



## <u>GOING INTERNATIONAL</u>? GO SAFELY WITH PORTUGAL (I)

It's not the best of times, but it's a far cry from the worst of times. Although Portugal has taken more than its fair share of blows in the present crisis, a discerning eye recognizes a good opportunity when it sees one. Those in the know are already taking advantage of the specific qualities of the Portuguese hub. So what makes Portugal so unique?

#### Portuguese is the new cool

Portugal maintains privileged ties with its former colonies which have become hot spots for not a few investors. From America (Brazil) to Africa (Angola, Mozambique, Cape Verde, Guinea-Bissau and São Tomé and Principe) over to Asia (East Timor), these markets have a combined population of 250 million and run the gamut from budding promise to ripe reality. How does Portugal fit in the scheme of things? Apart from the more obvious links (language and culture), its central geographical position and a legal system upon which most former colonies have modelled their own legislation, Portugal leads the conclusion of treaties and agreements with these countries which provide the necessary foundations for many investment projects. This places Portugal in a unique vantage position, so let's take a closer look.



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#### **Double Taxation Treaties**

Portugal has a network of treaties that cover 53 countries, with 4 treaties pending internal approval and 10 more in the negotiation stage, specifically the much awaited treaty with Angola.

IN FORCE	PENDING INTERNAL APPROVAL	IN NEGOTIATION
Brazil	East Timor	Angola
Cape Verde		
Mozambique		

#### Agreements on the Mutual Promotion and Protection of Investment

IN FORCE	PENDING INTERNAL APPROVAL
Brazil	Angola
Cape Verde	São Tomé and Príncipe
East Timor	
Guinea-Bissau	
Mozambique	

Portugal has concluded a total of 52 agreements of which 40 are in force.

#### Social Security Agreements

Portugal has concluded 19 agreements (excluding agreements with EU Member States) of which 15 are in force.

IN FORCE	PENDING INTERNAL APPROVAL
Brazil	Angola
Cape Verde	Guinea-Bissau
	Mozambique
	São Tomé and Príncipe

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In our next issue we'll see how each of these agreements work and how to take the best advantage of investing in Portugal.