are Straus Family Creamery, Inc. (Straus) and Horizon Organic Holding Corporation (Horizon). Straus is a processor of organic milk, and Horizon purchases organic milk and contracts with others to process that milk. Both have an obligation to participate in the pool, and challenge the State's right to include organic milk in the pooling and pricing laws. Plaintiffs argue that it is more expensive to produce organic milk than conventional milk, and contend that because the minimum prices set by the pooling and pricing laws do not reflect the actual cost of production of organic milk, the application of these laws to organic milk violates their equal protection and substantive due process rights. But organic milk is not alone in commanding higher than minimum prices. Conventional milk processors pay higher prices for milk with particular desirable attributes, such as milk with higher protein values, lower bacteria counts for higher quality milk, or milk produced without the growth hormone rBST. Thus, as with organic processors, these conventional processors purchase raw milk at prices that are above the minimum prices, but are still required to comply with the

^{1.} Market milk is milk that meets particular health and safety standards, and may therefore be used for fluid milk. Cal. Food & Agric. Code, §§ 32510, 35781-35788. Milk that does not meet these standards may not be sold as fluid milk, and must instead be used in manufactured products, such as butter and cheese. §§ 32509, 32516.5, 36301-36302.

obligations of the pooling and pricing laws.

Plaintiffs' equal protection and due process claims fail as a matter of law. Even if it is more expensive to produce organic milk, summary judgment should be entered in favor of the Secretary because there is a rational basis for including organic milk in the pooling and pricing laws. The Legislature could have reasonably concluded that subjecting all market milk, including organic milk, to the pooling and pricing laws increases the stability of California's equalization pool, that creating exemptions based on the costs of production of premium products would lead to the breakdown of the pool, and that exempting organic milk from the pool would give an unfair advantage to producers and processors of organic milk.

Additionally, Plaintiffs raise a procedural due process claim based on the rejection of a proposed amendment to the Pooling Plan for Market Milk (Pooling Plan). On October 23, 2000, Petitioners filed a petition asking the Secretary to amend the Pooling Plan to decrease the pool obligation for processors of organic milk. The Secretary declined to amend the Pooling Plan and Plaintiffs raise a procedural due process challenge to this determination. But this does not give rise to a claim for procedural due process. To prevail on a procedural due process claim, a plaintiff must establish that he was deprived of a protected property interest. But citizens have no protected property right in having a statute or regulation amended. Additionally, in the context of a quasi-legislative activity, such as amending a regulation like the Pooling Plan, all that due process requires is that the legislative body perform its responsibilities in the normal manner prescribed by law. Because the Secretary complied with the proper legislative procedures in making the determination that the Pooling Plan should not be amended, there is no procedural due process violation.

At its core, the Plaintiffs' complaint is that they believe that California's pooling and pricing laws should differentiate between organic market milk and market milk that is not organic. But this type of line drawing is for the Legislature, not for the courts. Plaintiffs cannot establish that their inclusion in the pooling and pricing laws violates their Constitutional rights. Therefore, summary judgment should be granted in favor of the Secretary.

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II. BACKGROUND

The Pooling and Pricing Laws Stabilize the Milk Market in California by Regulating All Market Milk Produced in California.

California's pooling and pricing laws apply to all market milk produced in California. Cal. Food & Agr. Code, § 61828. Because the organic milk that is the subject of this action is market milk, it is subject to these laws. In this action Plaintiffs allege that, because organic milk is more expensive to produce, it should not be included in California's pooling and pricing laws. Pooling and pricing programs that are analogous to California's program have long been a common feature in milk regulations in this country. See, e.g., Nebbia v. New York, 291 U.S. 502, 516 (1934) (finding that New York laws setting minimum prices for milk are constitutional); United States v. Rock Royal Co-Op, Inc., 307 U.S. 533, 549 (1939) (Rock Royal) (finding that federal pooling and pricing laws are constitutional). To the Secretary's knowledge, all of these programs regulate organic milk as well as conventional milk. (See Horizon Annual Report 2002 at 7 (stating that organic milk is subject to the federal pooling and pricing laws)). Although organic processors have challenged the constitutionality of their inclusion in these laws, to date, these challenges have failed. The Organic Cow, LLC v. The Northeast Dairy Compact Commission, 46 F. Supp. 2d 298, 306 (D. Vt. 1999).

California's pooling and pricing laws are the product of two acts, the Milk Stabilization Act and the Gonsalves Milk Pooling Act of 1967. The Milk Stabilization Act sets minimum prices for raw milk. Because the value of milk depends upon how it is used, the statute requires the Secretary to set five different minimum prices for milk, depending on the end-use of that milk (the classified price). Thus, milk used for cheese, butter, yogurt and fluid milk will have different classified prices. The Secretary sets these prices through complex formulas based, in part, on the value of dairy commodities. Because Class 1 milk, milk that is sold as fluid milk, has the highest value in the marketplace, Class 1 milk is typically given the highest minimum price. Other products produced from milk, such as butter or cheese, are

2. All statutory references are to the Food and Agricultural Code, unless otherwise indicated.

of Undisputed Facts (Joint Stm.) Nos. 2, 3)

priced in accordance with indicators of the market value of those products. (Joint Statement

This tiered pricing structure, implemented under the Milk Stabilization Act, led to destabilizing competition for Class 1 contracts resulting in unfair business practices on the part of some processors. To resolve this problem and stabilize the milk market, the California legislature passed the Gonsalves Milk Pooling Act, which allowed the Secretary to implement a milk pooling plan.³ (Joint Stm. No. 4; *see also* § 62704.) The Pooling Plan for Market Milk (Pooling Plan) created a pricing system that severed the direct connection between the minimum price available to a producer and the use made of the milk by the processor. The Pooling Plan accomplished this by pooling the classified minimum prices that processors were required to pay for raw milk, deriving minimum producer prices based on the state-wide average of all classified prices (the minimum pool price), and then requiring California processors to pay individual producers the pool price, at a minimum. (Joint Stm. No. 6.)

Although the pool equalizes the minimum payments due to producers, it is administered through the processors. Under the Pooling Plan, California processors must account to the pool for raw milk purchases based on the use of raw milk, and the classified minimum price for that use (the Pool Obligation). Pooling Plan §§ 900, 1003, 1004. The funds accounted for are then equalized and distributed to the processors to pay to their producers. § 62702. For example, a processor operating a Class 1 plant that processes all of the raw milk purchased for use as fluid milk, must account to the pool in an amount determined by multiplying the total pounds of raw milk purchased by the Class 1 price. This price is known as the "in-plant blend price." The Class 1 plant must pay its producers the minimum pool price, but may pay its producers in excess of that amount. Because the Class 1 price is normally higher than the minimum pool price, the Class 1 plant will owe the pool the difference between the Class 1 price and a credit equal to the total minimum pool price that it was required to pay to its

^{3.} The current pooling plan is available at Pooling Plan for Market Milk, http://www.cdfa.ca.gov/mkt/mp/POOLPLAN_09-01.pdf.

producers. (Joint Stm. Nos. 5, 6.)

On the other hand, a plant that processes its raw milk purchased for cheese (Class 4b) will account to the pool in an amount determined by multiplying the total pounds of raw milk purchased for processing at the plant by the Class 4b prices. As with all plants, the Class 4b plant is required to pay its producers at least the minimum pool price. If, as is normally the case, the total amount paid to producers is greater than the amount accounted to the pool at the Class 4b price, the pool will pay the Class 4b plant the difference between the amount the plant paid its producers and the Class 4b price.

Although this regulatory system requires all processors to pay their producers the minimum pool prices, it does not set a cap on the prices that a processor pays to its producers. It is common for California processors to pay above the minimum pool prices to their producers. For example, milk with a lower bacteria count will bring a higher price than milk that does not meet these standards. Additionally, given the growing market for dairy products that are produced without the use of artificial hormones, some conventional processors pay a premium for milk produced without the use of the growth hormone rBST. (Decl. of Hale, ¶ 5; Decl. of Ikari, ¶ 10.) Even though these processors pay more than the minimum prices for this milk, they are obligated to participate in the pool.

Including higher value milk in the pool is consistent with the purpose of the pooling and pricing laws. The Legislature did not intend that the minimum prices support production of premium products such as organic milk or milk produced without the use of the growth hormone rBST. Instead, the purpose of the pooling and pricing laws is to protect the consumer, not the producer or processor, by setting a minimum price that is adequate to ensure the continued supply of milk to the consumer at fair and reasonable prices. *See Golden Cheese Co. v. Voss*, 230 Cal. App. 3d 547, 553, 562 (1991); § 62062(b). Although the Secretary must consider the cost of production, among other factors, in setting these prices, the Secretary's role in setting these prices is not to ensure that individual producers will make a profit, but to ensure that "the people shall be able to purchase milk at the lowest price at which enough distributors operating with average efficiency will be able to do business at a

reasonable profit so as to supply the demand of all the consumers in the marketing area." *Golden Cheese*, 230 Cal. App. 3d at 553, 561. If, in fact, the Secretary did set minimum prices at a level necessary to support less efficient producers or producers of a premium product, it would defeat the purpose of ensuring that affordable market milk is available to the consumer.

B. The Growth of the Market for Organically Produced Milk

The 1990s saw the development of a new niche market, organic dairy products. Organic milk is not a different product from conventional milk. Instead, it is the same product, but was produced in accordance with a specified production system. (See Joint Stm. No. 12.) Organic milk can be freely sold as conventional milk. (See Joint Stm. No. 17; see also Decl. of Ikari, ¶ 9.) Plaintiffs concede that the organic milk that they process is "market milk," as defined by the California Legislature and, as such, is subject to California's pooling and pricing laws. (Joint Stm. No. 11.) But they argue that, because they have elected to process milk that may be more expensive to produce, they should not be subject to California's pooling and pricing laws.

1. The Emergence of a New Market

The marketing of organic foods is still in its infancy, but it is already big business. Both the federal and California organic foods acts, which created state and national standards for organic foods, were passed in 1990. (Joint Stm. No. 8.) Just six years later, in 1996, organic food sales in the United States had grown to an estimated \$3.6 billion annually. From 1996 to 2002, the sales of organic foods have grown to an estimated \$9.5 billion, which represents a compound growth rate of 21.5% annually. (Declaration of Linda Berg (Decl. of Berg), Ex. B, Horizon Annual Report 2002 at i1.) The Organic Trade Association estimated that sales of organic foods will continue to grow at a compound rate of 20%, as compared to a growth rate of 1 to 2 percent for the food industry overall. (*Id.* at i8.)

The participants in organic market are not limited to small family farms. This market has already caught the attention of the well-known conventional food processors. General Mills Corporation and H.J. Heinz Company have made significant investments in organic product

lines. (*Id.* at 8.) The growing market for organic dairy products has also caught the attention of national food processors. Dean Foods has purchased a minority interest in Horizon, acquiring preemptive rights, as well as rights of first negotiation to purchase Horizon should there be a sale of that company. (*Id.* at 12.)

2. The Plaintiffs' Emergence in the Dairy Industry

Horizon and Straus, the Plaintiffs in this action, have both benefitted from the growth and changes that have taken place in the marketing of organic foods products. In the past Horizon has both produced and processed organic milk. Due to the increasing availability of organic milk, Horizon is divesting itself of its dairies. (Decl. of Berg, Ex. B, Horizon Annual Report 2002 at 6.) It now purchases organic milk, and either processes that milk, or contracts with local processors to process milk on its behalf.

In the approximately ten years since it marketed its first organic products, Horizon markets the leading brand of certified organic foods in the United States. (*Id.* at Corporate Profile.) It the first company to offer branded organic milk on a nationwide basis, and now sells the leading brand of certified organic milk in both the United States and the United Kingdom. (*Id.* at Corporate Profile and 1.) Its net sales have increased rapidly, from \$49.3 million in 1998 to \$187.5 million in 2002. (*Id.* at Corporate Profile.)

Horizon's sales are not limited to fluid milk. Its first product, introduced in 1992, was yogurt. It introduced its organic cheese in 1996, and now markets Cheddar, Monterey Jack, Colby, Mozzarella and Parmesan. Additionally, Horizon markets butter, sour cream, cottage cheese, cream cheese, whipping cream, organic juices, and has just introduced a line of organic pudding. (*Id.* at 1.) Horizon's sales of these products are not confined to a niche market of people who shop at health food stores. It now sells its products at more than 20,000 retail locations in the United States. Horizon's dairy products are sold in such mainstream retail outlets as A&P, Albertson's, Kroger, Safeway, Target and Wal-Mart. *Id.* Horizon is optimistic about future growth. In particular, Horizon's believes that the adoption of the National Organic Standards will provide a further impetus to the market for organic foods. Horizon claims to be instrumental in the passage of these standards. (*Id.* at i8.) Horizon believes that these

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standards will increase acceptance and visibility of all Horizon's organic products. (Id. at i2.)

In contrast with Horizon, Plaintiff Straus, a processor, is a family owned-corporation, owned by Albert Straus (Straus) and his wife. (Decl. of Berg, Ex. D, Deposition of Albert Straus (Depo. of Straus) at 40:19-23.) Straus's transition into organic arises, in part, out of his experiences with his family dairy farm, Blakes Landing Farms (Blakes Landing). Believing that the future was dim for Blakes Landing if it remained conventional, in 1992 Mr. Straus decided to transition Blakes Landing to an organic dairy, where he could demand a higher price on the milk he produced. (Decl. of Berg, Ex. D, Depo. of Straus at 13:13-20.) In conjunction with transitioning the dairy to organic production, Mr. Straus started an organic processing plant, Straus Family Creamery, to process the milk that Blakes Landing produced. (Decl. of Berg, Ex. D, Depo. of Straus at 13:13-25.) In 1994, Straus Family Creamery began its operations. (Decl. of Berg, Ex. D, Depo. of Straus at 17:7-8.)

At first, Straus's operations centered around fluid milk products, which by their perishable nature must be sold within the region. But Straus has been developing other products that it is beginning to market nationally, including butter, yogurt and cheese. (Decl. of Berg, Ex. D, Depo. of Straus at 28:25-29:20.) Mr. Straus has just fulfilled a life-long dream by adding an ice cream processing facility to his plant. (Decl. of Berg, Ex. D, Depo. of Straus at 23:20-24:6.) Although Mr. Straus is not yet aware of the full capacity of his ice cream processing facilities, he envisions a nationwide market for his organic ice cream. (Decl. of Berg, Ex. D, Depo. of Straus at 25:14-26:2.)

3. The Growth in Production of Raw Organic Milk

The growth in sales of organic dairy products is dependent upon the growth of production of organic milk. Estimates indicated that the domestic organic dairy market is growing at a rate of approximately 20% a year, and the market in the United Kingdom is growing at a rate of 40% a year. (Decl. of Berg, Ex. C, Horizon Annual Report 2001 at 2.) With the growth of this market, the economics of organic production are changing and are likely to continue to change. The number of dairies producing organic milk has grown over the past ten years, and additional dairies are currently transitioning to organic. (Decl. of Berg, Ex. D, Depo. of Straus

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36:4-38:9, Ex. E, Deposition of Joe Tresch (Depo. of Tresch) at 54:4-20; 55:18-6; see also Ex B, Horizon Annual Report 2002, at 6.) This increase in production raises the possibility that there could be a surplus of organic milk, which would be sold into the conventional markets at lower prices, thereby lowering the price of all milk and affecting the stability of dairy market. Indeed, Horizon has already reported that the supply of organic milk in England has grown faster than demand and lowered the prices of that milk. (Joint Stm. No. 18.)

III. <u>LEGAL DISCUSSION</u>

A. <u>Standard of Review</u>

A motion for summary judgment is properly granted on a showing that there is "no genuine issue of material fact and that the moving party is entitled to judgment as a matter of law." Fed. R. Civ. P. 56(c). Plaintiffs challenge the classification of organic milk as market milk subject to the pooling and pricing laws, alleging that the Legislature's failure to exempt them from the State's pooling and pricing laws violates their equal protection and substantive due process rights. Because organic milk processors are not a suspect class, and engaging in the business of processing milk is not a fundamental right, these claims are subject to the same test, the rational basis test. Country Classic Dairies, Inc. v. State of Mont., Dept. of Commerce Milk Control Bureau, 847 F.2d 593, 596 (1988). For purposes of a motion for summary judgment, the standard for applying the rational basis test under the Equal Protection and Due Process Clauses is the same. Gamble v. City of Escondido, 104 F.3d 300, 307 (1997). Under this standard, the Court need only determine whether the Legislature had a conceivable basis for the law. To defeat summary judgment, the moving party must negate every possible basis for the law, and "establish that the facts on which the legislature may have relied could not reasonably have been conceived as true by the governmental decisionmaker." Dittman v. California, 191 F.3d 1020, 1031 (9th Cir.1999); Aleman v. Glickman, 217 F.3d 1191, 1200 (9th Cir. 2000).

Similarly, Plaintiffs carry the burden of proof on their procedural due process challenge to the Secretary's decision not to amend the Pooling Plan. This is a quasi-legislative decision to which traditional procedural due process rules, such as the requirement of notice and an

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opportunity to be heard, do not apply. Instead, "[w]hen the action complained of is legislative in nature, due process is satisfied when the legislative body performs its responsibilities in the normal manner prescribed by law." *Halverson v. Skagit County*, 42 F.3d 1257, 1260 (9th Cir. 1994). Therefore, summary judgment must be granted in favor of the Secretary in the absence of a showing that he failed to perform his responsibilities in the normal manner prescribed by law.

3. Plaintiffs' Equal Protection and Substantive Due Process Claims Fail Because the Pooling and Pricing Laws Do Not Discriminate and There is a Rational Basis for Including All Milk, Whether or Not Organic, in California's Pooling and Pricing Laws.

The California Legislature has provided that all market milk is subject to the state's pooling and pricing laws. § 61828. Market milk includes organic milk. (Joint Stm. No. 11.) Although the pooling and pricing laws were enacted before the passage of the California Organic Food Act of 1990 and the National Organic Program, effective October 2002, the Legislature has not amended the pooling and pricing laws to exempt organic milk. Further, there is no question but that the Legislature is aware that organic milk is included in California's pooling and pricing laws. An Assembly Committee on Agriculture Bill Analysis regarding a bill designed to prevent seepage from the pool, stated that "[t]here are other issue being raised in the California Legislature regarding milk pooling and pricing standards: [including] the removal of organic milk from the pool." Assembly Committee on Agriculture, 29. 1999 Bill Analysis, AB1470, http://www.leginfo. May ca.gov/pub/99-00/bill/asm/ab 1451-1500/ab 1470 cfa 19990520 102956 asm comm. html. Additionally, Senator Burton has contacted Straus's lobbyist requesting language for a potential exemption of organic milk. (See Joint Stm. No. 9.) But the Legislature has not amended the statute to create an exemption. Therefore, consistent with the governing statutes, the Secretary applies these regulations to all market milk, including organic market milk.

Plaintiffs challenge this inclusion of organic milk in the pooling and pricing laws as violative of the Equal Protection and Due Process Clauses of the federal and State Constitutions. Plaintiffs base these claims on the uncontested, but irrelevant, contention that

the monetary costs associated with the production of organic milk have historically been higher than the costs for conventional milk. In their equal protection claim, Plaintiffs allege that their equal protection rights are violated because the minimum prices and pool obligations are calculated without regard to the cost of producing organic milk. They also allege that the pooling and pricing laws discriminate against them by forcing organic producers pool to their revenues with conventional producers. In their substantive due process claim, plaintiffs allege that their constitutional rights are violated because the Pooling Plan fails to account for increased costs of production associated with organic milk. These claims fail because the pooling and pricing laws do not discriminate and because there is a rational basis for including all market milk within the scope of the pooling and pricing laws.

1. Plaintiffs' Equal Protection Claims Fail Because the Pooling and Pricing Laws Do Not Discriminate, But Instead Treat Organic Milk in the Same Manner as All Milk.

Plaintiffs must establish two things to prevail on their equal protections claims. First, they must show that the pooling and pricing laws discriminate between groups or persons. *See Florida Lime and Avocado Growers, Inc. v. Paul*, 373 U.S. 132, 152 (1963); *see also Metropolitan Life Ins. Co. v. Ward*, 470 U.S. 869, 878 (1984). Second, if the laws do discriminate, they must show that there is no rational basis for the classification. (*See, infra*, section 2.B.1, 2.B.2.) Plaintiffs' claims fail on both counts. As discussed below, because there is a rational basis for including organic milk in the pooling and pricing laws, Plaintiffs' equal protection claim fails.

But Plaintiffs' equal protection claim, both under federal and state law, fails for the additional reason that the pooling and pricing laws do not discriminate against producers and processors of organic milk. Instead, under the pooling and pricing laws all producers and processors of market milk are treated equally, and producers and processors of conventional milk have exactly the same obligations as producers and processors of organic milk. (Joint Statement, Nos. 1-7, 13-15, 25.)

2. The Secretary Is Entitled to Summary Judgment Unless Plaintiffs Can Negate

Every Conceivable Basis That Might Support the Law.

Even if the pooling and pricing laws did discriminate, Plaintiffs' equal protection claims fail because the Legislature had a rational basis for including the all producers and processors of market milk in the class that is subject to the State's pooling and pricing laws. Similarly, because there is a rational basis for applying these laws to all producers and processors of market milk, Plaintiffs' substantive due process claims fail. For purposes of these claims, milk processors such as Plaintiffs are not a suspect class, and the right to engage in the milk processing business is not a fundamental right. Therefore, Plaintiffs equal protection and procedural due process claims are subject to rational basis review. *Country Classic Dairies, Inc.*, 847 F.2d at 596. Because the equal protection claim and the substantive due process claim are both subject to rational basis review, for purposes of summary judgment the standard for both is the same. *Gamble*, 104 F.3d at 307.

An economic regulation, such as the one at issue here, is accorded a strong presumption of validity. The law or regulation must be upheld "if there is a rational relationship between the disparity of treatment and some legitimate governmental purpose." *Aleman v. Glickman*, 217 F.3d 1191, 1200 (9th Cir. 2000) (quoting *Heller v. Doe*, 509 U.S. at 319-20). When considering whether the Legislature had a rational basis for a law or regulation, the court must be careful not to judge the wisdom, logic or fairness of the legislative choices. *Heller v. Doe*, 509 U.S. at 319. And a law does not fail merely because there is an imperfect fit between means and ends, is not made with mathematical nicety, or in practice it results in some inequality. *Heller*, 509 U.S. at 321 (quoting *Dandridge v. Williams*, 397 U.S. 471, 485 (1970)).

A legislature need not actually articulate the purpose or rationale supporting the law or

^{4.} Plaintiffs bring their claims under both the Federal and State Constitutions. For purposes of review of economic regulations such as the one at issue here, both State and federal Courts apply the rational basis test to these claims. *Department of Developmental Services v. Ladd*, 224 Cal. App. 3d 128, 139 (1990); *California Gillnetters Assn. v. Department of Fish & Game* 39 Cal. App. 4th 1145, 1160-61 (1995); *Perkey v. Department of Motor Vehicles*, 42 Cal. 3d 185, 189 (1986).

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regulation. Aleman, 217 F.3d at 1191 (quoting Heller, 509 U.S. at 320). Instead, under the rational basis test, the law or regulation withstands a challenge under rational basis "if there is any reasonably conceivable state of facts that could provide a rational basis for the classification." Id. (quoting FCC v. Beach Communications, Inc., 508 U.S. 307, 313 (1993)). "[W]e do not require that the government's action actually advance its stated purposes, but merely look to see whether the government *could* have had a legitimate reason for acting as it did." Dittman v. California, 191 F.3d at 1031 (emphasis in original). Accordingly, the burden on a challenger is a heavy one. To prevail, the party attacking the law must "negative every conceivable basis which might support it." Aleman, 217 F.3d at 1191 (quoting Heller, 509 U.S. at 320). In contrast "the government has no obligation to produce evidence to sustain the rationality of a statutory classification." *Id.* If the rationality of the law or regulation is "at least fairly debatable," the law must be upheld. Halverson v. Skagit County, 42 F.3d 1257, 1262 (9th Cir. 1994).

> The Legislature Could Rationally Conclude that All Milk, Including Organic Milk, Should Be Subject to California's Pooling and Pricing Laws.

The pooling and pricing laws are designed to protect the consumer, not the processor or producer. Golden Cheese, 230 Cal. App. 3d at 553, 562. They are not intended to ensure that the prices paid to producers cover the cost of production, nor to support the development of premium, but more costly categories of market milk, such as organic milk. Instead, the legislative intent is to ensure an adequate supply of fluid milk to the consumer at fair and reasonable prices. *Id.*; § 62062. It is reasonable for the California Legislature to believe that this end is best met by setting minimum prices sufficient to support the most efficient producers of market milk, allowing the producers of premium products to negotiate their

Given that the pool stabilizes California's dairy industry by pooling the various class prices set for all market milk and ensuring that the additional value associated with higher valued products is shared by all producers, the Legislature could reasonably believe "the integrity of the pool system is at risk whenever there is possible seepage from their 'pooling'

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dam," and that "[b]y taking any milk out of the pool system the pool suffers and therefore, all producers in the pool suffer." Assembly Committee on Agriculture, May 29, 1999 Bill Analysis, AB 1470, http://www.leginfo.ca.gov/pub/99-00/bill/asm/ab 1451-1500/ab 1470 cfa_19990520_102956_asm_comm.html (discussing potentional effects seepage from the pool in an analysis relating to a bill proposed in 1999, relating to processing of market milk); August 20, 1996 Assembly Floor Analysis 1885. also http://www.leginfo.ca.gov/pub/95-96/bill/sen/sb_1851-1900/sb_1885_ cfa_960820_205556_asm_floor.html (Noting in Assembly Floor Analysis of a bill designed to close a loophole in the pooling program that "[c]ontinued degradation of the pool could ultimately lead to the demise of the pooling system as established by California producers."). The Legislature could therefore reasonably believe that the goal of stabilizing the milk industry is best accomplished by including all market milk in the pool, regardless of cost of production.

The Legislature could also reasonably believe that exempting organic producers from the pool is unwise and unfair in an industry where, as in California, many dairy processors pay premiums for raw milk. For example, processors may pay a premium for milk that has a low bacteria count. (See Decl. of Hale, ¶ 5; Decl. of Ikari, ¶ 10.) Additionally, some processors have started producing dairy products that are produced without the use of the growth hormone rBST. At least one processor who has transitioned to processing milk that is produced without the use of the growth hormone rBST believes that payment of a premium is necessary to guarantee that a steady supply of this milk can be obtained. (Decl. of Hale, ¶ 5.) Exempting organic processors from the pool raises a public policy dilemma regarding where to fairly draw a line of differentiation between organic dairy operations and conventional dairy operations that pay premiums for higher quality milk. Additionally, the Legislature could reasonably believe that, if organic milk were exempted from pooling and pricing laws, it would be hard to defend against future requests for similar treatment from processors that require high quality milk, for which a premium must be paid to guarantee a steady supply. (See Decl. of Hale, ¶ 5, 6.) The Legislature could reasonably believe that exempting raw milk, such as organic milk or milk produced without the use of the growth hormone rBST could ultimately

20, 1996, Assembly Floor Analysis SB 1885, http://www.leginfo.ca.gov/pub/95-96/bill/sen/sb_1851-1900/sb_1885_cfa_960820_205556 asm_floor.html (discussing the problems associated with exemptions from the equalization pool in other contexts).

lead to the demise of the pooling system as established by California producers. Cf. August

The Legislature could also believe that, given the growth and profitability of organic dairy products, exempting this category from the pooling and pricing regulations could destabilize the pool in the future. The production of organic dairy products is in its infancy, but the Legislature could reasonably believe it is growing rapidly. The Legislature could reasonably believe that, if organic milk is exempted from the pooling and pricing laws, this increased production could have serious ramifications on the stability of these systems. Indeed, Horizon's Annual Report 2002, indicated that the United Kingdom is experiencing a glut of organic milk, driving down the price. (Joint Stm. No. 18.) When there is a surplus of organic milk, that milk will be sold on the conventional market. (Joint Stm. No. 17.) The Legislature could reasonably conclude that the same conditions could develop in California, resulting in unregulated organic milk being sold as conventional milk, thus destabilizing the pool.

Furthermore, the Legislature could reasonably believe that exempting organic milk from the pooling and pricing laws could create a regulatory incentive for processors to process organic rather than conventional milk. When a California processor purchases raw milk resold as fluid milk, the processor is required both to pay a guaranteed minimum pool price to the producers and to make a contribution of the difference between the Class 1 price and the pool price to the pool. (Joint Stm. Nos. 1-6.) If the processing of organic milk were exempted from California's pooling and pricing laws, there would be no pool obligation associated with the purchase of organic milk. This could create a regulatory advantage for organic producers and processors whenever the Class 1 price rose above the contract prices for organic milk. While processors of conventional Class 1 milk would be required to account to the pool for the Class 1 price, processors of organic raw milk could purchase organic milk for the lower contract prices. *Cf. Hillside Dairy Inc. v. Lyons* ___ U.S. ___, 2003 WL 21310214, *3 (2003) (finding

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27 28 that California's pooling and pricing laws gave out of state producers a competitive advantage "because it did not require the processors to make any contribution to the equalization pool on such purchases."). This regulatory incentive could become a significant problem in the future. Currently, dairy prices are exceptionally low, and Class 1 prices are well below the contract prices that Plaintiffs pay for organic milk. But the Legislature could reasonably believe that prices could rise. Indeed, in the past three years, Class 1 prices have risen to above \$19.00 per hundredweight, making Plaintiffs' contract prices less than the Class 1 prices. (Joint Stm. No. 26.) Additionally, the Legislature could reasonably believe that, as organic milk production increases, the price of organic milk is likely to decline. (*Cf.* Joint Stm. No. 18 (Horizon reported that, in the U.K., prices of organic milk have decreased due excess supply].) In either case, exempting organic milk from the pool would give producers of organic milk a competitive advantage, permitting them to undercut the minimum prices that must be paid to conventional producers and destabilizing the pool. This would not only result in unfairness, but could cause fluid milk processors to favor organic milk over conventional milk, relegating conventional milk to lower value uses, such as the manufacture of butter and cheese. This would defeat the purposes of the pool of the equalization of the value of Class 1 contracts and could lead to the destabilization of the pooling and pricing system itself.

Thus, there are several reasonably conceivable sets of facts that could provide a rational basis for applying the pooling and pricing laws to all market milk, including organic milk. As such, Plaintiffs' equal protection and substantive due process challenges fail, and the Secretary is entitled to summary judgment as to Plaintiffs' equal protection and due process claims.

C. The Secretary Did Not Violate Plaintiffs' Procedural Due Process Rights When He Declined to Amend the Pooling Plan.

Plaintiffs' third claim for relief is for violation of procedural due process based on the Secretary's declining to amend the Pooling Plan to alter the pool obligations for processors of organic milk. Plaintiffs appear to base their claims on a condition that the Legislature imposed on the effectiveness of an amendment. When it enacted the Gonsalves Milk Pooling

violates their procedural due process rights because the effectiveness of the amendment is contingent on the approval of producers who have adverse interests. But "when the action complained of is legislative in nature, due process is satisfied when the legislative body performs its responsibilities in the normal manner prescribed by law." *Halverson*, 42 F.3d at 1260. Here, the Secretary followed the requisite procedures and concluded that the proposed amendment was not necessary to effectuate the purposes for which the pool was created. Therefore, his decision not to amend the statute was proper and Plaintiffs' procedural due process claim fails.

1. Plaintiffs' Procedural Due Process Rights Were Not Violated Because They Have No Property Interest in the Amendment of a Regulation and the Secretary Complied with the Procedures Set Forth by the Legislature

Act, the Legislature provided that the Secretary could amend the statute if he determines that

the amendment is necessary to effect the purposes of the statute. But, if the amendment is

substantive, the amendment is only effective if it is approved by a majority of the producers

of market milk. § 62717. In their complaint, Plaintiffs appear to be alleging that this provision

A procedural due process claim has two components. First, the plaintiff must establish the loss of a protected property interest. Second, the plaintiff must show that the procedural safeguards surrounding the loss were inadequate. *Sierra Lake Reserve v. City of Rocklin*, 938 F.2d 951, 957 (9th Cir. 1991), *vacated*, 56 U.S. 802, *on remand*, 987 F.2d 662 (9th Cir. 1993) Here, neither component can be established.

First, Plaintiffs cannot establish that the Secretary's declining to amend the Pooling Plan deprived them of a protected property right that had vested under state law. *Id.* at 597. At the time that Plaintiffs' petition to amend the Pooling Plan was before the Secretary, state law established that organic milk is subject to the pooling and pricing laws. Therefore, Plaintiffs had no vested property interest to lose. Furthermore, there is no protected property interest in having laws or regulations amended, or in property to which you might be entitled if laws or regulations are amended. Therefore, Plaintiffs cannot state a procedural due process claim.

Second, Plaintiffs' claims fail because, in deciding not to amend the Pooling Plan, the Secretary performed his responsibilities in the normal manner prescribed by law. Both the

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California and federal Constitutions protect the procedural due process rights of citizens. But the process that is due varies depending upon the nature of the government action. Where an act is adjudicatory, a litigant is entitled to traditional due process protections, such as notice and a constitutionally adequate opportunity to be heard. *Matthews v. Eldridge*, 424 U.S. 319, 344-35 (1976). But "[t]he adoption, amendment and vacation of rules and regulations are quasi-legislative acts." *Motion Picture Studio Teachers & Welfare Workers v. Millan*, 51 Cal. App. 4th 1190, 1196 (1996). They differ from adjudications in that they are "normally directed primarily at 'situations' rather than particular persons." Willapoint Oysters v. Ewing, 174 F.2d 676, 693 (1949). Where an administrative decision addresses a rule of general applicability, rather than a rule directed at a small number of individuals "who were exceptionally affected, in each case upon individual grounds," the rules regarding adjudications do not apply. Bi-Metallic Investment Co. v. State Board of Equalization, 239 U.S. 441, 446 (1915). Instead, "[i]ndividual protestations of injury are normally and necessarily lost in the quantum of the greater good." Willapoint Oysters, 174 F.2d at 693. Accordingly, an individual's procedural due process rights are greatly reduced in the context of this type of quasi-legislative activities. *Id.* at 693 ("However in legislation, or rule-making, there is no constitutional right to any hearing whatsoever"); see also McKinny v. Board of Trustees, 31 Cal.3d 79, 99 (1982) ("[O]nly those governmental decisions which are *adjudicative* in nature are subject to procedural due process principles. Legislative action is not burdened by such requirements."). In the context of a quasi-legislative action, the rule is that "due process is satisfied when the legislative body performs its responsibilities in the normal manner prescribed by law." *Halverson*, 42 F.3d at 1260.

In their October 23, 2000 petition to the Secretary, Plaintiffs sought an amendment to the Pooling Plan to create an exemption for *all* processors and producers of organic milk. Their petition was not based on the specific costs of their individual producers, but was instead based on the argument all producers of organic milk faced higher costs. (Joint Stm. No. 27.) Thus, Plaintiffs were seeking a rule of general applicability relating to a particular situation, rather than seeking an adjudication of any individual injuries, and the hearing process on the

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if the legislative determination was properly made, there was no due process violation. 2.

proposed amendment to the Pooling Plan were legislative rather than adjudicative. As such,

The Secretary Properly Determined that the Proposed Amendment Was Not Necessary to Effectuate the Purposes of the Gonsalves Milk Pooling Act.

All that is required by procedural due process is that the Secretary make a proper legislative determination, "tested solely by the statute" providing the requisite procedures. Willapoint Oysters, 174 F.2d at 693. Here, Plaintiffs concede that the Secretary complied with the statutory requirements in the rulemaking process. (Joint Stm. No. 28) And they admit that the Secretary found and concluded that "[t]he current Milk Pooling Plan for Market Milk now in effect continue [sic] to be in conformity with the standards prescribed in and do tend to effectuate the purpose" of the Act. (Joint Stm. No. 31.)

Although they neither challenge the correctness of this conclusion nor contend that the Secretary's determination was arbitrary, capricious or lacking in evidentiary support, Plaintiffs contend that their due process rights were violated because Section 62717 makes

the effectiveness of a substantive amendment dependent on a referendum of producers who Plaintiffs claim are their competitors. This contention fails on several grounds. First, it is well established that referendum provisions in statutes such as the Pooling Plan are constitutional. Sequoia Orange Co. v. Yeutter, 973 F.2d 752, 759 (9th Cir. 1992).

But even more importantly, in the present case, the referendum provision was irrelevant to the Secretary's ultimate determination. The Secretary can only amend the Pooling Plan if he finds that the proposed amendment is necessary to effectuate the purposes of Chapters 3 (beginning with section 62700) and 3.5 (beginning with section 62750) of the Food and Agricultural Code Interest in the Amendment of a Regulation (the Gonsalves Milk Pooling Act). § 62717. Because the Secretary found that the current Pooling Plan is in conformity with the Act, he necessarily found that the proposed amendment was not necessary to effectuate the purposes of the act. Therefore, the Secretary could not have amended the Pooling Plan, regardless of whether the amendment would have been approved by regulation.

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5. When passing the Gonsalves Milk Pooling Act, the Legislature drew those lines, creating three exemptions for market milk—the exemption for a limited group of "producer-handlers," for producers of raw milk, and small producers. §§ 62708, 62708.5, 62722.

Furthermore, the exemptions to the Pooling Plan are all created by the Legislature, and the Secretary reasonably found that there was no showing that he even had the power to make the proposed amendment. Before the Secretary can amend the Pooling Plan, he must find that the proposed amendment is within the powers of the Secretary. When it passed the Gonsalves Milk Pooling Act, the Legislature directed that *all* market milk be included in California's pooling and pricing laws. § 61828. The few exemptions to inclusion are statutory, not the product of regulation. The Legislature has subsequently considered whether to remove organic milk from the pool, but has not done so. Assembly Committee on Agriculture, Bill Analysis, AB1470, http://www.leginfo.ca.gov/pub/99-00/bill/asm/ab 1451-1500/ab_1470_cfa_19990520_ 102956_asm_comm.html Therefore, the Secretary reasonably questioned whether the power to create exemptions to the pooling and pricing laws was reserved to the Legislature and was not within the power of Secretary. (Deft's Sep. Stm. Nos. 1-3.)

Additionally, the Secretary found that the amendment was not necessary to effectuate the purposes of the Act Plaintiffs do not challenge the correctness of this determination. Nor could they. If they had, they would have to show that the action was arbitrary, capricious or entirely lacking in evidentiary support. *Corona-Norco Unified Sch. Dist. V. City of Corona*, 17 Cal. App. 4th 985, 992 (1993). Here, however, the Secretary's determination was supported by the evidence.

First, the Secretary found that the proposed amendment actually conflicted with the Gonsalves Milk Pooling Act. The Act requires that the Secretary set equal raw product costs for all market milk. § 62720 ("no pooling plan shall result in an unequal raw product cost between distributors in the same marketing areas"). The proposed amendment would conflict with this statutory mandate because it would "result in unequal raw product costs between organic processors, and between organic and conventional processors of Class 1 products."

(Deft's Sep. Stm. No. 4.)

Second, the proposed amendment conflicted with the statute in that "[t]he Gonsalves Milk Pooling Act and the Milk Pooling Plan for Market Milk provides for the equalization of the distribution of Class 1 usage among producers of this state." (Deft's Sep. Stm. No. 5 (citing §§ 72702, 72702.1).) The Secretary found that, in contrast to the statutory mandate "[t]he petitioners proposal will do the opposite. Instead, the proposal will reduce the amount of Class 1 usage value that will be available to be distributed among all producers." (Deft's Sep. Stm. No. 5.) Because the Secretary found that the proposed amendment actually conflicted with the Pooling Plan's authorizing statutes, the Secretary could not have amended the Plan as requested by Plaintiffs' petition.

The Secretary also cites several policy reasons for finding that the Plaintiffs' proposed amendment was not necessary to effectuate the purposes of the Act. For example, the Secretary explained that "[t]he Department is only obligated to set minimum class prices that the pool uses to establish minimum payments to producers." (Deft's Sep. Stm. No. 6.) That market forces have established the value of organic milk above the minimum prices does not compel amendment of the plan, because "[i]t has never been the practice or intent of the Pool to value payment to producers over minimum prices." (Deft's Sep. Stm. No. 6.) The Secretary also noted, that the proposal submitted by Petitioners would only benefit the organic processors, and had not provision that would ensure that there was any benefit to the consumer or organic producer.

Additionally, the Secretary stated that, even if he had the authority to enact the amendments, the proposed amendment was a substantive amendment and, by statute must be subject to a producer referendum. In light of the testimony before the panel, it was clear that the referendum would fail. (Decl. of Berg, Ex. A, (Statement of Determination and Order of the Secretary of Food and Agriculture Regarding Proposed Amendments to the Milk Pooling Plan for Market Milk that Address an Alternative Pool Obligation for Organic Milk used in Class One Products, at 10-11.) However, because the Secretary's ultimate finding was that amending the Pooling Plan was not necessary to effectuate the purposes of the Gonsalves Milk

Pooling Act, the referendum provision is irrelevant to the Plaintiffs' procedural due process challenge. In light of that finding, the Secretary could not amend the Pooling Plan, regardless of whether it was supported by the industry.

In the context of a quasi-legislative procedure such as the rulemaking challenged here, the procedural requirements of the due process clause are met "when the legislative body performs its responsibilities in the normal manner prescribed by law." *Halverson*, 42 F.3d at 1260. Here, the Secretary complied with all statutory procedures, considered all evidence presented, and determined that the proposed amendment was not necessary to effectuate the purposes of the Milk Pooling Act. (Decl. of Berg, Ex. A, (Statement of Determination and Order of the Secretary of Food and Agriculture Regarding Proposed Amendments to the Milk Pooling Plan for Market Milk that Address an Alternative Pool Obligation for Organic Milk used in Class One Products, at 12.) Therefore, the Secretary could not have amended the statute in accordance with Plaintiffs' petition. As such, the requirements of due process have been met, and Plaintiffs' claim for procedural due process fails.

IV. <u>CONCLUSION</u>

Because there is a rational basis for having all market milk, including organic market milk, subject to California's pooling and pricing laws, Plaintiffs' equal protection and due process claims fail. Additionally, because the Secretary complied with the proper legislative procedures in making the determination that the Pooling Plan should not be amended, Plaintiffs' procedural due process claims fail. Because there is no constitutional violation, summary judgment is also appropriate as to Plaintiffs' claim for declaratory relief. Accordingly, for all of the foregoing reasons, the Secretary respectfully requests that this Court grant his motion for summary judgment.

Dated: June 25, 2003.

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LINDA BERG Deputy Attorney General

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Attorneys for Defendants WILLIAM LYONS, JR., in his official capacity as the Secretary of the California Department of Food & Agriculture

XXIII

Straus Family Creamery v. Lyons; Case No. C 02 1996 BZ; Memorandum of Points and Authorities

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